

E.SUN FHC Financial Review of 4Q 2023

February 2024



Disclaimer

This Presentation is provided by E.SUN Financial Holding Co., Ltd. ('E.SUN FHC'). E.SUN makes no guarantee or warranties as to the accuracy or correctness of all the material contained. After this presentation is released to the public, we undertake no obligation to update any relevant data to reflect any change hereafter.

This presentation may contain forward-looking statements. Statements that are not historical facts, including statements relating to the implementation of strategic initiatives, future business development and economic performance are forward-looking statements. Those statements involve uncertainties, risks, assumptions and other factors that could cause actual developments and results to differ materially from our statement in this presentation.



- 2023 4Q Financial Performance
- 2023 4Q Business Operation Overview
- Appendix



E.SUN FHC Summary

| | | Unit : NT\$ million | |
|----------------|-----------------------------|--|-----------------------|
| | | 2023.12/ ¹ | 2022.12/ ² |
| Total Assets | FHC | 3,639,921 | 3,479,560 |
| | Bank | 3,609,899 | 3,458,024 |
| | Securities | 24,928 | 17,797 |
| | Venture Capital | 6,110 | 4,979 |
| Key Financials | Book value per share (NT\$) | 15.08 | 13.80 |
| | Double Leverage Ratio | 102.91% | 103.15% |
| | FHC CAR | 140.38%/ ¹ | 127.54% |
| Channels | Bank – domestic | 139 | 139 |
| | Oversea channels | Branch: HK, LA, Singapore, Vietnam, Myanmar, Tokyo, Fukuoka, Sydney, Brisbane Subsidiary: China and Cambodia (UCB) Rep office in Hanoi, HCM City, and Bangkok 31 overseas sites | |
| | Securities - branches | 17 | 17 |

Note: 1. Preliminary figures of 2023

2. Audit figures of 2022

3. Share owned by QFI: 31.57%, as of Dec 31, 2023



4Q23 Business and Financial Review

Financial Performance

- E.SUN FHC's net revenues was NT\$66.7 billion; net profit was NT\$21.8 billion (+38.1%) which set a record high.
- EPS NT \$1.41, ROE 10.05%, ROA 0.61%.
- E.SUN Bank reported net profit of NT\$19.6 billion (+32.3%), E.SUN Securities' net profit was NT \$1.3 billion, and E.SUN Venture Capital was NT \$1.2 billion.
- Preliminary earnings of January for FHC is NT\$2.8 billion. FHC and the Bank both set highest monthly earning.

Business Development

- Loan balance reached NT \$2.1 trillion (+6.6%), in which SME loan grew by 10.4%, retail loan grew by 7.8%; Deposit balance grew by 4.3% and exceeded NT \$3 trillion. (yoy)
- Fee income was NT \$21.5 billion (+11.6%) for 2023 and NT \$5.8 billion for the 4Q, which set record high for any quarter and any year. Wealth Management fee income NT \$9.3 billion (+17.7%) was second highest and credit card fee income NT \$7.1 billion (+12.3%) was a record high. (yoy)
- Asset quality was benign, NPL ratio at 0.16% and coverage ratio at 753.4% °

Business Highlights

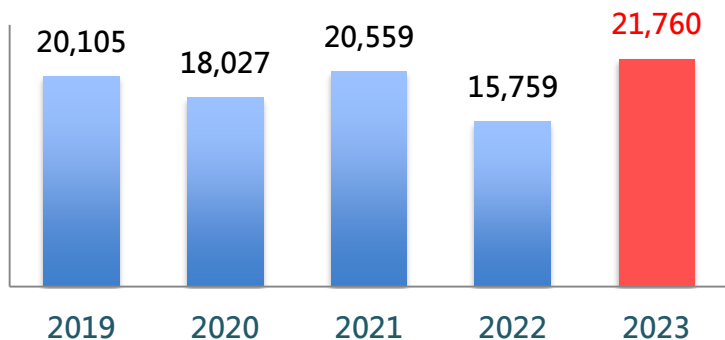
- Awarded winner of National Quality Award - Excellence in Management. E.SUN is fifth time winner of NQA and has the best winning record.
- Listed in DJSI Emerging Market (10th time) and DJSI World (8th time), best record in Taiwan financial industry.
- Invited by COP 28 and delivered speech in World Climate Summit on behalf of Taiwanese financial.
- E.SUN Bank and E.SUN Securities are both ranked top 25% in the assessment of "Principal to Treat Clients Fairly" by FSC.



Financial Performance

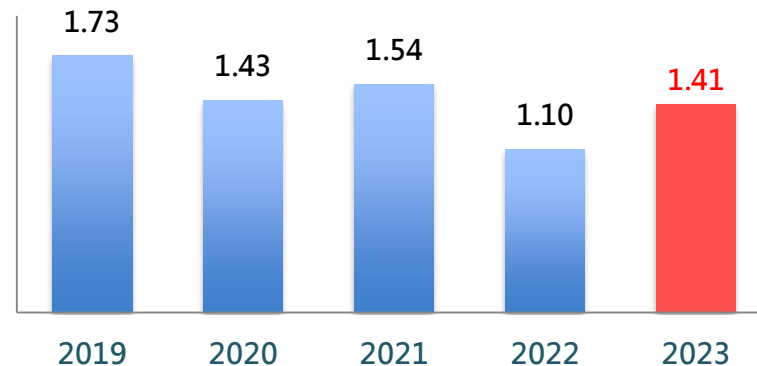
Net Profit

Unit: NT\$ million

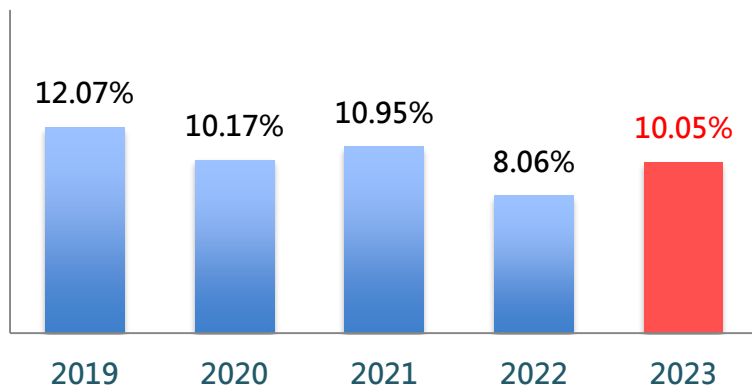


EPS

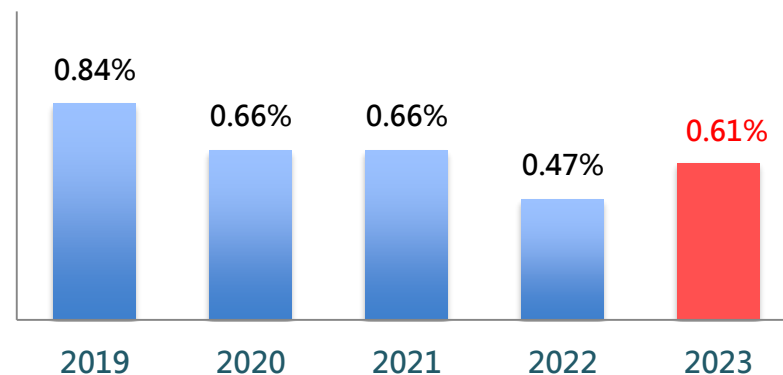
Unit: NT\$ dollars



ROE



ROA

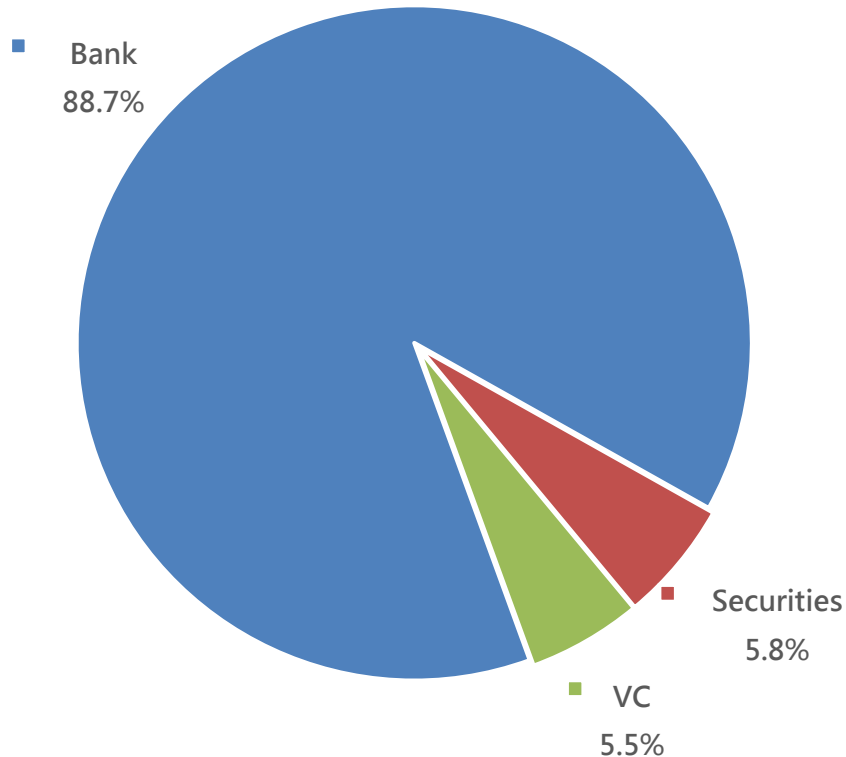


Note: Preliminary figures of 2023



Net Income of FHC & its Subsidiaries

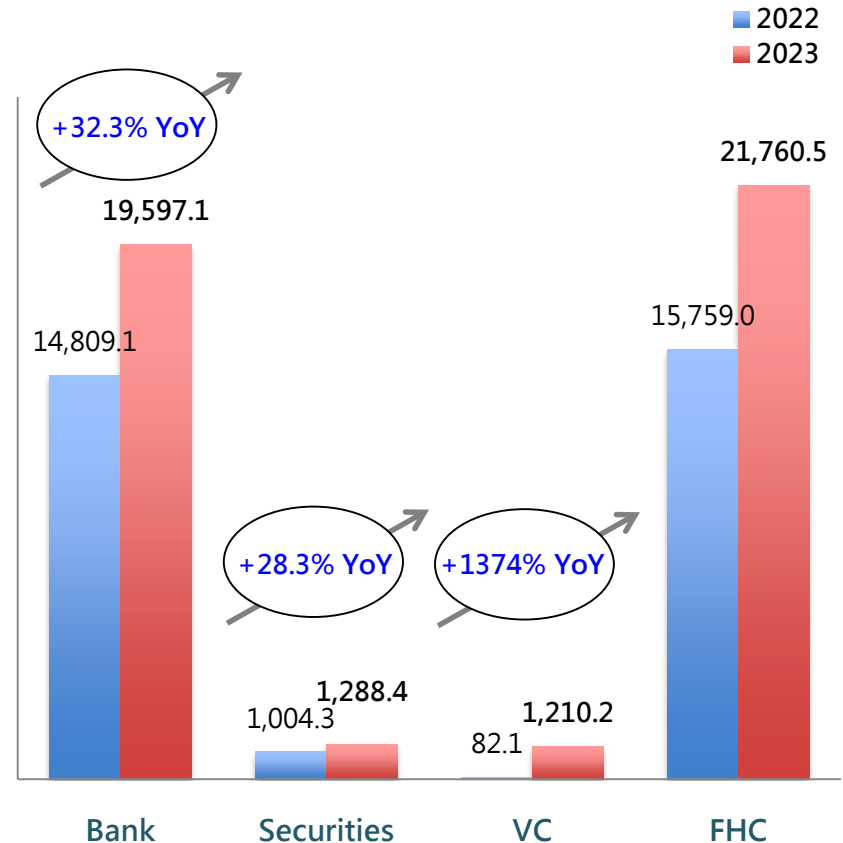
Contribution by Subsidiaries



Note: Preliminary figures of 2023

Net Income of FHC and its Subsidiaries

Unit: NT\$ million

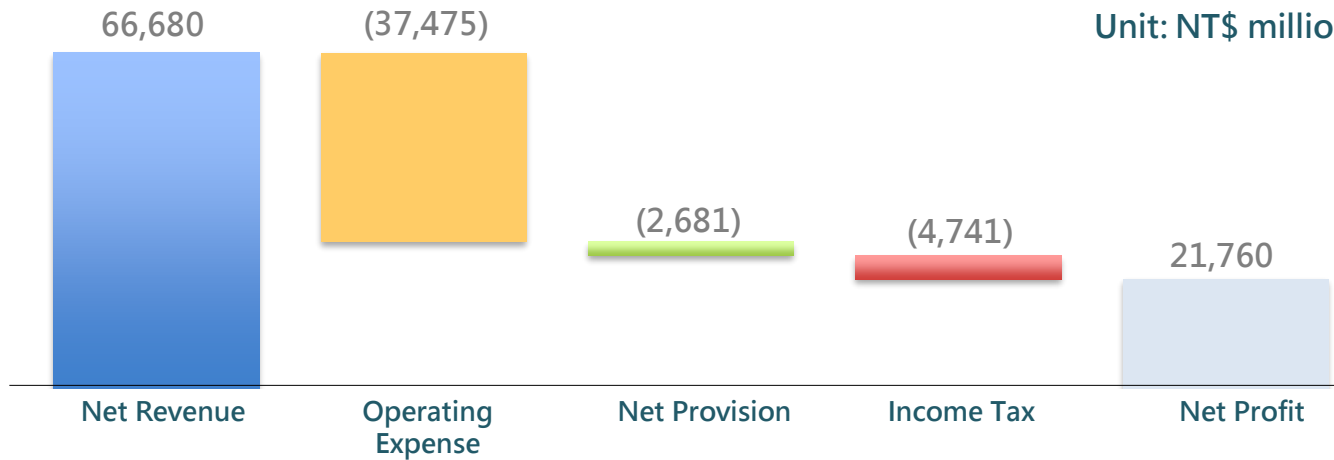




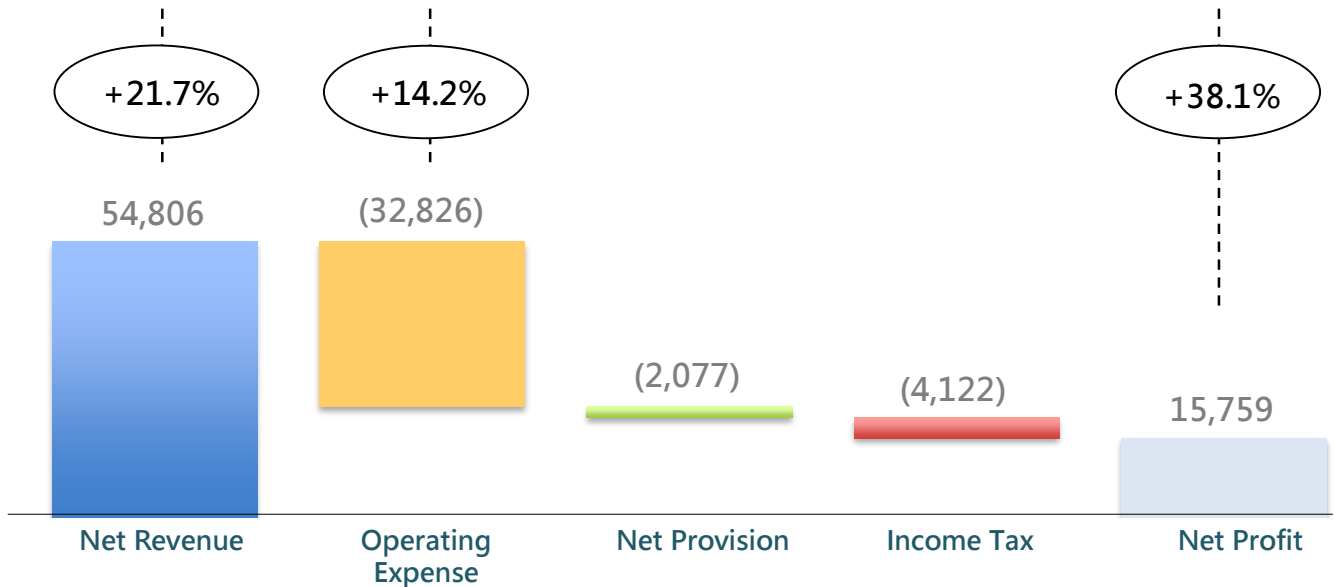
Net Profit Breakdown

Unit: NT\$ million

2023 P&L



2022 P&L



Note: Preliminary figures of 2023

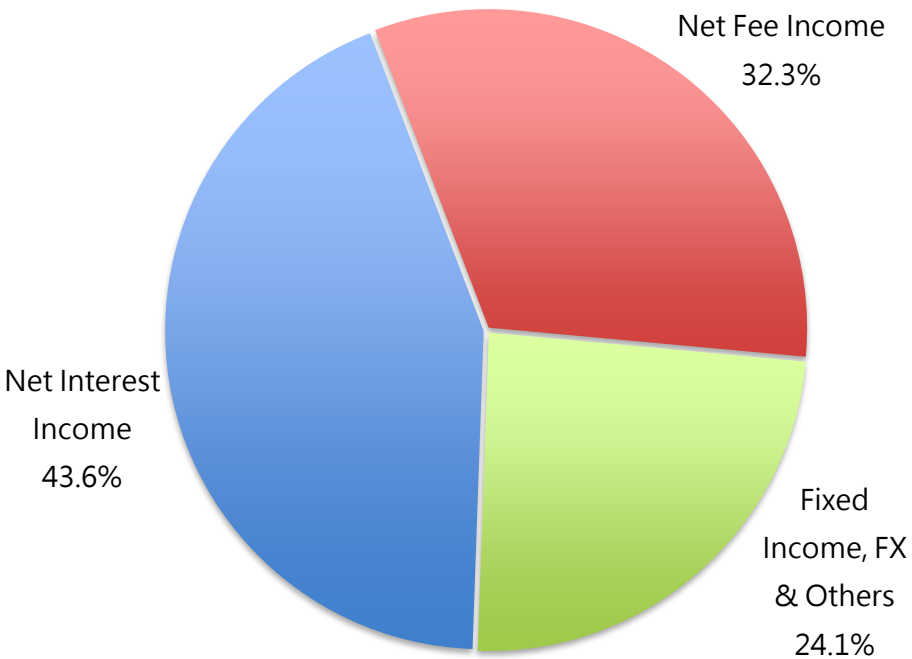


FHC Revenue Breakdown

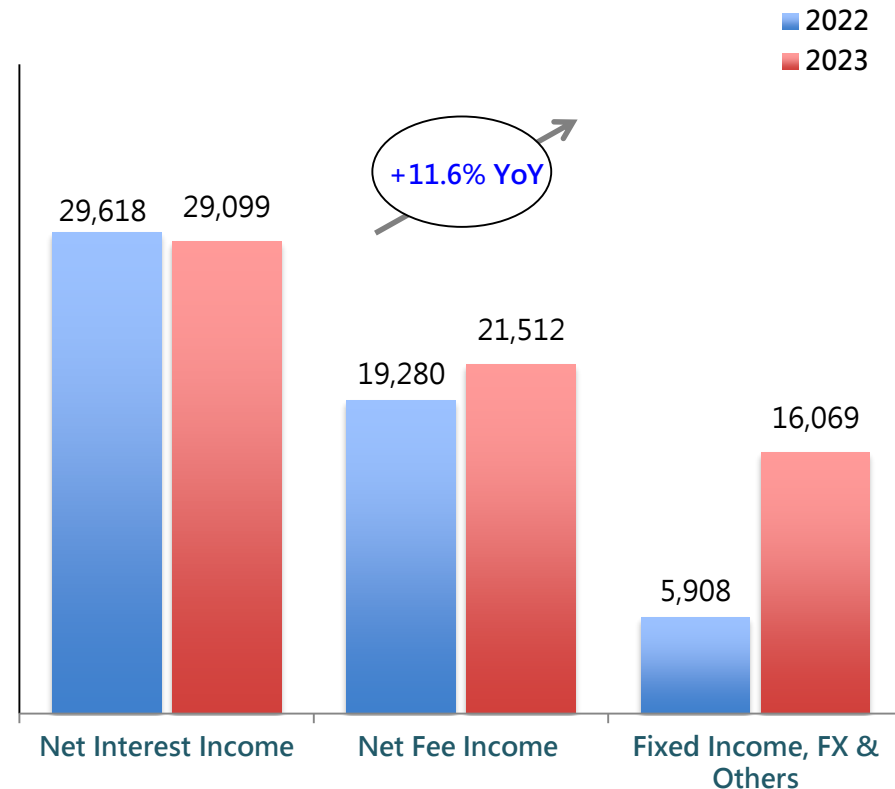
Total Net Revenue
NT\$ 66,680 million

YoY Comparison

Unit: NT\$ million



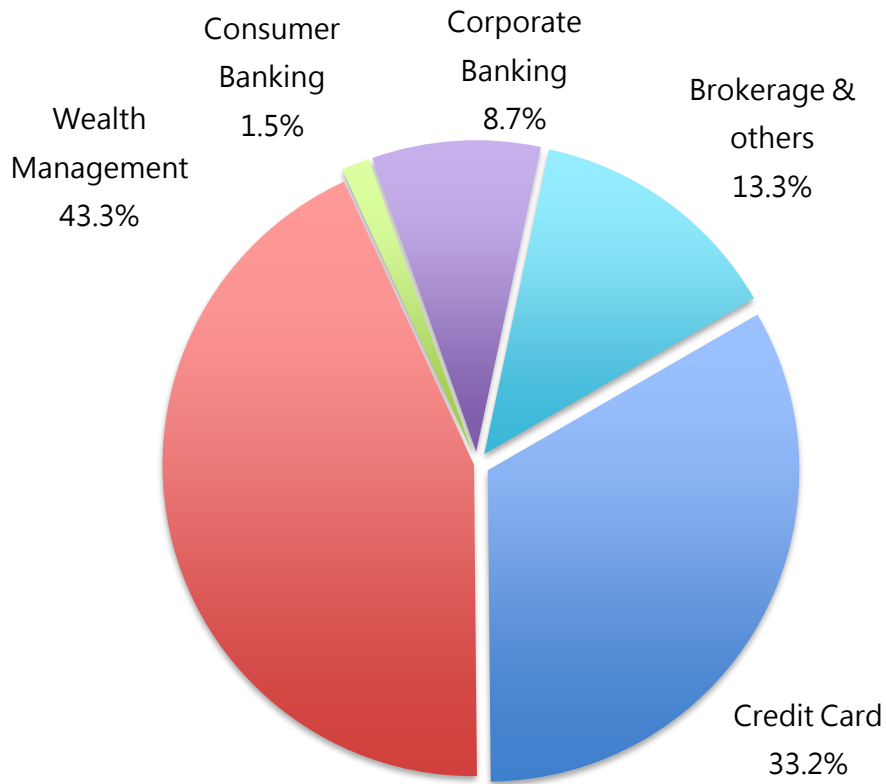
Note: Preliminary figures of 2023





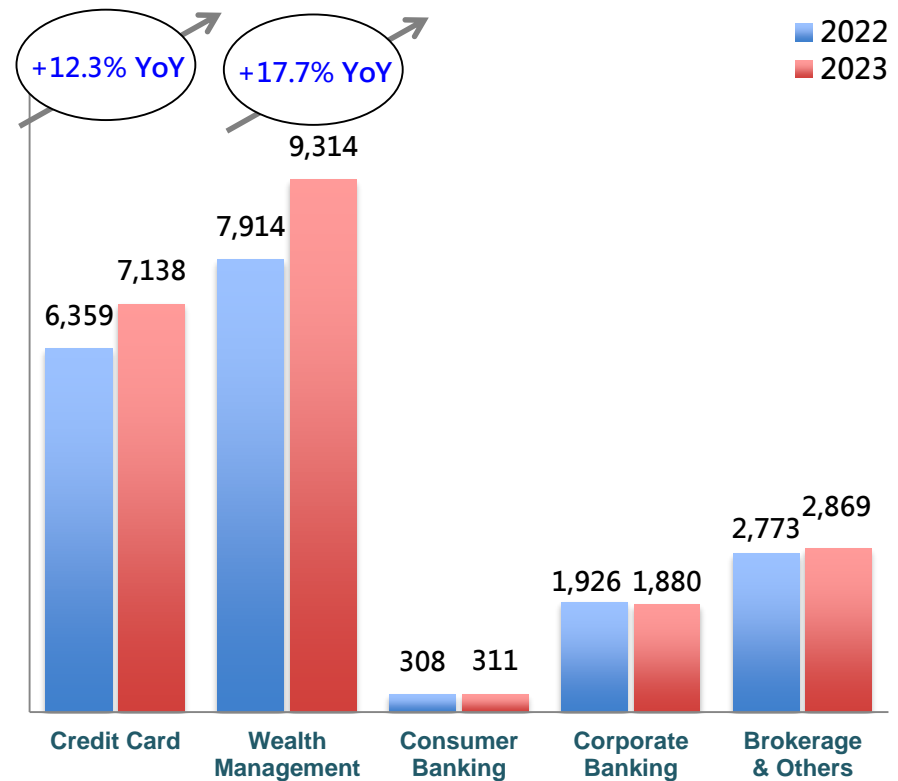
Net Fee Income Breakdown

Total Net Fee Income
NT\$ 21,512 million



YoY Comparison

Unit: NT\$ million

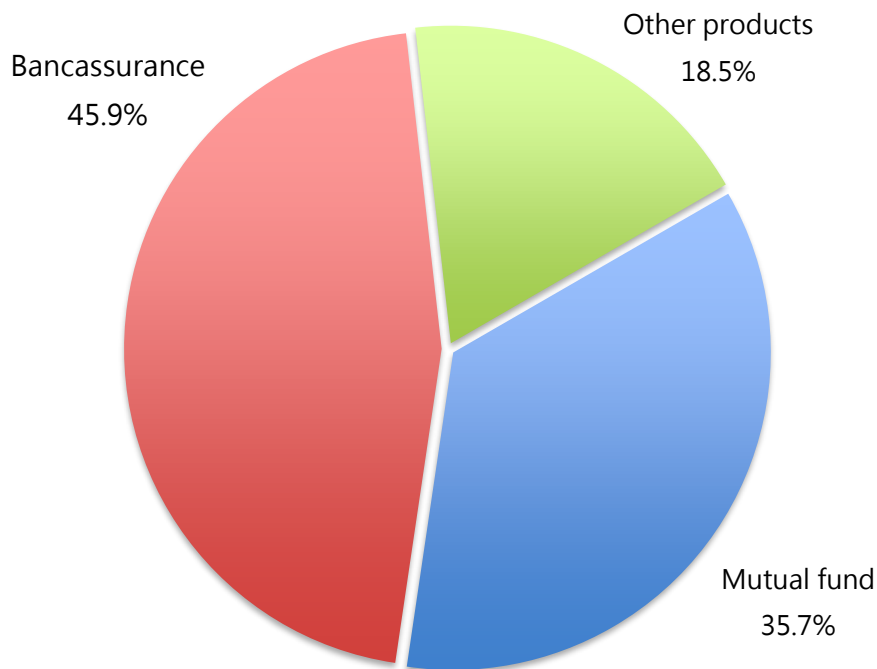


Note: Preliminary figures of 2023



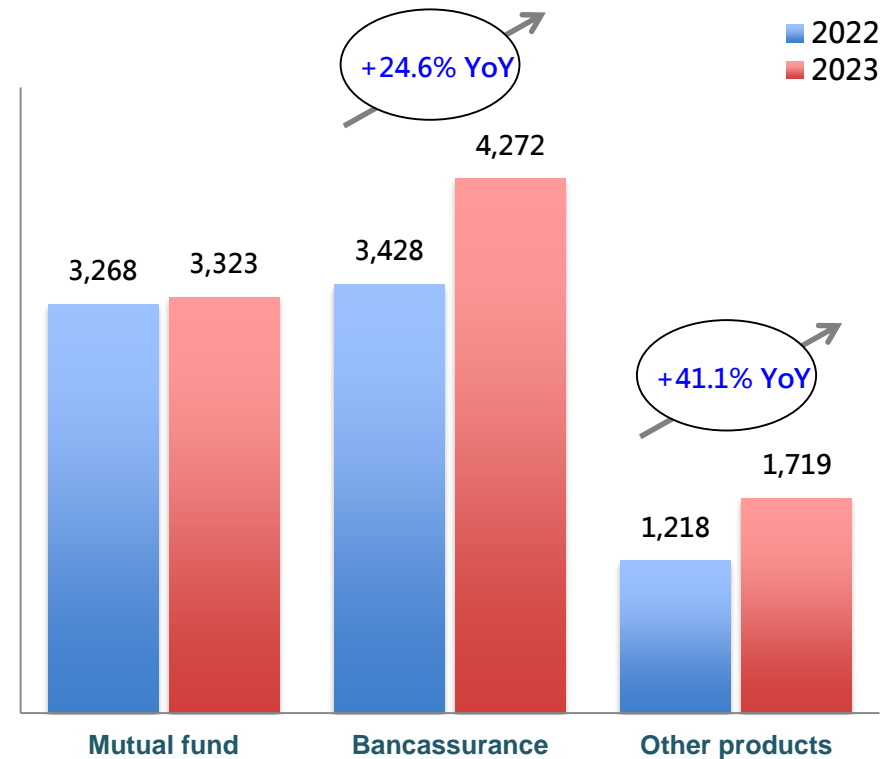
Wealth Management Fee Breakdown

Wealth Management Fee Breakdown



YoY Comparison

Unit: NT\$ million



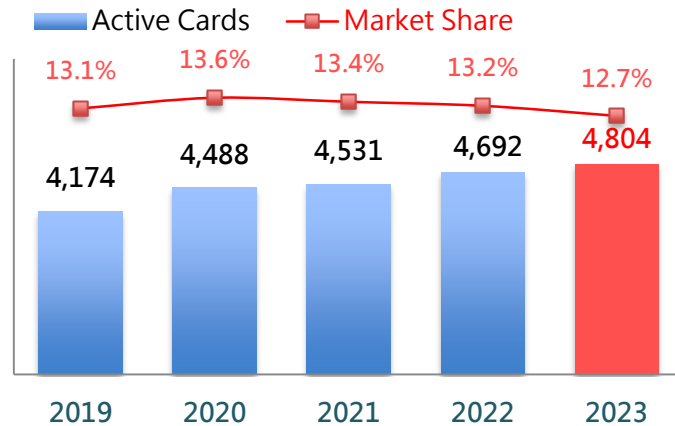
Note: Preliminary figures of 2023



Credit Card Business Breakdown

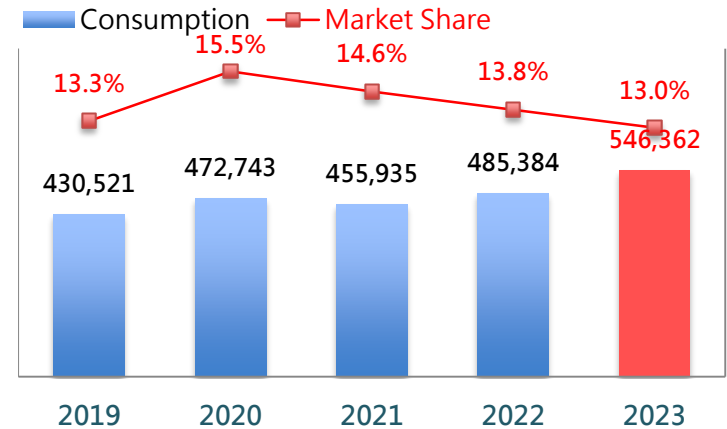
Active Cards

Unit: Thousand Cards, %



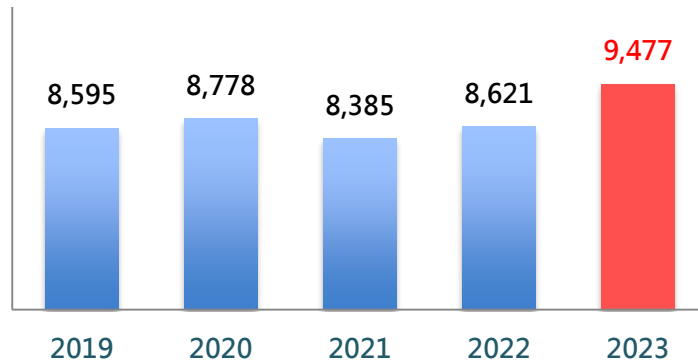
Card Consumption

Unit: NT\$ million



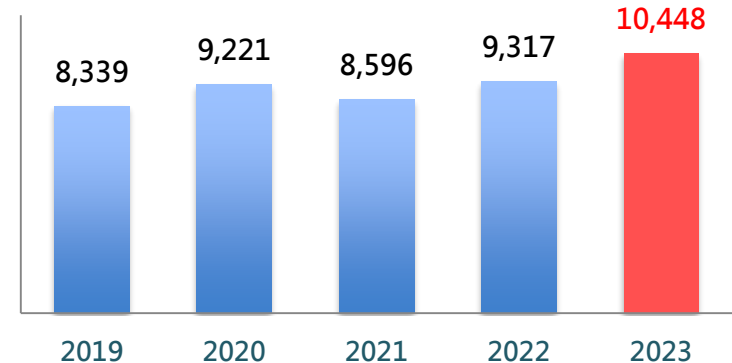
Per Card Spending (Monthly)

Unit: NT\$ dollar



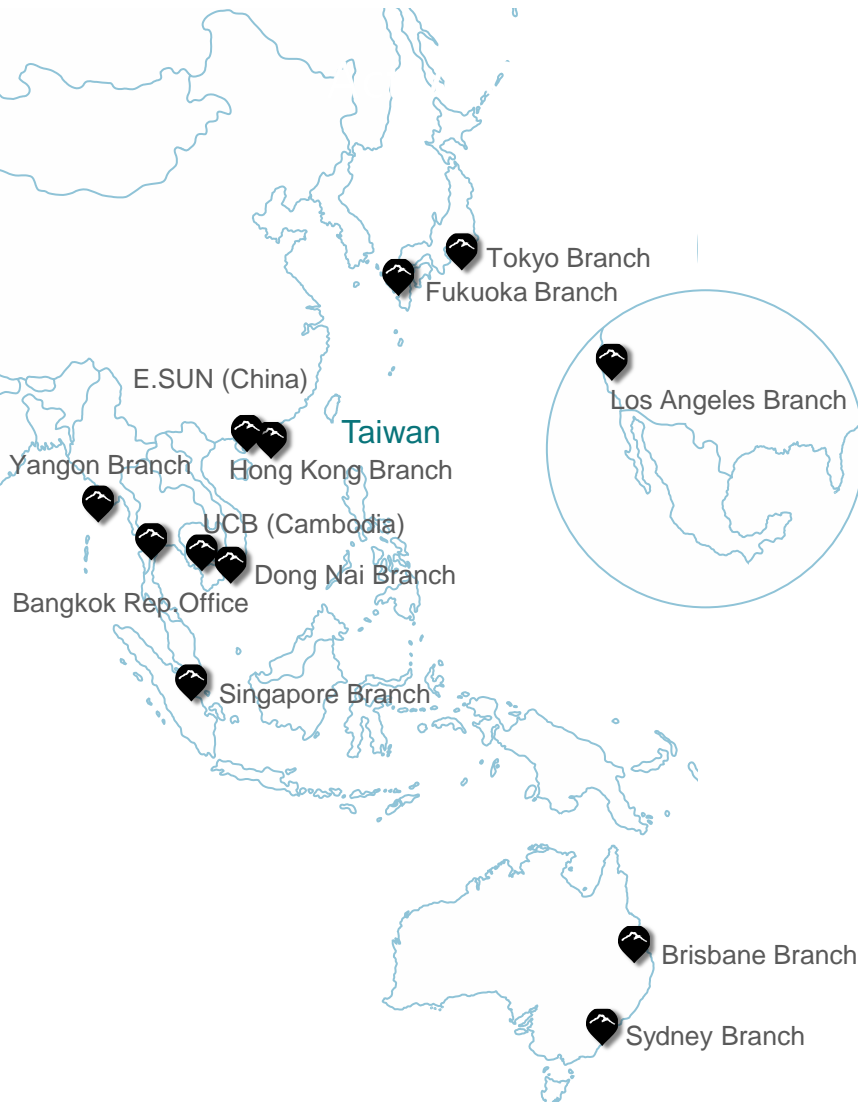
Gross Fee Income

Unit: NT\$ million





Overseas Business Development



Financial Performance

- Overseas profit-before-tax grew by 73.8% and accounted for 35.8% of the bank's profit.
- Overseas branches profits was second highest among all Taiwanese banks.

Business Development

- Invested in Thai Credit Commercial Bank with amount of US \$43 million and acquired 4.23% in the IPO.
- Opened Fukuoka Branch and was the first Taiwanese Bank to operate in Kyushu.
- Filed application for Kuala Lumpur Rep Office to Malaysian banking authority and targeted to open in 2024.
- Leveraged on the advantage of HK and Singapore Branches and developed VIP wealth management.



Overseas

- 5 sites under E.SUN Bank (China), China subsidiary
- 14 sites under Union Commercial Bank, Cambodian subsidiary
- 9 Branches in HK, Singapore, LA, Vietnam, Myanmar, Japan, and Australia; 3 Rep. offices: Hanoi, Ho Chi Minh City, Bangkok



Deposit and Loan Structure

Unit: NT\$ Bn

| Category | 2023.12 | QoQ Growth % | 2023.9 | YoY Growth % | 2022.12 |
|-------------------------------|---------|--------------|---------|--------------|---------|
| Total Deposits ^{/1} | 3,026.0 | 1.89% | 2,969.9 | 4.25% | 2,902.7 |
| Demand Deposits | 1,152.6 | 2.86% | 1,120.6 | 4.59% | 1,102.1 |
| Time Deposits ^{/1} | 845.1 | 1.73% | 830.7 | 27.45% | 663.1 |
| FCY Deposits | 1,028.3 | 0.95% | 1,018.6 | -9.60% | 1,137.5 |
| Total Loans ^{/1-2} | 2,089.2 | 2.85% | 2,031.3 | 6.64% | 1,959.1 |
| Corporate Loans | 986.7 | 2.67% | 961.0 | 5.97% | 931.1 |
| SME Loans | 558.5 | 4.33% | 535.3 | 10.38% | 506.0 |
| FCY Loans ^{/1-2} | 366.1 | 0.16% | 365.5 | -2.71% | 376.3 |
| Consumer Loans | 1,029.0 | 2.08% | 1,008.0 | 6.41% | 967.0 |
| Mortgage Loan | 516.5 | 3.32% | 499.9 | 7.58% | 480.1 |
| Unsecured Personal Loan | 120.5 | -0.08% | 120.6 | -7.66% | 130.5 |
| Credit Card Revolving Balance | 13.3 | 1.53% | 13.1 | 0.00% | 13.3 |

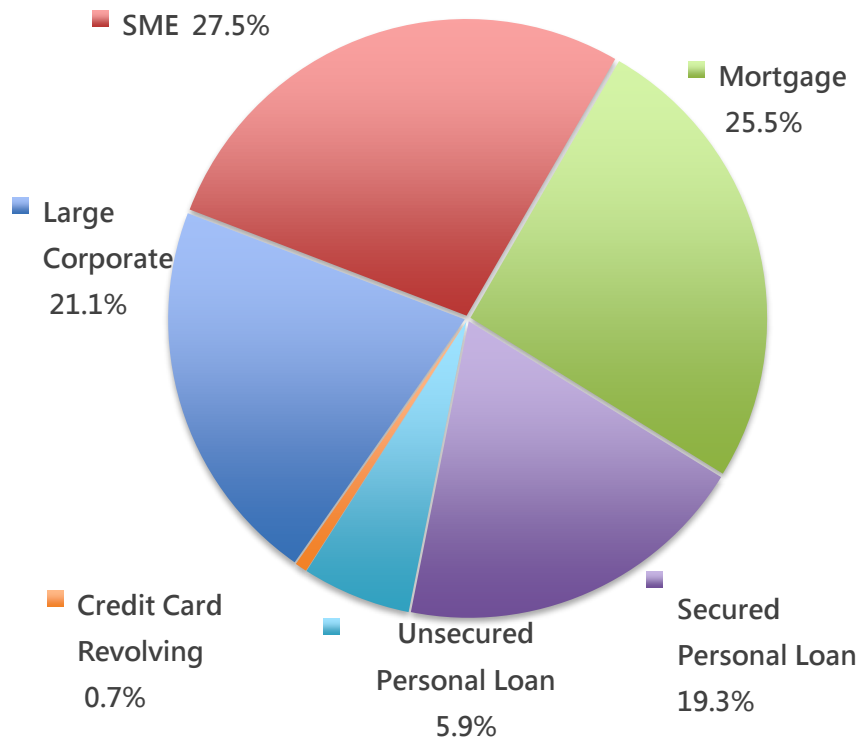
Note: 1. E.SUN Bank Consolidated

2. Loan balance of subsidiaries NT\$ 58.9 billion



Loan Portfolio Breakdown

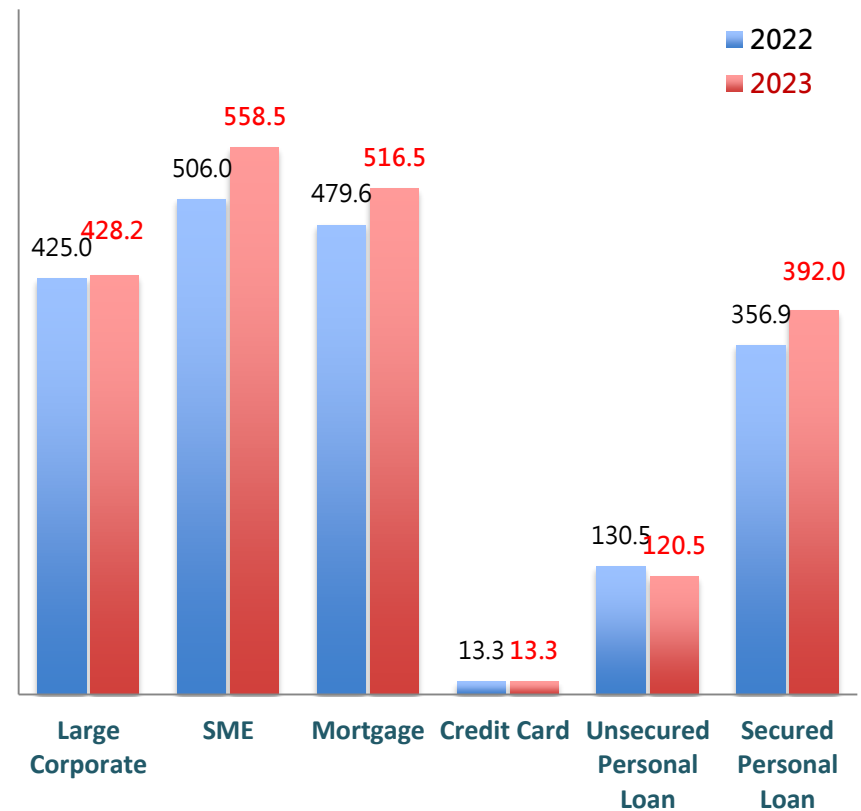
Total Loan
\$ 2,029 billion



Note: 1. Secured Personal Loan is fully collateralized by fixed asset
2. Data of E.SUN Bank standalone

YoY Comparison

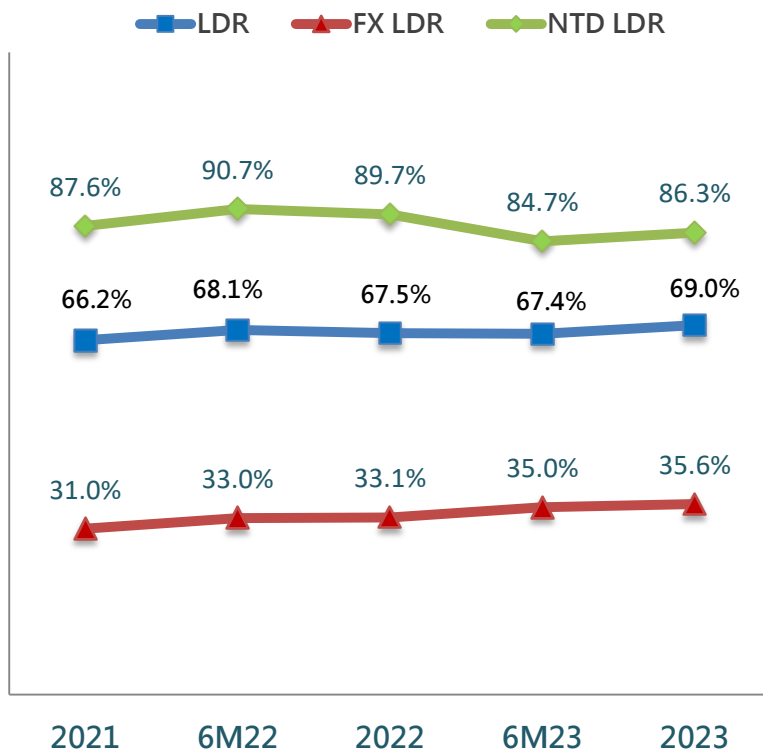
Unit: NT\$ Bn





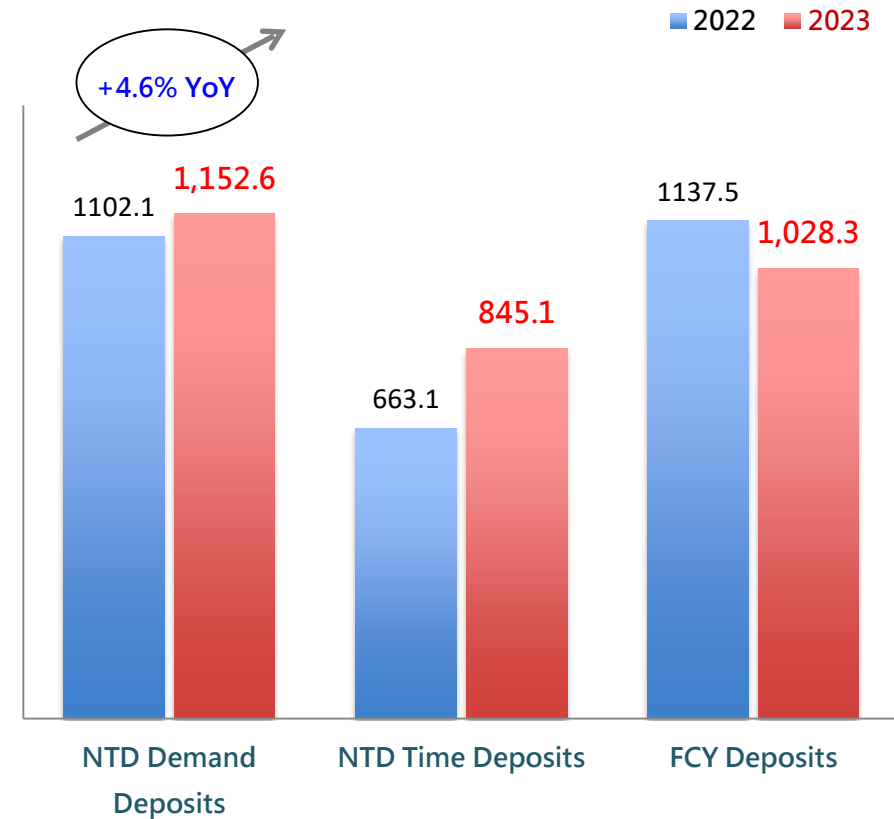
Deposit Structure

Loan to Deposit Ratio



Deposit Structure

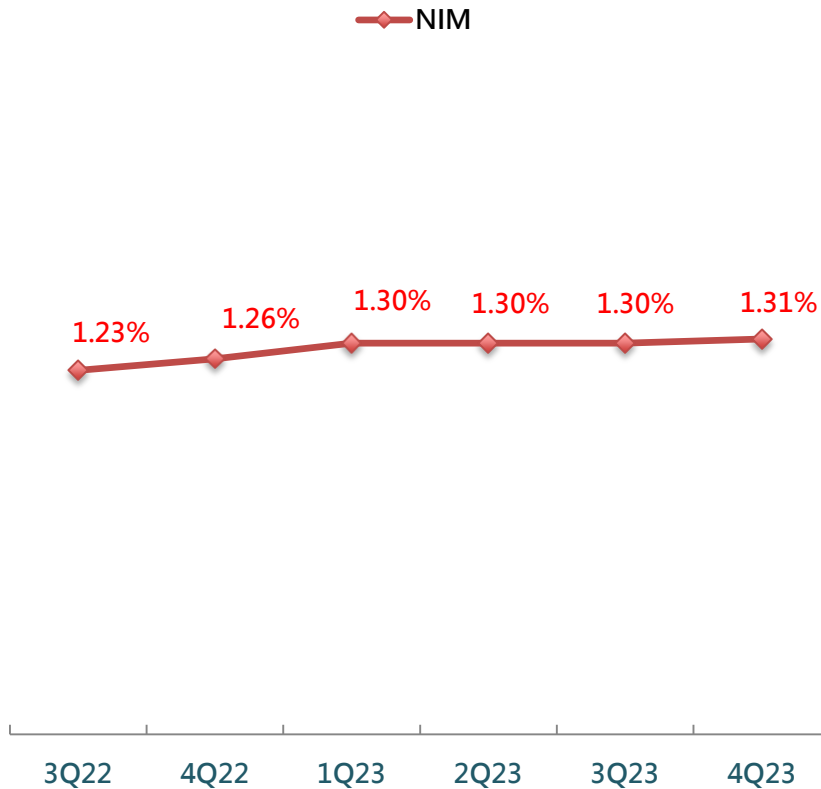
Unit: NT \$Bn



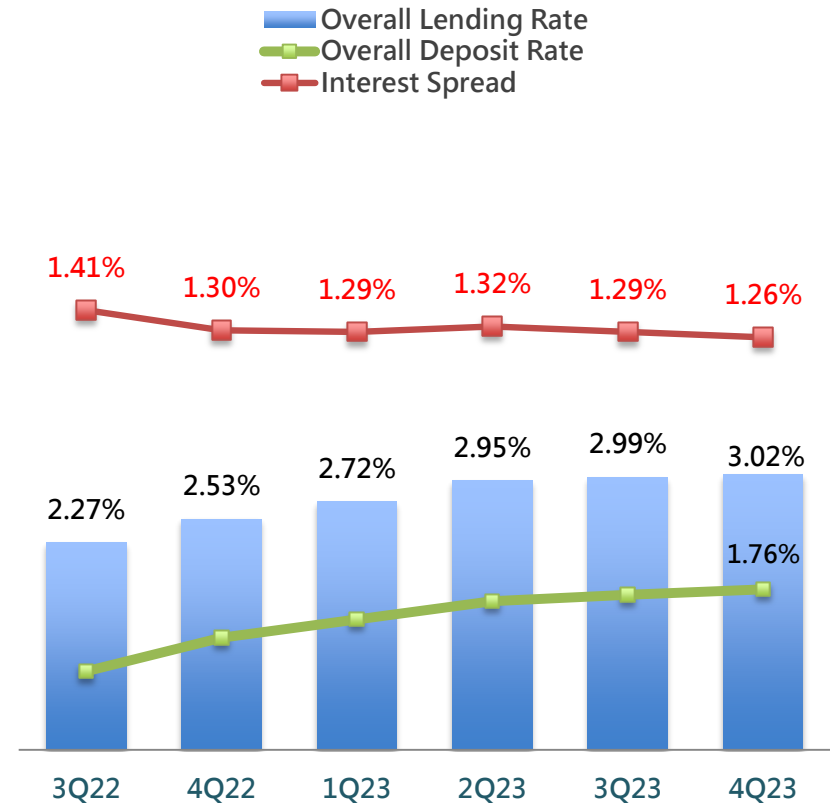


NIM and Spread

Quarterly Net Interest Margin



Quarterly Interest Spread

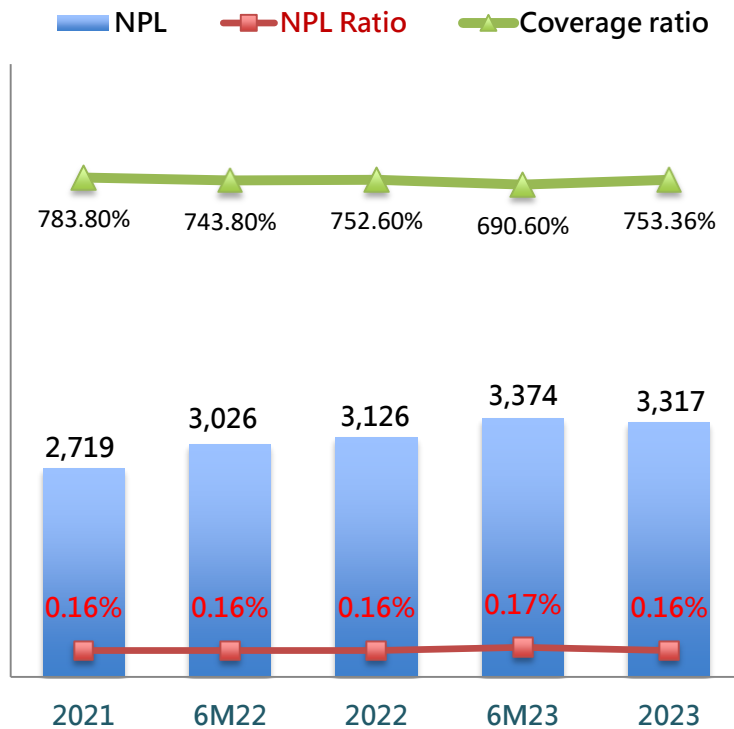




Superior Asset Quality ^{1/2}

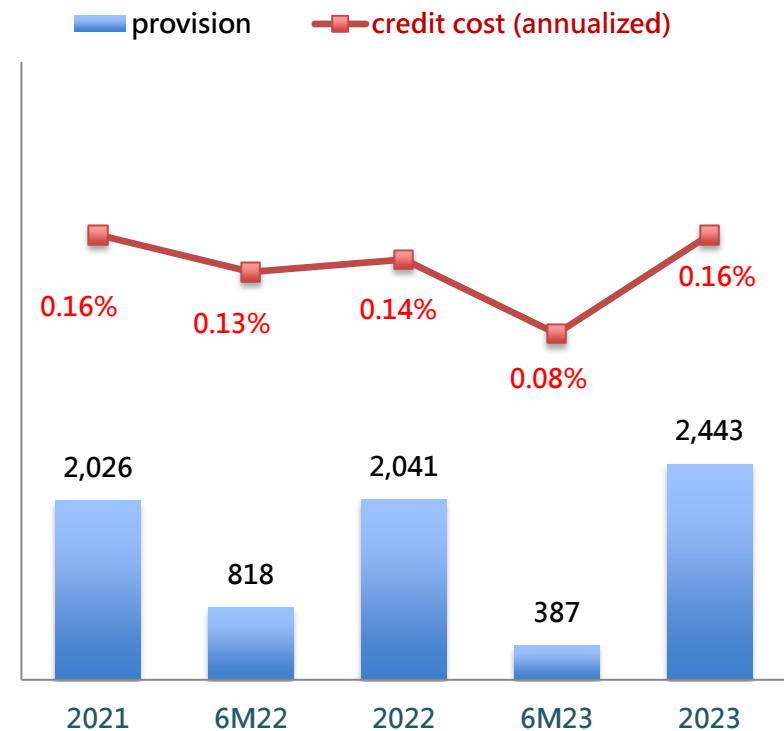
NPL Ratio

Unit: NT\$ million



Provision and Credit Cost

Unit: NT\$ million



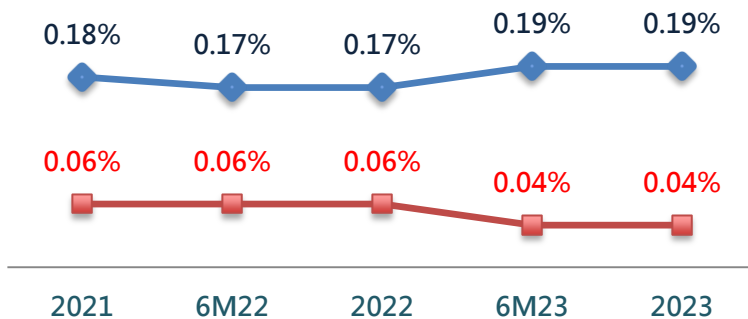
Note: Data of E.SUN Bank standalone



Superior Asset Quality ^{2/2}

NPL Ratio for Main Business

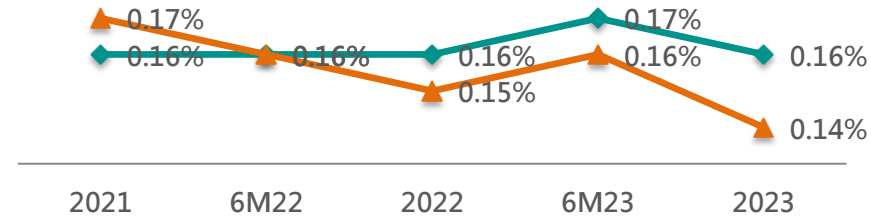
◆ Corporate ■ Mortgage



Note: Data of E.SUN Bank standalone

NPL Comparison with Market

◆ E.SUN ▲ Market



Source: Financial Statistics Abstract by Banking Bureau
Note: NPL of market average



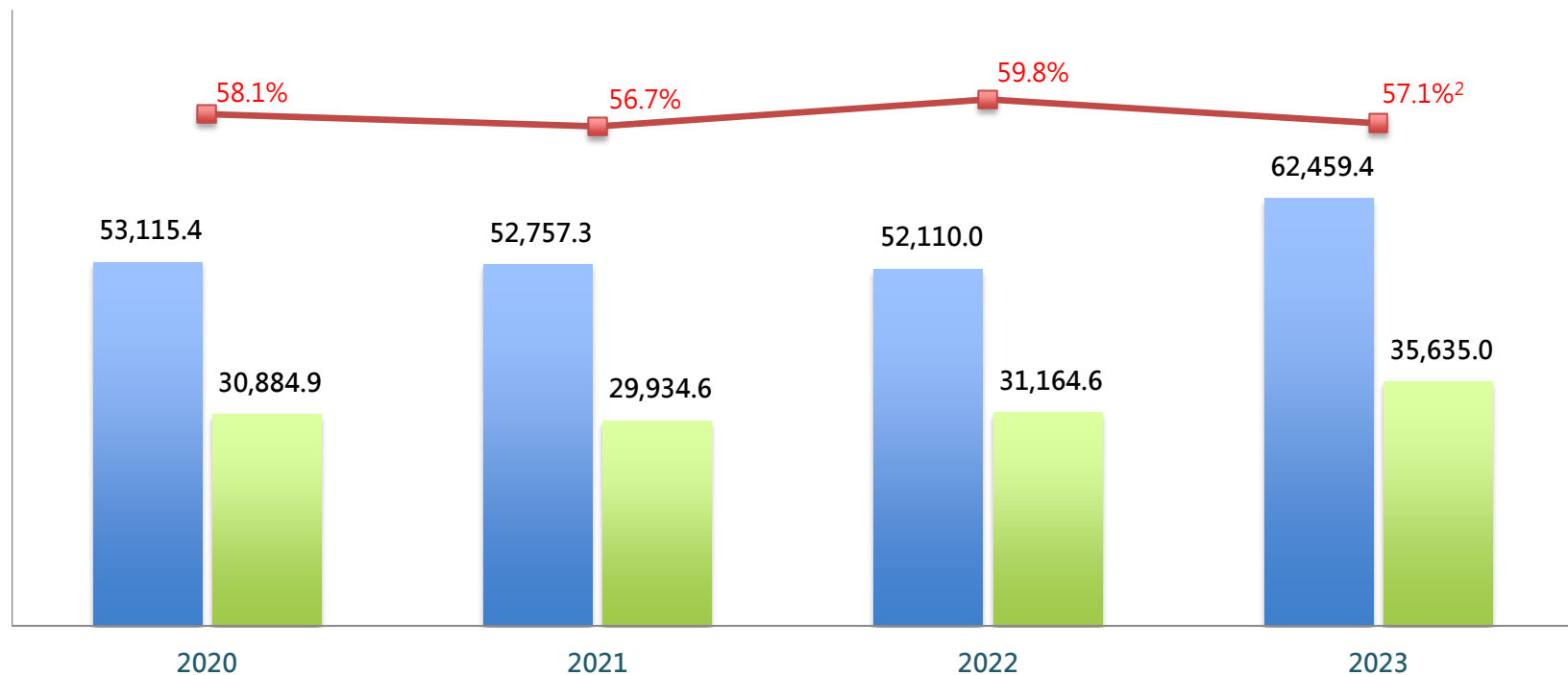
Cost-Income Ratio

Unit: NT\$ million

Net Revenue

Operating Expense(exclu. provision)

Cost Income Ratio



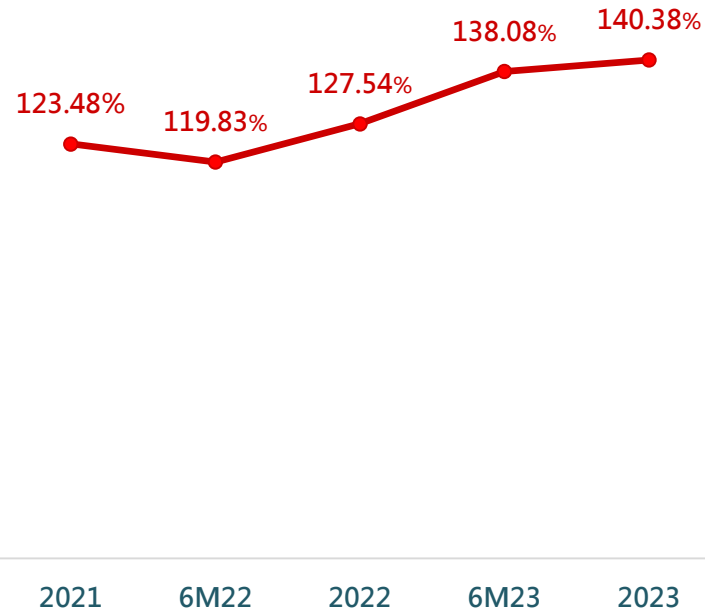
Note: 1. Data of E.SUN Bank

2. Preliminary figures of 2023



Capital Adequacy Ratio

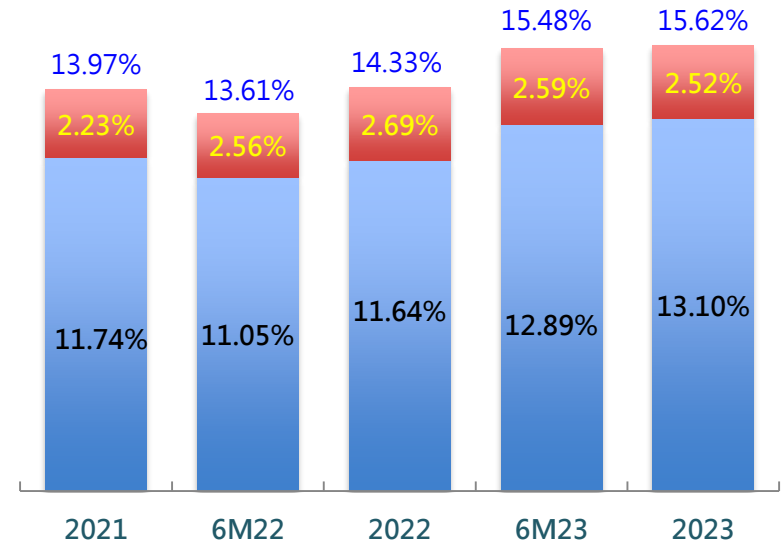
FHC CAR Ratio



Note: 1. Preliminary figures of 2023
2. BIS of E.SUN Bank standalone

Bank BIS Ratio

■ Tier 2 Ratio ■ Tier 1 Ratio



Note: CET1 ratio 11.61%



Sustainable Development

Since 2014

Member of DJSI

S&P Global



Highest rating

MSCI ESG Rating AAA

MSCI



Best performance in

Region & industry

Sustainalytics



Leadership in

A Rating

CDP



Rated top 20%

Sustainable finance

Assessment

TABF



Certified excellence

CG6012 CG Assessment

CGA



Top 5% (8th time)

CG Assessment

TAIEX





Thank You

- ❖ If you wish to know more about E.SUN, please visit our website site (<https://www.esunfhc.com>) for more information.
- ❖ If you have further questions, please feel free to contact us through email or conference call
- ❖ For more information, please contact Investor Relations Department
+8862 2175 1313 Ext 9347, 9302
ir@esunbank.com





Balance Sheet of E.SUN FHC and its subsidiaries as of Dec. 31, 2023

| NT\$ million | E.SUN Bank (Consolidated) | E.SUN Securities (Consolidated) | E.SUN Venture Capital | E.SUN FHC (Standalone) | E.SUN FHC (Consolidated) |
|--|------------------------------|------------------------------------|--------------------------|---------------------------|-----------------------------|
| Assets : | | | | | |
| Cash and due from banks | 261,668 | 1,616 | 365 | 5,846 | 262,590 |
| Securities, net | 1,046,151 | 2,398 | 5,644 | 136 | 1,054,320 |
| Loans, net | 2,063,187 | - | - | - | 2,063,187 |
| A/R, net | 124,949 | 16,783 | - | 95 | 141,719 |
| Land, premises and equipments, net | 33,886 | 438 | 2 | 1 | 34,666 |
| Others | 80,058 | 3,693 | 99 | 244,735 | 83,439 |
| Total assets | 3,609,899 | 24,928 | 6,110 | 250,813 | 3,639,921 |
| Liabilities: | | | | | |
| Deposits | 3,026,011 | - | - | - | 3,019,013 |
| Other liabilities | 354,481 | 17,207 | 43 | 14,544 | 384,463 |
| Total liabilities | 3,380,492 | 17,207 | 43 | 14,544 | 3,403,476 |
| Total stockholders' equity | 229,407 | 7,721 | 6,067 | 236,269 | 236,445 |
| Total equity attributable to owners of the company | 229,220 | 7,721 | 6,067 | 236,269 | 236,269 |
| Non-Controlling interests | 187 | - | - | - | 176 |
| Total liabilities and stockholders' equity | 3,609,899 | 24,928 | 6,110 | 250,813 | 3,639,921 |

Note: Preliminary figures of 2023



P&L of E.SUN FHC and its subsidiaries for 12M2023

| NT\$ million | E.SUN Bank (Consolidated) | E.SUN Securities (Consolidated) | E.SUN Venture Capital | E.SUN FHC (Standalone) | E.SUN FHC (consolidated) |
|--|------------------------------|------------------------------------|--------------------------|---------------------------|-----------------------------|
| Operating income | | | | | |
| Net interest income | 28,734 | 412 | 4 | (55) | 29,099 |
| Net fee income | 19,070 | 2,451 | - | - | 21,512 |
| Net trading income/(loss) & Derivatives & FX | 14,441 | 217 | 1,208 | 3 | 15,868 |
| Others | 214 | 180 | 1 | 22,175 | 201 |
| Total Net Revenues | 62,459 | 3,260 | 1,213 | 22,123 | 66,680 |
| Allowance for bad-debt expenses | (2,682) | 1 | 0 | 0 | (2,681) |
| Operating expenses | (35,635) | (1,718) | (31) | (369) | (37,475) |
| Income before income tax | 24,142 | 1,543 | 1,182 | 21,754 | 26,524 |
| Income tax expenses | (4,521) | (255) | 28 | 6 | (4,741) |
| Net Income | 19,621 | 1,288 | 1,210 | 21,760 | 21,783 |
| Attributable to owners of the company | 19,597 | 1,288 | 1,210 | 21,760 | 21,760 |
| Non-controlling interests | 24 | 0 | 0 | 0 | 23 |

Note: Preliminary figures of 2023



E.SUN FHC's Balance Sheet (Consolidated)

| NT\$ million | Yearly Results Quarterly | | | Quarterly Results | | | | | |
|---|--------------------------|------------------|------------------|-------------------|------------------|------------------|------------------|------------------|------------------|
| | 2020 | 2021 | 2022 | Sep 22 | Dec 22 | Mar 23 | Jun 23 | Sep 23 | Dec 23 |
| Assets : | | | | | | | | | |
| Cash and due from banks | 175,722 | 210,608 | 229,134 | 255,725 | 229,134 | 210,227 | 244,060 | 230,581 | 262,590 |
| Securities, net | 998,478 | 1,037,395 | 1,055,846 | 990,267 | 1,055,846 | 1,050,956 | 1,061,209 | 1,047,486 | 1,054,320 |
| Loans, net | 1,620,374 | 1,768,641 | 1,934,792 | 1,917,410 | 1,934,792 | 1,929,348 | 1,961,979 | 2,006,332 | 2,063,187 |
| A/R, net | 116,686 | 124,412 | 125,989 | 129,843 | 125,989 | 118,966 | 155,977 | 144,755 | 141,719 |
| Land, premises and equipments, net | 33,291 | 33,881 | 34,709 | 34,325 | 34,709 | 34,598 | 34,808 | 34,797 | 34,666 |
| Others | 27,194 | 55,971 | 99,090 | 164,094 | 99,090 | 83,176 | 99,343 | 126,811 | 83,439 |
| Total assets | 2,971,745 | 3,230,908 | 3,479,560 | 3,491,664 | 3,479,560 | 3,427,271 | 3,557,376 | 3,590,762 | 3,639,921 |
| Liabilities: | | | | | | | | | |
| Deposits | 2,484,605 | 2,693,343 | 2,900,914 | 2,852,345 | 2,900,914 | 2,863,518 | 2,944,690 | 2,966,017 | 3,019,013 |
| Other liabilities | 305,539 | 343,180 | 381,555 | 453,741 | 381,555 | 358,870 | 389,959 | 396,050 | 384,463 |
| Total liabilities | 2,790,144 | 3,036,523 | 3,282,469 | 3,306,086 | 3,282,469 | 3,222,388 | 3,334,649 | 3,362,067 | 3,403,476 |
| Total stockholders' equity | 181,601 | 194,385 | 197,091 | 185,578 | 197,091 | 204,883 | 222,727 | 228,695 | 236,445 |
| Total equity attributable to owners of the company | 181,469 | 194,226 | 196,926 | 185,424 | 196,926 | 204,714 | 222,553 | 228,531 | 236,269 |
| Non-Controlling interests | 132 | 159 | 165 | 154 | 165 | 169 | 174 | 164 | 176 |
| Total liabilities and stockholders' equity | 2,971,745 | 3,230,908 | 3,479,560 | 3,491,664 | 3,479,560 | 3,427,271 | 3,557,376 | 3,590,762 | 3,639,921 |

Note: Preliminary figures of 2023



E.SUN FHC's P&L account (Consolidated)

| NT\$ million | Yearly Results Quarterly | | | Quarterly Results | | | | | |
|--|--------------------------|----------|----------|-------------------|---------|---------|---------|---------|---------|
| | 2020 | 2021 | 2022 | 3Q22 | 4Q22 | 1Q23 | 2Q23 | 3Q23 | 4Q23 |
| Operating income | | | | | | | | | |
| Net interest income | 21,339 | 25,984 | 29,618 | 7,756 | 6,602 | 6,624 | 7,371 | 7,419 | 7,685 |
| Fee income | 19,831 | 21,324 | 19,280 | 4,728 | 4,730 | 4,943 | 5,174 | 5,635 | 5,760 |
| Net trading income/(loss) & Derivatives & FX | 14,707 | 10,366 | 5,743 | 1,800 | 3,484 | 4,200 | 2,916 | 3,787 | 4,965 |
| Others | 372 | 223 | 165 | 64 | (42) | 33 | 43 | 36 | 89 |
| Total Net Revenues | 56,249 | 57,897 | 54,806 | 14,348 | 14,774 | 15,800 | 15,504 | 16,877 | 18,499 |
| Allowance for bad-debt expenses | (3,226) | (2,130) | (2,077) | (615) | (586) | 2 | (424) | (568) | (1,691) |
| Operating expenses | (32,494) | (31,808) | (32,826) | (8,131) | (9,127) | (8,266) | (9,366) | (9,953) | (9,890) |
| Income before income tax | 20,529 | 23,959 | 19,903 | 5,602 | 5,061 | 7,536 | 5,714 | 6,356 | 6,918 |
| Income tax expenses | (2,481) | (3,373) | (4,122) | (1,037) | (940) | (1,489) | (1,211) | (1,014) | (1,027) |
| Net Income | 18,048 | 20,586 | 15,781 | 4,565 | 4,121 | 6,047 | 4,503 | 5,342 | 5,891 |
| Income Attributable to owners of the company | 18,027 | 20,559 | 15,759 | 4,563 | 4,111 | 6,042 | 4,501 | 5,339 | 5,878 |
| Non-Controlling interests | 21 | 27 | 22 | 2 | 10 | 5 | 2 | 3 | 13 |

Note: Preliminary figures of 2023



E.SUN Bank's Balance Sheet (Consolidated)

| NT\$ million | Yearly ResultsQuarterly | | | Quarterly Results | | | | | |
|--|-------------------------|-----------|-----------|-------------------|-----------|-----------|-----------|-----------|-----------|
| | 2020 | 2021 | 2022 | Sep 22 | Dec 22 | Mar 23 | Jun 23 | Sep 23 | Dec 23 |
| Assets : | | | | | | | | | |
| Cash and due from banks | 175,678 | 210,382 | 228,865 | 255,395 | 228,865 | 209,960 | 243,704 | 230,283 | 261,668 |
| Securities, net | 970,129 | 1,030,673 | 1,049,340 | 983,563 | 1,049,340 | 1,043,731 | 1,053,361 | 1,039,248 | 1,046,151 |
| Loans, net | 1,620,374 | 1,768,641 | 1,934,792 | 1,917,410 | 1,934,792 | 1,929,348 | 1,961,979 | 2,006,332 | 2,063,187 |
| A/R, net | 102,012 | 108,589 | 115,768 | 117,389 | 115,768 | 106,993 | 142,813 | 130,855 | 124,949 |
| Land, premises and equipments, net | 32,689 | 33,266 | 34,067 | 33,699 | 34,067 | 33,961 | 34,082 | 34,041 | 33,886 |
| Others | 46,097 | 44,566 | 95,192 | 160,200 | 95,192 | 79,815 | 95,750 | 123,353 | 80,058 |
| Total assets | 2,946,979 | 3,196,117 | 3,458,024 | 3,467,656 | 3,458,024 | 3,403,808 | 3,531,689 | 3,564,112 | 3,609,899 |
| Liabilities: | | | | | | | | | |
| Deposits | 2,486,232 | 2,696,351 | 2,902,696 | 2,854,324 | 2,902,696 | 2,864,964 | 2,947,989 | 2,969,935 | 3,026,011 |
| Other liabilities | 282,949 | 311,650 | 363,783 | 433,404 | 363,783 | 340,406 | 367,030 | 372,438 | 354,481 |
| Total liabilities | 2,769,181 | 3,008,001 | 3,266,479 | 3,287,728 | 3,266,479 | 3,205,370 | 3,315,019 | 3,342,373 | 3,380,492 |
| Total stockholders' equity | 177,798 | 188,116 | 191,545 | 179,928 | 191,545 | 198,438 | 216,670 | 221,739 | 229,407 |
| Total equity attributable to owners of the company | 177,657 | 187,947 | 191,370 | 179,765 | 191,370 | 198,258 | 216,485 | 221,564 | 229,220 |
| Non-Controlling interests | 141 | 169 | 175 | 163 | 175 | 180 | 185 | 175 | 187 |
| Total liabilities andstockholders' equity | 2,946,979 | 3,196,117 | 3,458,024 | 3,467,656 | 3,458,024 | 3,403,808 | 3,531,689 | 3,564,112 | 3,609,899 |

Note: Preliminary figures of 2023



E.SUN Bank's P&L account (Consolidated)

| NT\$ million | Yearly Results Quarterly | | | Quarterly Results | | | | | |
|--|--------------------------|----------|----------|-------------------|---------|---------|---------|---------|---------|
| | 2020 | 2021 | 2022 | 3Q22 | 4Q22 | 1Q23 | 2Q23 | 3Q23 | 4Q23 |
| Operating income | | | | | | | | | |
| Net interest income | 21,095 | 25,591 | 29,239 | 7,670 | 6,519 | 6,547 | 7,279 | 7,329 | 7,579 |
| Fee income | 18,044 | 18,289 | 17,135 | 4,216 | 4,279 | 4,425 | 4,595 | 4,947 | 5,103 |
| Net trading income/(loss) & Derivatives & FX | 13,593 | 8,647 | 5,564 | 1,958 | 3,650 | 3,800 | 2,531 | 3,077 | 5,033 |
| Others | 383 | 230 | 172 | 66 | (42) | 35 | 49 | 39 | 91 |
| Total Net Revenues | 53,115 | 52,757 | 52,110 | 13,910 | 14,406 | 14,807 | 14,454 | 15,392 | 17,806 |
| Allowance for bad-debt expenses | (3,241) | (2,134) | (2,081) | (617) | (587) | 1 | (424) | (567) | (1,692) |
| Operating expenses | (30,885) | (29,935) | (31,164) | (7,694) | (8,746) | (7,869) | (8,910) | (9,423) | (9,433) |
| Income before income tax | 18,989 | 20,688 | 18,865 | 5,599 | 5,073 | 6,939 | 5,120 | 5,402 | 6,681 |
| Income tax expenses | (2,501) | (3,101) | (4,032) | (1,151) | (1,000) | (1,436) | (1,107) | (968) | (1,010) |
| Net Income | 16,488 | 17,587 | 14,833 | 4,448 | 4,073 | 5,503 | 4,013 | 4,434 | 5,671 |
| Attributable to owners of the company | 16,465 | 17,559 | 14,809 | 4,445 | 4,063 | 5,498 | 4,011 | 4,430 | 5,658 |
| Non-controlling interests | 23 | 28 | 24 | 3 | 10 | 5 | 2 | 4 | 13 |

Note: Preliminary figures of 2023