

E.SUN FHC Financial Review of 4Q 2023

February 2024



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- 2023 4Q Financial Performance
- 2023 4Q Business Operation Overview
- Appendix



E.SUN FHC Summary

		Unit : NT\$ million	
		2023.12/ ¹	2022.12/ ²
Total Assets	FHC	3,639,921	3,479,560
	Bank	3,609,899	3,458,024
	Securities	24,928	17,797
	Venture Capital	6,110	4,979
Key Financials	Book value per share (NT\$)	15.08	13.80
	Double Leverage Ratio	102.91%	103.15%
	FHC CAR	140.38%/ ¹	127.54%
Channels	Bank – domestic	139	139
	Oversea channels	Branch: HK, LA, Singapore, Vietnam, Myanmar, Tokyo, Fukuoka, Sydney, Brisbane Subsidiary: China and Cambodia (UCB) Rep office in Hanoi, HCM City, and Bangkok 31 overseas sites	
	Securities - branches	17	17

Note: 1. Preliminary figures of 2023

2. Audit figures of 2022

3. Share owned by QFI: 31.57%, as of Dec 31, 2023



4Q23 Business and Financial Review

Financial Performance

- E.SUN FHC's net revenues was NT\$66.7 billion; net profit was NT\$21.8 billion (+38.1%) which set a record high.
- EPS NT \$1.41, ROE 10.05%, ROA 0.61%.
- E.SUN Bank reported net profit of NT\$19.6 billion (+32.3%), E.SUN Securities' net profit was NT \$1.3 billion, and E.SUN Venture Capital was NT \$1.2 billion.
- Preliminary earnings of January for FHC is NT\$2.8 billion. FHC and the Bank both set highest monthly earning.

Business Development

- Loan balance reached NT \$2.1 trillion (+6.6%), in which SME loan grew by 10.4%, retail loan grew by 7.8%; Deposit balance grew by 4.3% and exceeded NT \$3 trillion. (yoy)
- Fee income was NT \$21.5 billion (+11.6%) for 2023 and NT \$5.8 billion for the 4Q, which set record high for any quarter and any year. Wealth Management fee income NT \$9.3 billion (+17.7%) was second highest and credit card fee income NT \$7.1 billion (+12.3%) was a record high. (yoy)
- Asset quality was benign, NPL ratio at 0.16% and coverage ratio at 753.4% °

Business Highlights

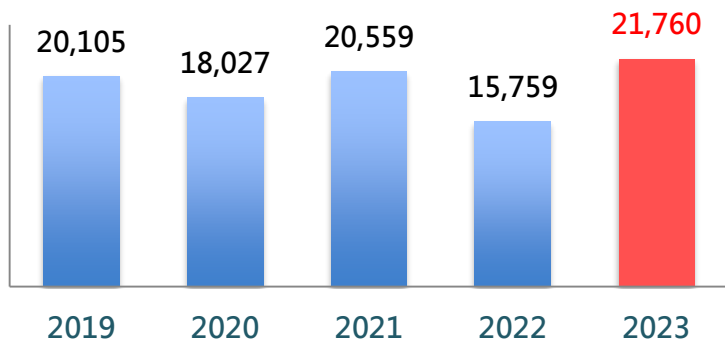
- Awarded winner of National Quality Award - Excellence in Management. E.SUN is fifth time winner of NQA and has the best winning record.
- Listed in DJSI Emerging Market (10th time) and DJSI World (8th time), best record in Taiwan financial industry.
- Invited by COP 28 and delivered speech in World Climate Summit on behalf of Taiwanese financial.
- E.SUN Bank and E.SUN Securities are both ranked top 25% in the assessment of "Principal to Treat Clients Fairly" by FSC.



Financial Performance

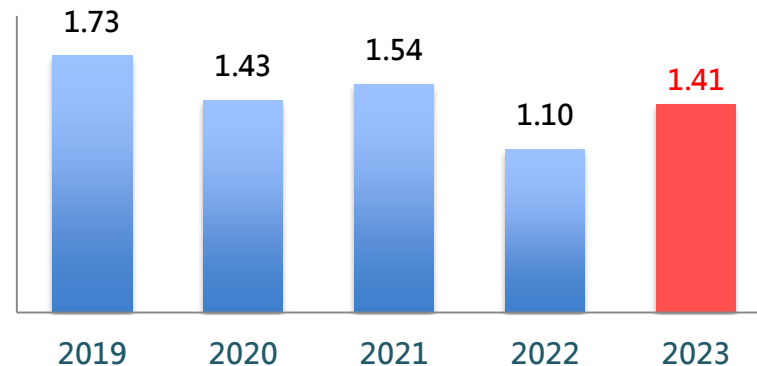
Net Profit

Unit: NT\$ million

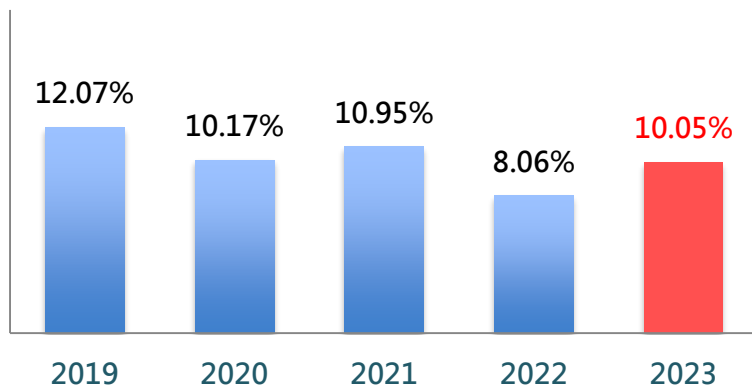


EPS

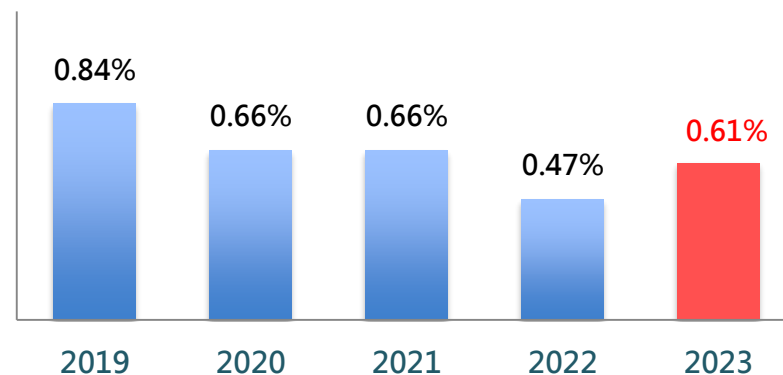
Unit: NT\$ dollars



ROE



ROA

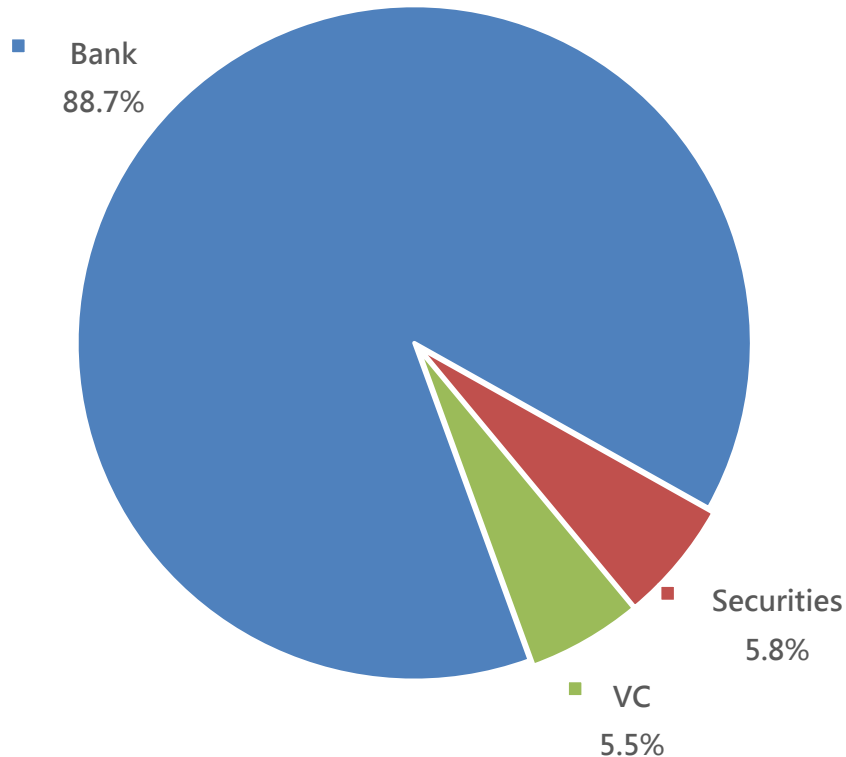


Note: Preliminary figures of 2023



Net Income of FHC & its Subsidiaries

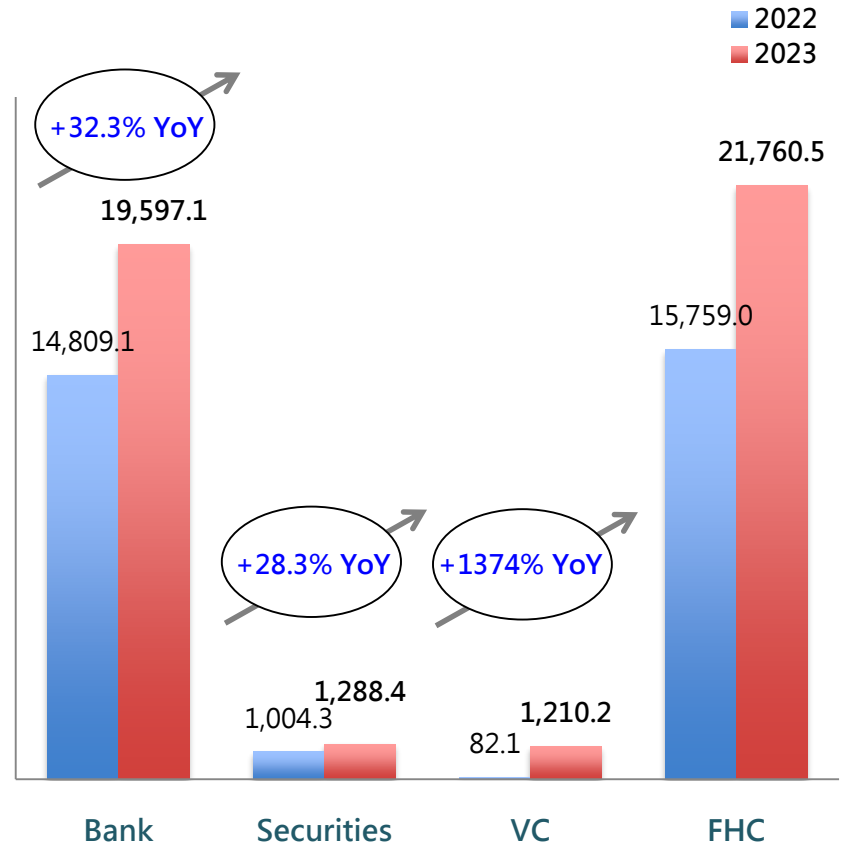
Contribution by Subsidiaries



Note: Preliminary figures of 2023

Net Income of FHC and its Subsidiaries

Unit: NT\$ million

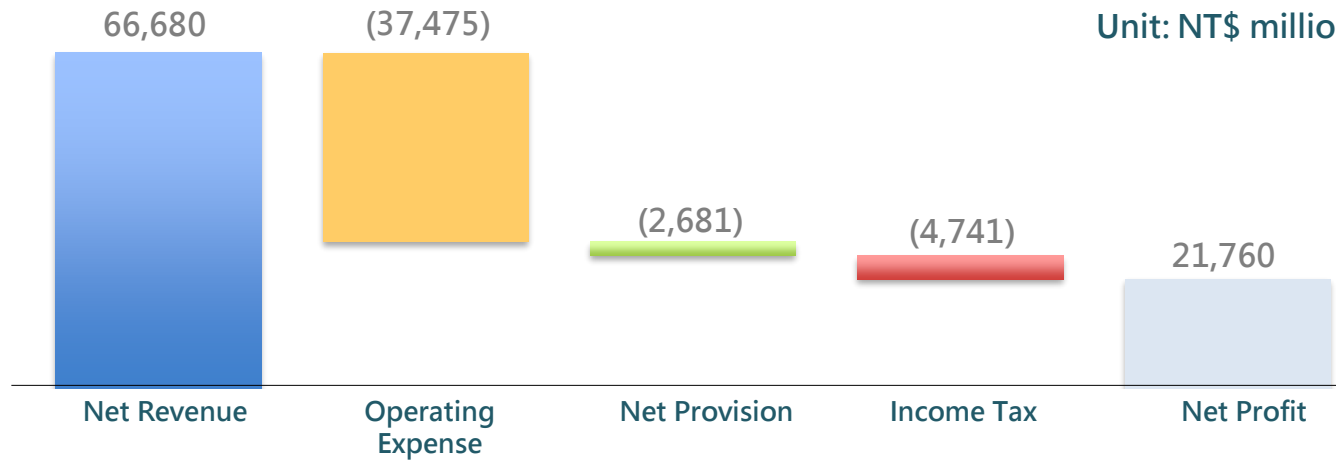




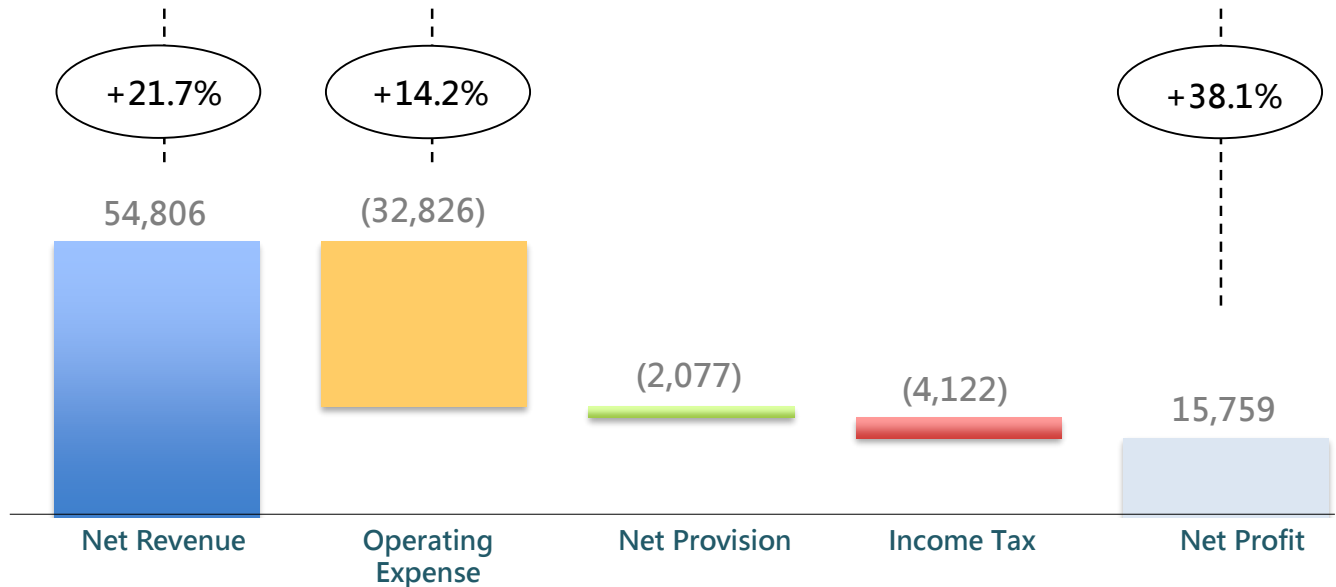
Net Profit Breakdown

Unit: NT\$ million

2023 P&L



2022 P&L



Note: Preliminary figures of 2023

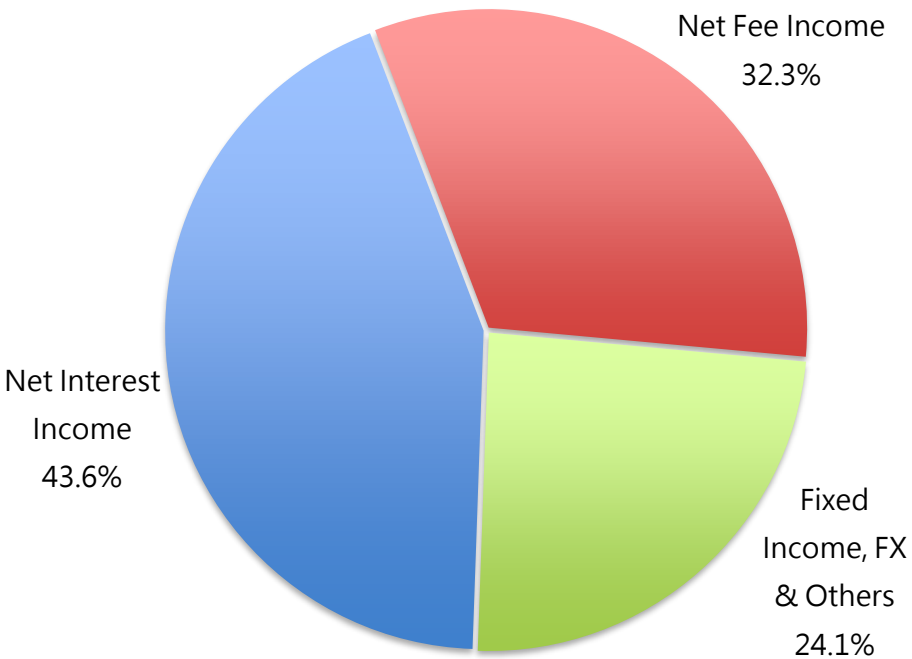


FHC Revenue Breakdown

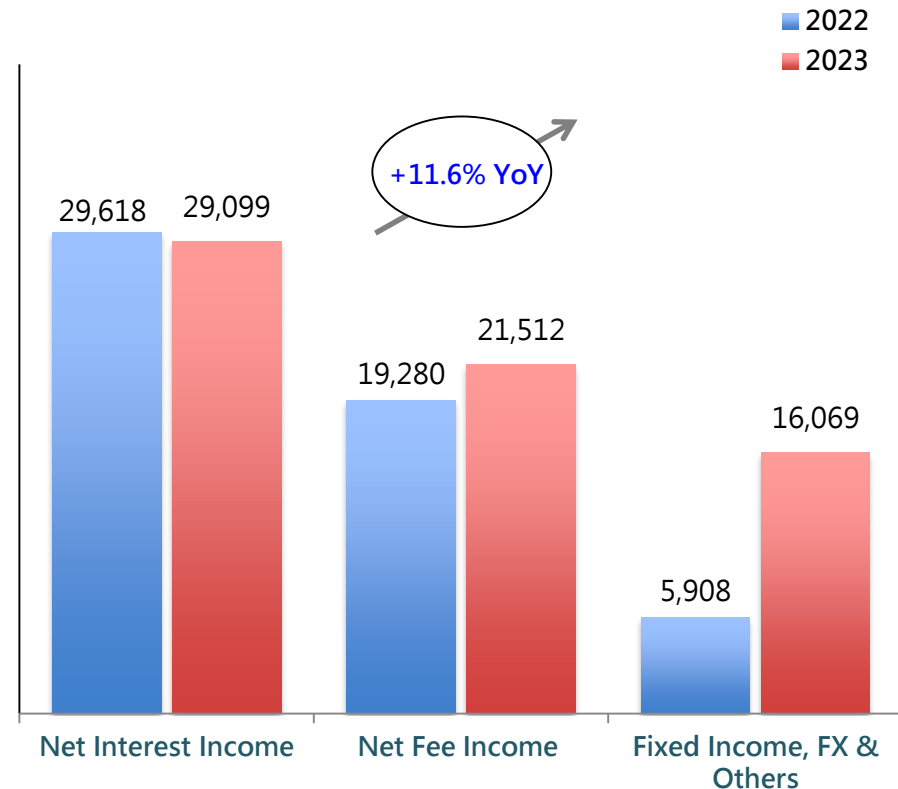
Total Net Revenue
NT\$ 66,680 million

YoY Comparison

Unit: NT\$ million



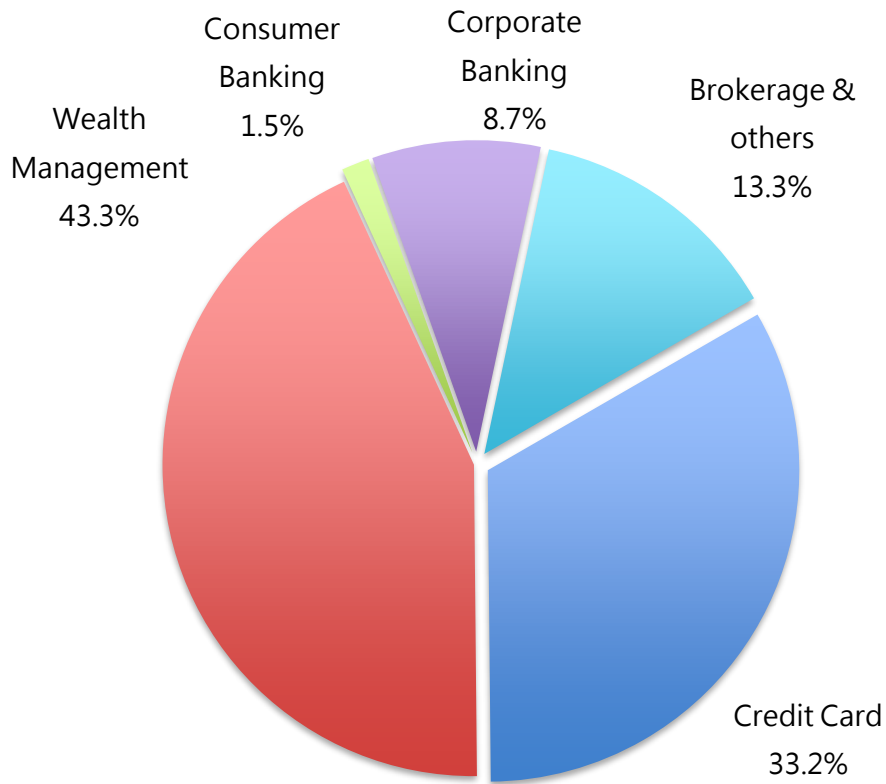
Note: Preliminary figures of 2023





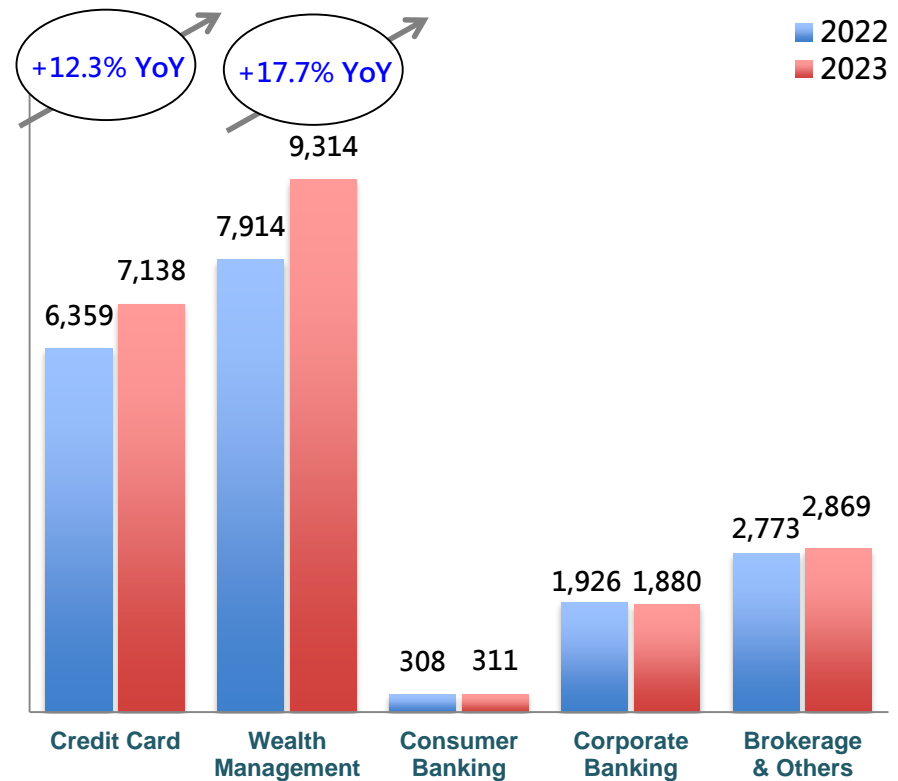
Net Fee Income Breakdown

Total Net Fee Income
NT\$ 21,512 million



YoY Comparison

Unit: NT\$ million

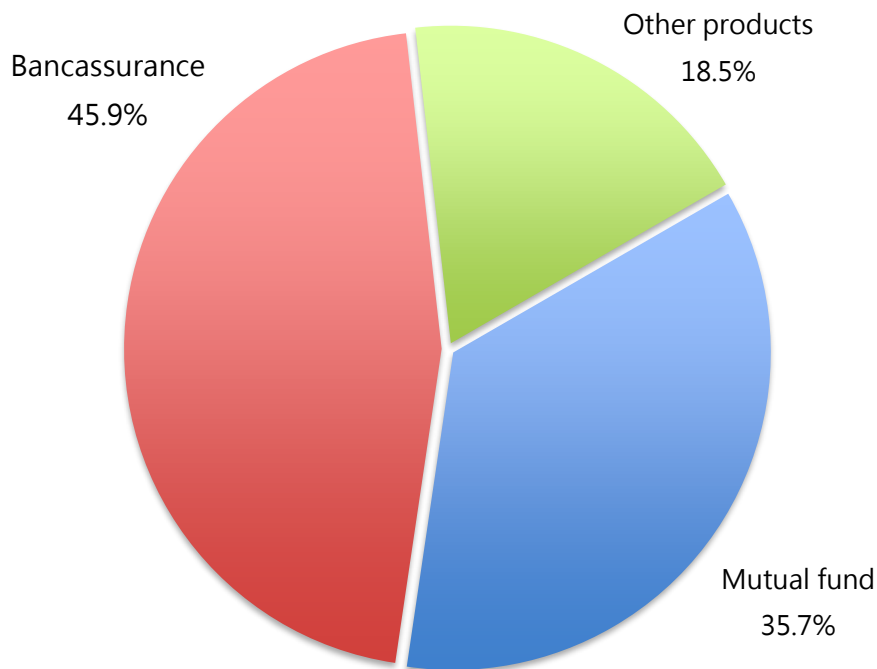


Note: Preliminary figures of 2023



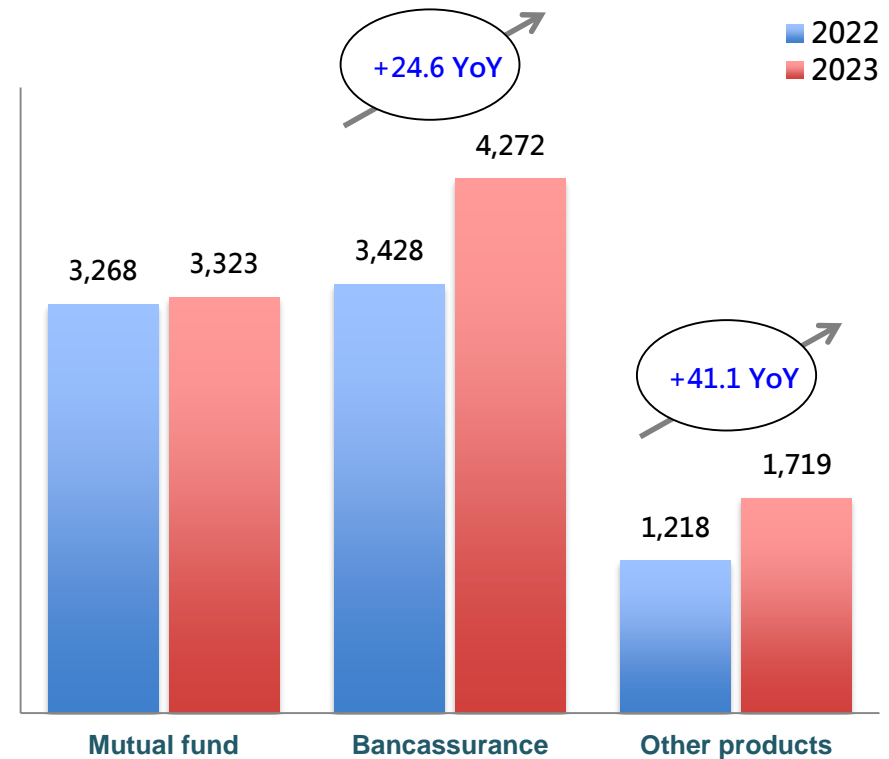
Wealth Management Fee Breakdown

Wealth Management Fee Breakdown



YoY Comparison

Unit: NT\$ million



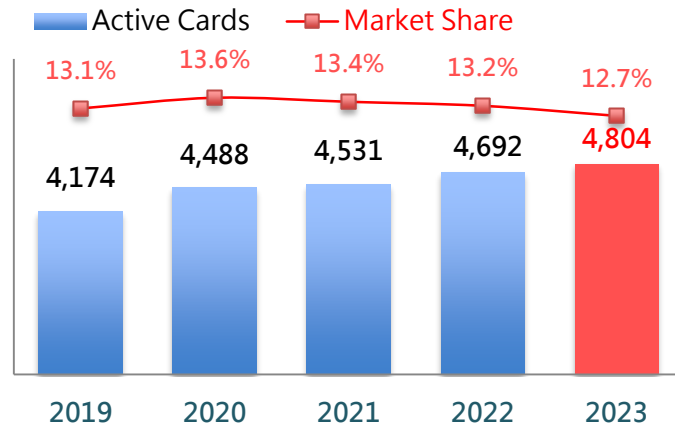
Note: Preliminary figures of 2023



Credit Card Business Breakdown

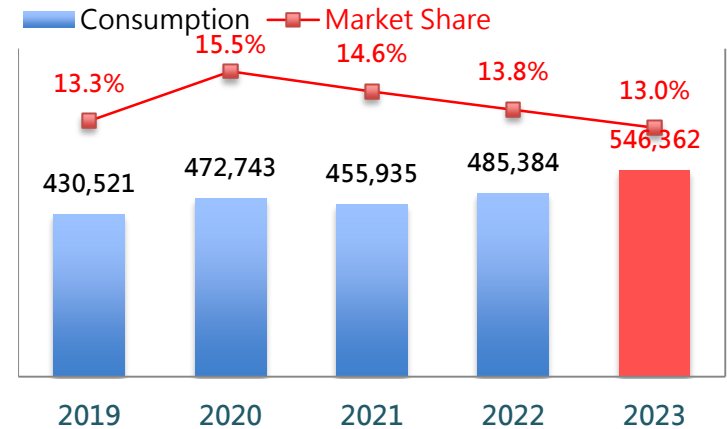
Active Cards

Unit: Thousand Cards, %



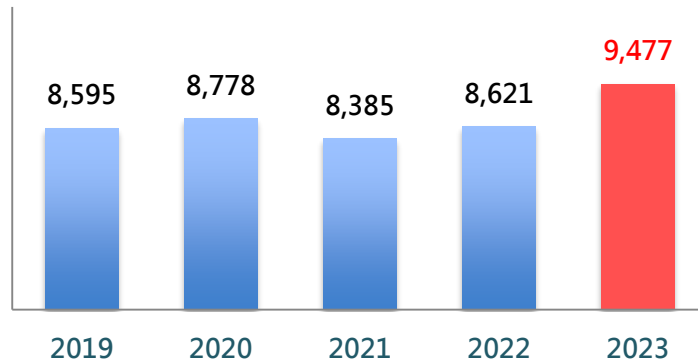
Card Consumption

Unit: NT\$ million



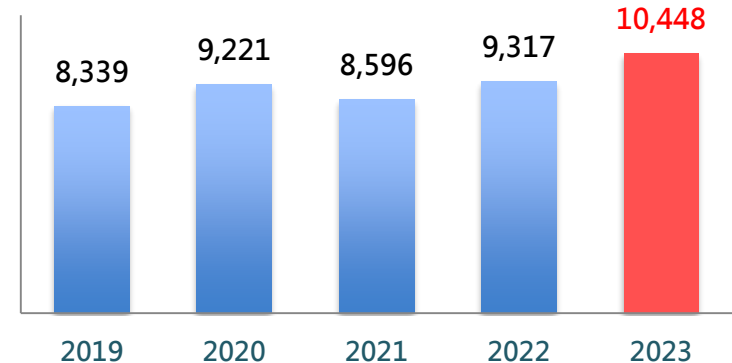
Per Card Spending (Monthly)

Unit: NT\$ dollar



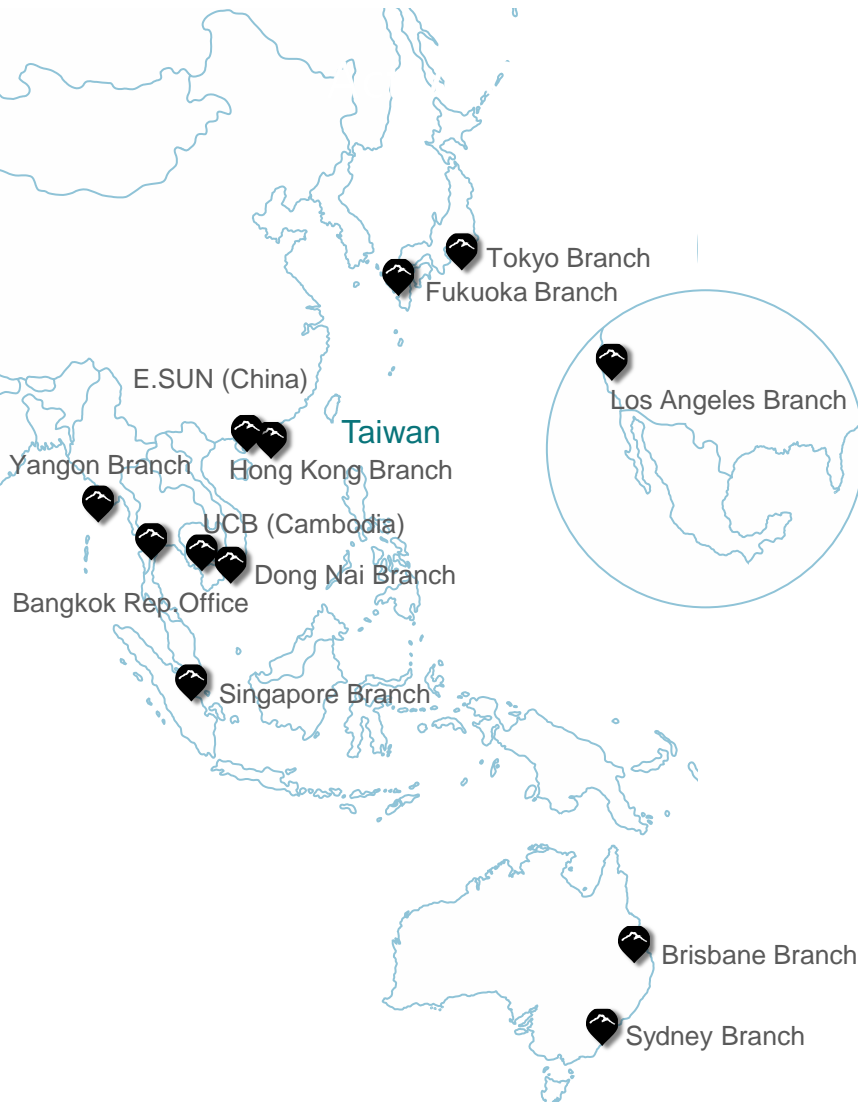
Gross Fee Income

Unit: NT\$ million





Overseas Business Development



Financial Performance

- Overseas profit-before-tax grew by 73.8% and accounted for 35.8% of the bank's profit.
- Overseas branches profits was second highest among all Taiwanese banks.

Business Development

- Invested in Thai Credit Commercial Bank with amount of US \$43 million and acquired 4.23% in the IPO.
- Opened Fukuoka Branch and was the first Taiwanese Bank to operate in Kyushu.
- Filed application for Kuala Lumpur Rep Office to Malaysian banking authority and targeted to open in 2024.
- Leveraged on the advantage of HK and Singapore Branches and developed VIP wealth management.



Overseas

- 5 sites under E.SUN Bank (China), China subsidiary
- 14 sites under Union Commercial Bank, Cambodian subsidiary
- 9 Branches in HK, Singapore, LA, Vietnam, Myanmar, Japan, and Australia; 3 Rep. offices: Hanoi, Ho Chi Minh City, Bangkok



Deposit and Loan Structure

Unit: NT\$ Bn

Category	2023.12	QoQ Growth %	2023.9	YoY Growth %	2022.12
Total Deposits ^{/1}	3,026.0	1.89%	2,969.9	4.25%	2,902.7
Demand Deposits	1,152.6	2.86%	1,120.6	4.59%	1,102.1
Time Deposits ^{/1}	845.1	1.73%	830.7	27.45%	663.1
FCY Deposits	1,028.3	0.95%	1,018.6	-9.60%	1,137.5
Total Loans ^{/1-2}	2,089.2	2.85%	2,031.3	6.64%	1,959.1
Corporate Loans	986.7	2.67%	961.0	5.97%	931.1
SME Loans	558.5	4.33%	535.3	10.38%	506.0
FCY Loans ^{/1-2}	366.1	0.16%	365.5	-2.71%	376.3
Consumer Loans	1,029.0	2.08%	1,008.0	6.41%	967.0
Mortgage Loan	516.5	3.32%	499.9	7.58%	480.1
Unsecured Personal Loan	120.5	-0.08%	120.6	-7.66%	130.5
Credit Card Revolving Balance	13.3	1.53%	13.1	0.00%	13.3

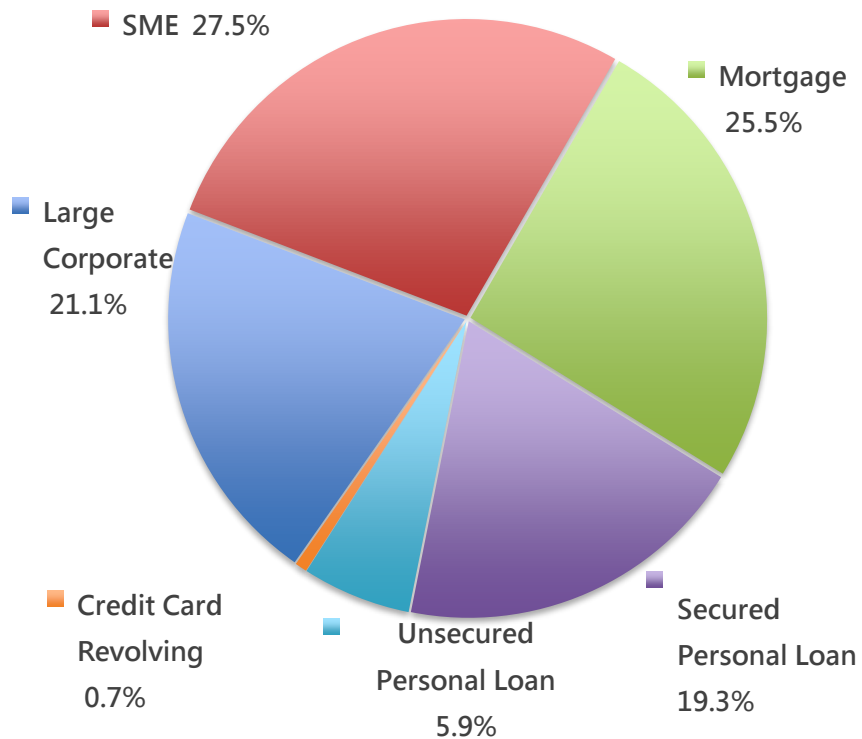
Note: 1. E.SUN Bank Consolidated

2. Loan balance of subsidiaries NT\$ 58.9 billion



Loan Portfolio Breakdown

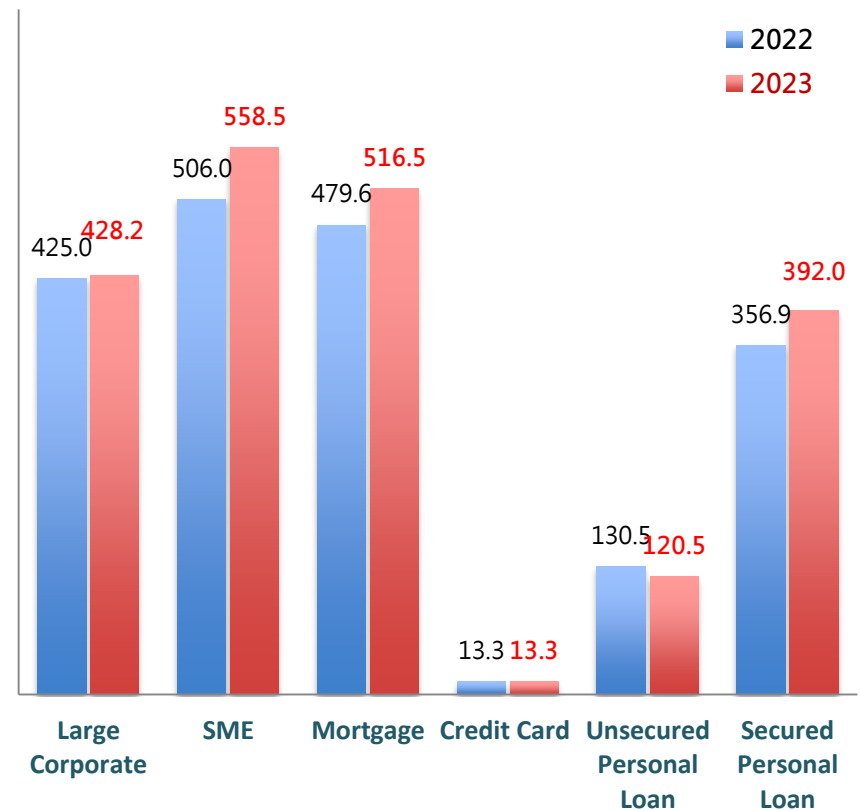
Total Loan
\$ 2,029 billion



Note: 1. Secured Personal Loan is fully collateralized by fixed asset
2. Data of E.SUN Bank standalone

YoY Comparison

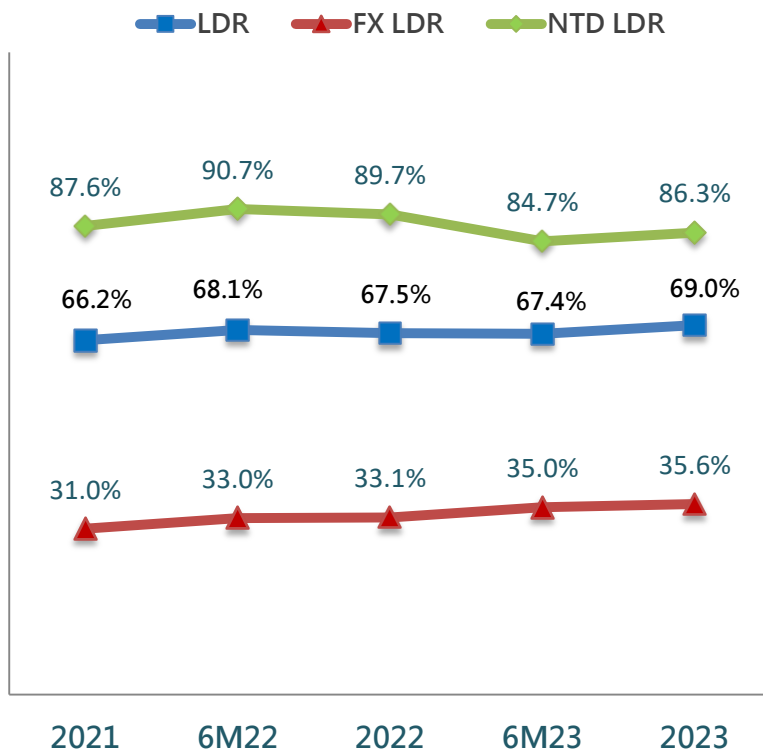
Unit: NT\$ Bn





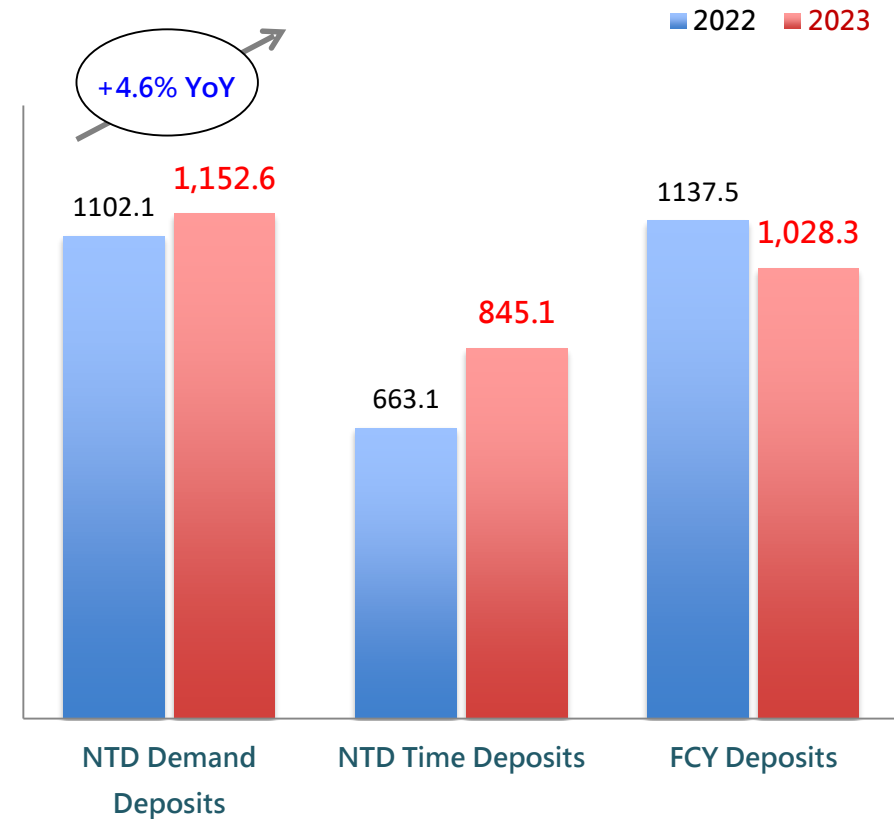
Deposit Structure

Loan to Deposit Ratio



Deposit Structure

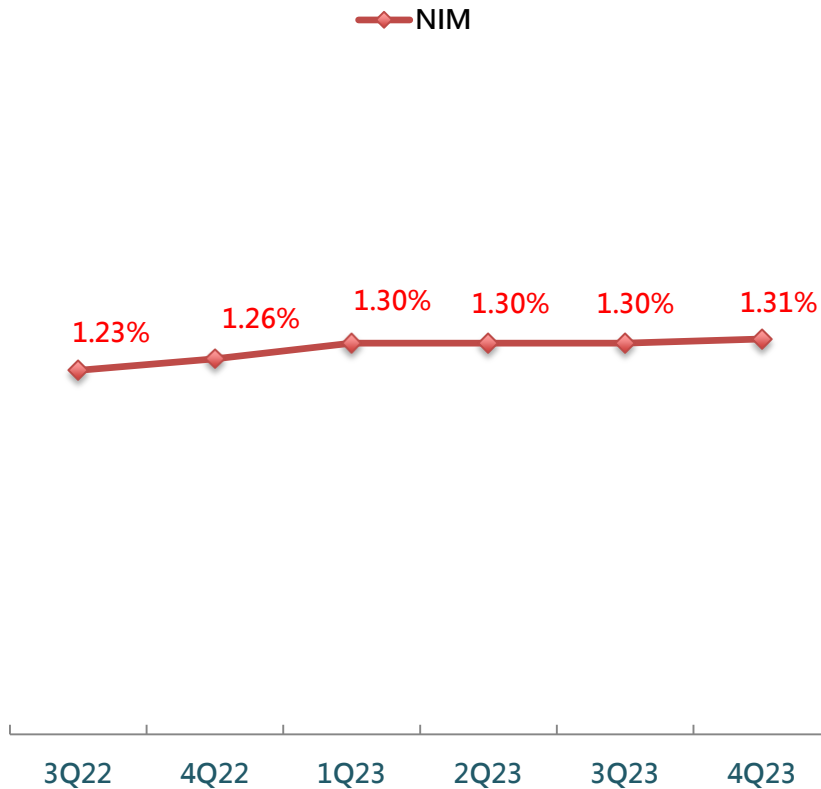
Unit: NT \$Bn



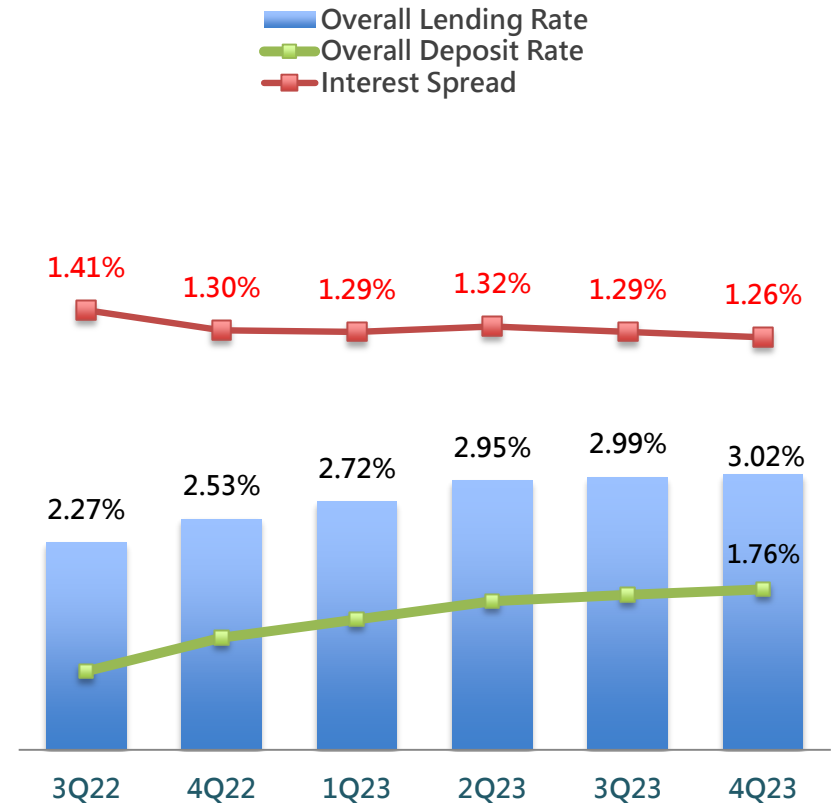


NIM and Spread

Quarterly Net Interest Margin



Quarterly Interest Spread

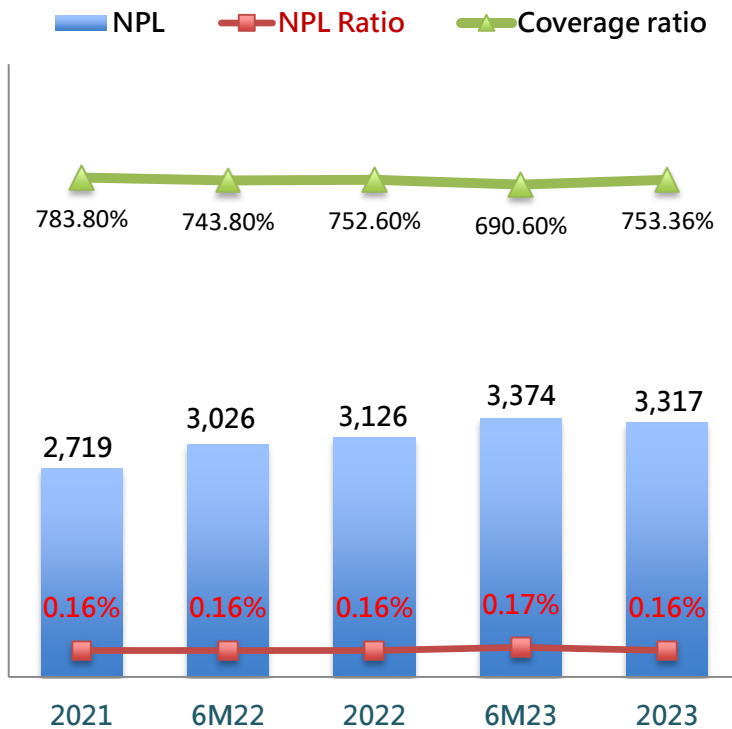




Superior Asset Quality ^{1/2}

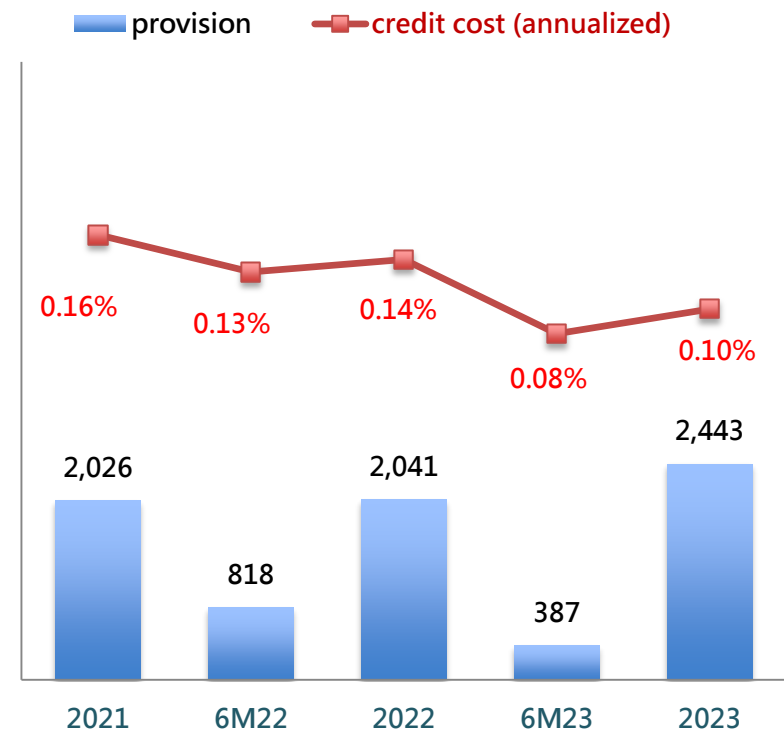
NPL Ratio

Unit: NT\$ million



Provision and Credit Cost

Unit: NT\$ million



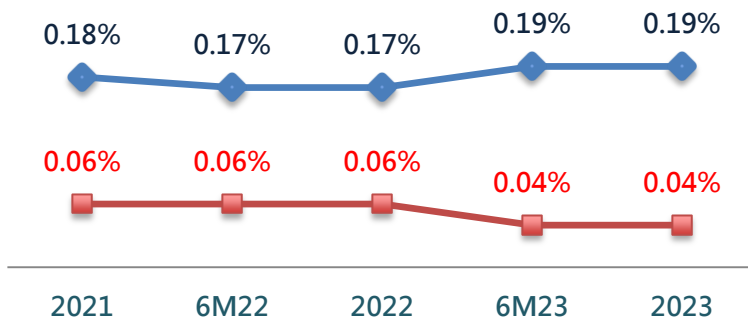
Note: Data of E.SUN Bank standalone



Superior Asset Quality ^{2/2}

NPL Ratio for Main Business

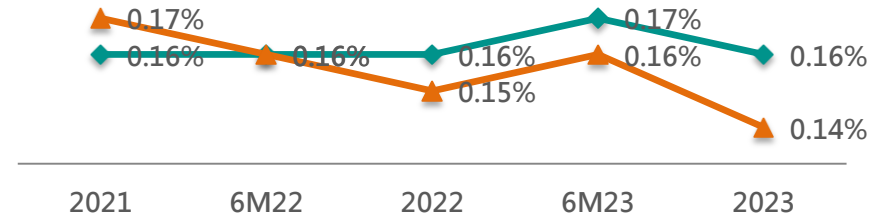
◆ Corporate ■ Mortgage



Note: Data of E.SUN Bank standalone

NPL Comparison with Market

◆ E.SUN ▲ Market



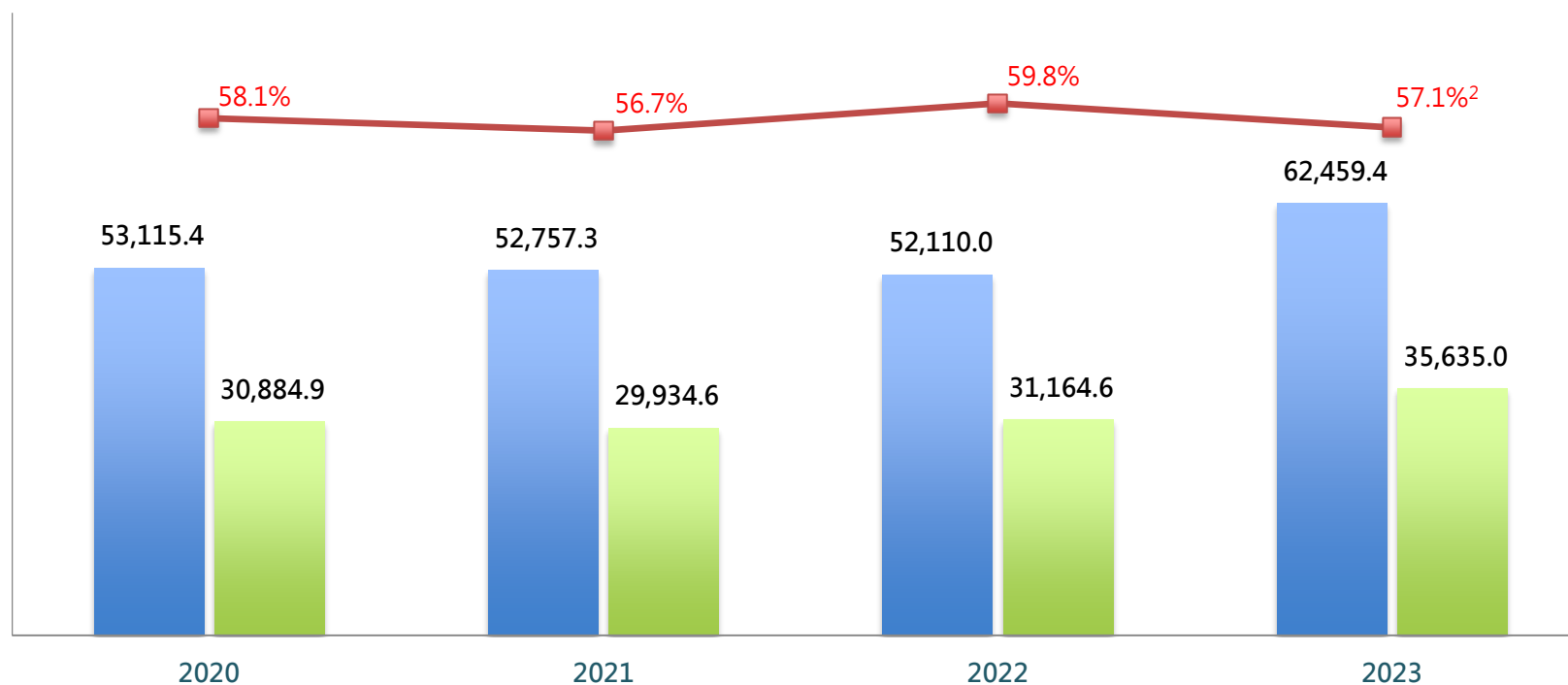
Source: Financial Statistics Abstract by Banking Bureau
Note: NPL of market average



Cost-Income Ratio

Unit: NT\$ million

Net Revenue Operating Expense(exclu. provision) Cost Income Ratio



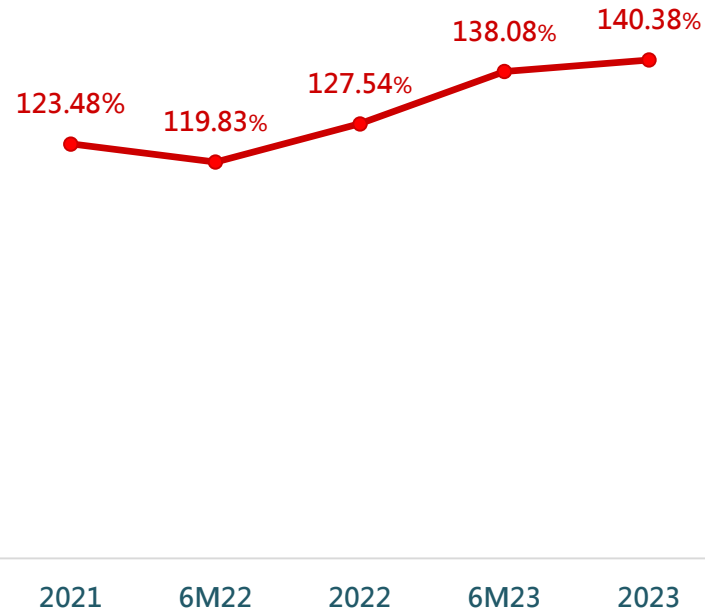
Note: 1. Data of E.SUN Bank

2. Preliminary figures of 2023



Capital Adequacy Ratio

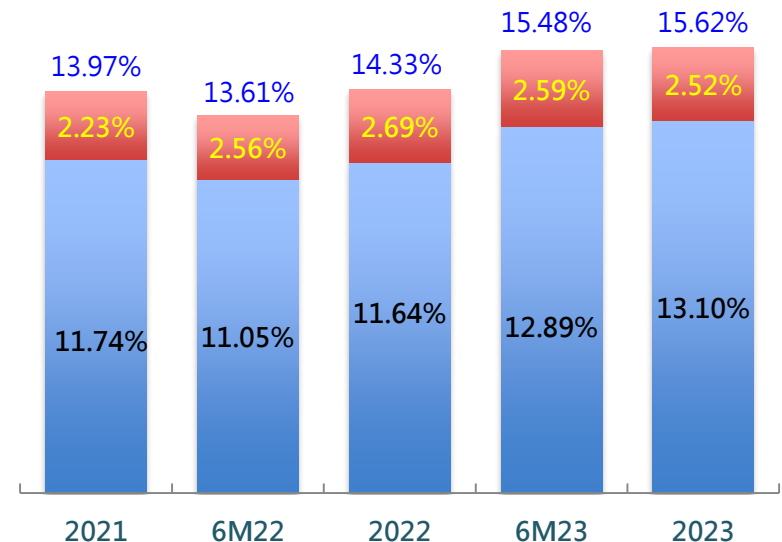
FHC CAR Ratio



Note: 1. Preliminary figures of 2023
2. BIS of E.SUN Bank standalone

Bank BIS Ratio

■ Tier 2 Ratio ■ Tier 1 Ratio



Note: CET1 ratio 11.61%



Sustainable Development

Since 2014

Member of DJSI

S&P Global



Highest rating

MSCI ESG Rating AAA

MSCI



Best performance in

Region & industry

Sustainalytics



Leadership in

A Rating

CDP



Rated top 20%

Sustainable finance

Assessment

TABF



Certified excellence

CG6012 CG Assessment

CGA



Top 5% (8th time)

CG Assessment

TAIEX





Thank You

- ❖ If you wish to know more about E.SUN, please visit our website site (<https://www.esunfhc.com>) for more information.
- ❖ If you have further questions, please feel free to contact us through email or conference call
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Balance Sheet of E.SUN FHC and its subsidiaries as of Dec. 31, 2023

NT\$ million	E.SUN Bank (Consolidated)	E.SUN Securities (Consolidated)	E.SUN Venture Capital	E.SUN FHC (Standalone)	E.SUN FHC (Consolidated)
Assets :					
Cash and due from banks	261,668	1,616	365	5,846	262,590
Securities, net	1,046,151	2,398	5,644	136	1,054,320
Loans, net	2,063,187	-	-	-	2,063,187
A/R, net	124,949	16,783	-	95	141,719
Land, premises and equipments, net	33,886	438	2	1	34,666
Others	80,058	3,693	99	244,735	83,439
Total assets	3,609,899	24,928	6,110	250,813	3,639,921
Liabilities:					
Deposits	3,026,011	-	-	-	3,019,013
Other liabilities	354,481	17,207	43	14,544	384,463
Total liabilities	3,380,492	17,207	43	14,544	3,403,476
Total stockholders' equity	229,407	7,721	6,067	236,269	236,445
Total equity attributable to owners of the company	229,220	7,721	6,067	236,269	236,269
Non-Controlling interests	187	-	-	-	176
Total liabilities and stockholders' equity	3,609,899	24,928	6,110	250,813	3,639,921

Note: Preliminary figures of 2023



P&L of E.SUN FHC and its subsidiaries for 12M2023

NT\$ million	E.SUN Bank (Consolidated)	E.SUN Securities (Consolidated)	E.SUN Venture Capital	E.SUN FHC (Standalone)	E.SUN FHC (consolidated)
Operating income					
Net interest income	28,734	412	4	(55)	29,099
Net fee income	19,070	2,451	-	-	21,512
Net trading income/(loss) & Derivatives & FX	14,441	217	1,208	3	15,868
Others	214	180	1	22,175	201
Total Net Revenues	62,459	3,260	1,213	22,123	66,680
Allowance for bad-debt expenses	(2,682)	1	0	0	(2,681)
Operating expenses	(35,635)	(1,718)	(31)	(369)	(37,475)
Income before income tax	24,142	1,543	1,182	21,754	26,524
Income tax expenses	(4,521)	(255)	28	6	(4,741)
Net Income	19,621	1,288	1,210	21,760	21,783
Attributable to owners of the company	19,597	1,288	1,210	21,760	21,760
Non-controlling interests	24	0	0	0	23

Note: Preliminary figures of 2023



E.SUN FHC's Balance Sheet (Consolidated)

NT\$ million	Yearly Results Quarterly			Quarterly Results					
	2020	2021	2022	Sep 22	Dec 22	Mar 23	Jun 23	Sep 23	Dec 23
Assets :									
Cash and due from banks	175,722	210,608	229,134	255,725	229,134	210,227	244,060	230,581	262,590
Securities, net	998,478	1,037,395	1,055,846	990,267	1,055,846	1,050,956	1,061,209	1,047,486	1,054,320
Loans, net	1,620,374	1,768,641	1,934,792	1,917,410	1,934,792	1,929,348	1,961,979	2,006,332	2,063,187
A/R, net	116,686	124,412	125,989	129,843	125,989	118,966	155,977	144,755	141,719
Land, premises and equipments, net	33,291	33,881	34,709	34,325	34,709	34,598	34,808	34,797	34,666
Others	27,194	55,971	99,090	164,094	99,090	83,176	99,343	126,811	83,439
Total assets	2,971,745	3,230,908	3,479,560	3,491,664	3,479,560	3,427,271	3,557,376	3,590,762	3,639,921
Liabilities:									
Deposits	2,484,605	2,693,343	2,900,914	2,852,345	2,900,914	2,863,518	2,944,690	2,966,017	3,019,013
Other liabilities	305,539	343,180	381,555	453,741	381,555	358,870	389,959	396,050	384,463
Total liabilities	2,790,144	3,036,523	3,282,469	3,306,086	3,282,469	3,222,388	3,334,649	3,362,067	3,403,476
Total stockholders' equity	181,601	194,385	197,091	185,578	197,091	204,883	222,727	228,695	236,445
Total equity attributable to owners of the company	181,469	194,226	196,926	185,424	196,926	204,714	222,553	228,531	236,269
Non-Controlling interests	132	159	165	154	165	169	174	164	176
Total liabilities and stockholders' equity	2,971,745	3,230,908	3,479,560	3,491,664	3,479,560	3,427,271	3,557,376	3,590,762	3,639,921

Note: Preliminary figures of 2023



E.SUN FHC's P&L account (Consolidated)

NT\$ million	Yearly Results Quarterly			Quarterly Results					
	2020	2021	2022	3Q22	4Q22	1Q23	2Q23	3Q23	4Q23
Operating income									
Net interest income	21,339	25,984	29,618	7,756	6,602	6,624	7,371	7,419	7,685
Fee income	19,831	21,324	19,280	4,728	4,730	4,943	5,174	5,635	5,760
Net trading income/(loss) & Derivatives & FX	14,707	10,366	5,743	1,800	3,484	4,200	2,916	3,787	4,965
Others	372	223	165	64	(42)	33	43	36	89
Total Net Revenues	56,249	57,897	54,806	14,348	14,774	15,800	15,504	16,877	18,499
Allowance for bad-debt expenses	(3,226)	(2,130)	(2,077)	(615)	(586)	2	(424)	(568)	(1,691)
Operating expenses	(32,494)	(31,808)	(32,826)	(8,131)	(9,127)	(8,266)	(9,366)	(9,953)	(9,890)
Income before income tax	20,529	23,959	19,903	5,602	5,061	7,536	5,714	6,356	6,918
Income tax expenses	(2,481)	(3,373)	(4,122)	(1,037)	(940)	(1,489)	(1,211)	(1,014)	(1,027)
Net Income	18,048	20,586	15,781	4,565	4,121	6,047	4,503	5,342	5,891
Income Attributable to owners of the company	18,027	20,559	15,759	4,563	4,111	6,042	4,501	5,339	5,878
Non-Controlling interests	21	27	22	2	10	5	2	3	13

Note: Preliminary figures of 2023



E.SUN Bank's Balance Sheet (Consolidated)

NT\$ million	Yearly ResultsQuarterly			Quarterly Results					
	2020	2021	2022	Sep 22	Dec 22	Mar 23	Jun 23	Sep 23	Dec 23
Assets :									
Cash and due from banks	175,678	210,382	228,865	255,395	228,865	209,960	243,704	230,283	261,668
Securities, net	970,129	1,030,673	1,049,340	983,563	1,049,340	1,043,731	1,053,361	1,039,248	1,046,151
Loans, net	1,620,374	1,768,641	1,934,792	1,917,410	1,934,792	1,929,348	1,961,979	2,006,332	2,063,187
A/R, net	102,012	108,589	115,768	117,389	115,768	106,993	142,813	130,855	124,949
Land, premises and equipments, net	32,689	33,266	34,067	33,699	34,067	33,961	34,082	34,041	33,886
Others	46,097	44,566	95,192	160,200	95,192	79,815	95,750	123,353	80,058
Total assets	2,946,979	3,196,117	3,458,024	3,467,656	3,458,024	3,403,808	3,531,689	3,564,112	3,609,899
Liabilities:									
Deposits	2,486,232	2,696,351	2,902,696	2,854,324	2,902,696	2,864,964	2,947,989	2,969,935	3,026,011
Other liabilities	282,949	311,650	363,783	433,404	363,783	340,406	367,030	372,438	354,481
Total liabilities	2,769,181	3,008,001	3,266,479	3,287,728	3,266,479	3,205,370	3,315,019	3,342,373	3,380,492
Total stockholders' equity	177,798	188,116	191,545	179,928	191,545	198,438	216,670	221,739	229,407
Total equity attributable to owners of the company	177,657	187,947	191,370	179,765	191,370	198,258	216,485	221,564	229,220
Non-Controlling interests	141	169	175	163	175	180	185	175	187
Total liabilities andstockholders' equity	2,946,979	3,196,117	3,458,024	3,467,656	3,458,024	3,403,808	3,531,689	3,564,112	3,609,899

Note: Preliminary figures of 2023



E.SUN Bank's P&L account (Consolidated)

NT\$ million	Yearly Results Quarterly			Quarterly Results					
	2020	2021	2022	3Q22	4Q22	1Q23	2Q23	3Q23	4Q23
Operating income									
Net interest income	21,095	25,591	29,239	7,670	6,519	6,547	7,279	7,329	7,579
Fee income	18,044	18,289	17,135	4,216	4,279	4,425	4,595	4,947	5,103
Net trading income/(loss) & Derivatives & FX	13,593	8,647	5,564	1,958	3,650	3,800	2,531	3,077	5,033
Others	383	230	172	66	(42)	35	49	39	91
Total Net Revenues	53,115	52,757	52,110	13,910	14,406	14,807	14,454	15,392	17,806
Allowance for bad-debt expenses	(3,241)	(2,134)	(2,081)	(617)	(587)	1	(424)	(567)	(1,692)
Operating expenses	(30,885)	(29,935)	(31,164)	(7,694)	(8,746)	(7,869)	(8,910)	(9,423)	(9,433)
Income before income tax	18,989	20,688	18,865	5,599	5,073	6,939	5,120	5,402	6,681
Income tax expenses	(2,501)	(3,101)	(4,032)	(1,151)	(1,000)	(1,436)	(1,107)	(968)	(1,010)
Net Income	16,488	17,587	14,833	4,448	4,073	5,503	4,013	4,434	5,671
Attributable to owners of the company	16,465	17,559	14,809	4,445	4,063	5,498	4,011	4,430	5,658
Non-controlling interests	23	28	24	3	10	5	2	4	13

Note: Preliminary figures of 2023