

# E.SUN FHC Financial Review of 2Q 2023

August 2023



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- 2023 2Q Financial Performance
- 2023 2Q Business Operation Overview
- Appendix



# E.SUN FHC Summary

		Unit : NT\$ million	
		2023.6 <sup>1</sup>	2022.12 <sup>2</sup>
Total Assets	FHC	3,557,376	3,479,560
	Bank	3,531,689	3,458,024
	Securities	21,265	17,797
	Venture Capital	5,558	4,979
Key Financials	Book value per share (NT\$)	14.76	13.80
	Double Leverage Ratio	102.87%	103.15%
	FHC CAR	138.08%	127.54%
Channels	Bank – domestic	139	139
	Oversea channels	Branch: HK, LA, Singapore, Vietnam, Myanmar, Tokyo, Fukuoka, Sydney, Brisbane Subsidiary: China and Cambodia (UCB) Rep office in Hanoi, HCM City, and Bangkok 31 overseas sites	
	Securities - branches	17	17

Note: 1. Preliminary figures of June 2023

2. Audit figures of Dec. 2022

3. Share owned by QFII: 31.57%, as of June 30, 2023





# 1H22 Business and Financial Review

## Financial Performance

- For 1H22, E.SUN FHC's net revenues was NT\$31.3 billion. Net profit was NT\$10.5 billion (+48.8%) and set record high for the 1H. EPS \$0.70, ROE 10.05%, ROA 0.60%.
- Net profit for the Bank was \$9.5 billion (+51.0%). Profits from overseas contributed to 33.2% of total profits.
- As of July, E.SUN FHC reported net profit of \$12.3 billion (+24.3%).

## Business Operation

- Net fee was \$10.1 billion (+3.0%). Credit card fees \$3.4 billion (+13.0%) benefitted from overseas spending. WM fees \$4.4 billion (+9.0%) supported by 20%+ growth of VIP clients (AuM of NT \$100 million or above) new accounts and AuM.
- FX, fixed income & others revenue \$7.2 billion grew due to good trading strategy and robust customer flow.
- Optimized loan-deposit structure to enhance interest spread. Loan growth was 4.8%, SME loan growth was 6.2%, and ESG loan now accounts for 35% of corporate loan. (yoy)
- Asset quality was benign, NPL ratio at 0.17% and coverage ratio at 690.6%.

## Highlights

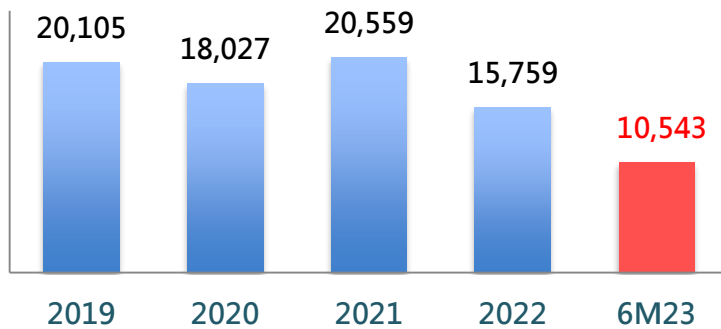
- Fukuoka Branch is the 31<sup>st</sup> overseas site of E.SUN. E.SUN is the 1<sup>st</sup> Taiwanese bank to operate in Kyushu.
- E.SUN is the first financial holding to form "Technology Advisory Committee", which comprises experts from fields of AI, digital empowerment, e-commerce, and cyber security.
- Awarded "Investment in People" and "Corporate Sustainability Reporting" by Enterprise Asia. Chairman Huang was awarded "Responsible Business Leadership" 6 year in a row.
- ESG: E.SUN FHC was ranked top 5% in CG Evaluation; Bank and Security were both recognized in Fair Treatment of Customers by FSC.



# Financial Performance

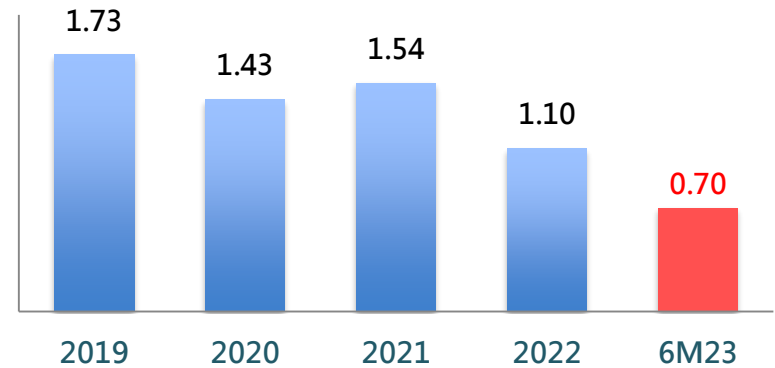
## Net Profit

Unit: NT\$ million

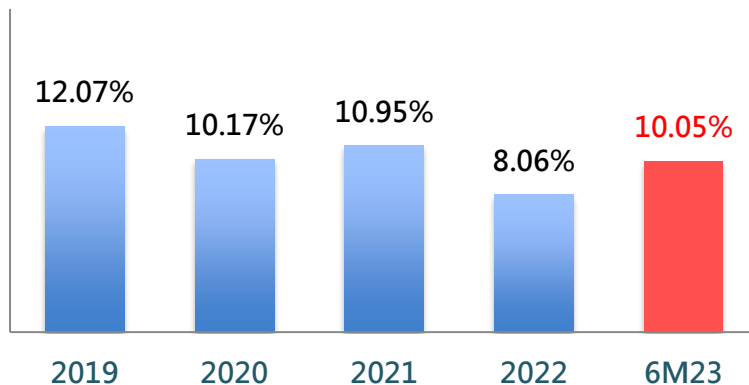


## EPS

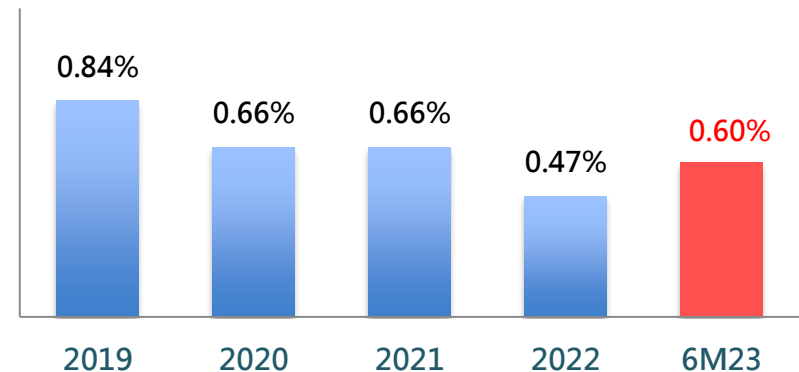
Unit: NT\$ dollars



## ROE



## ROA

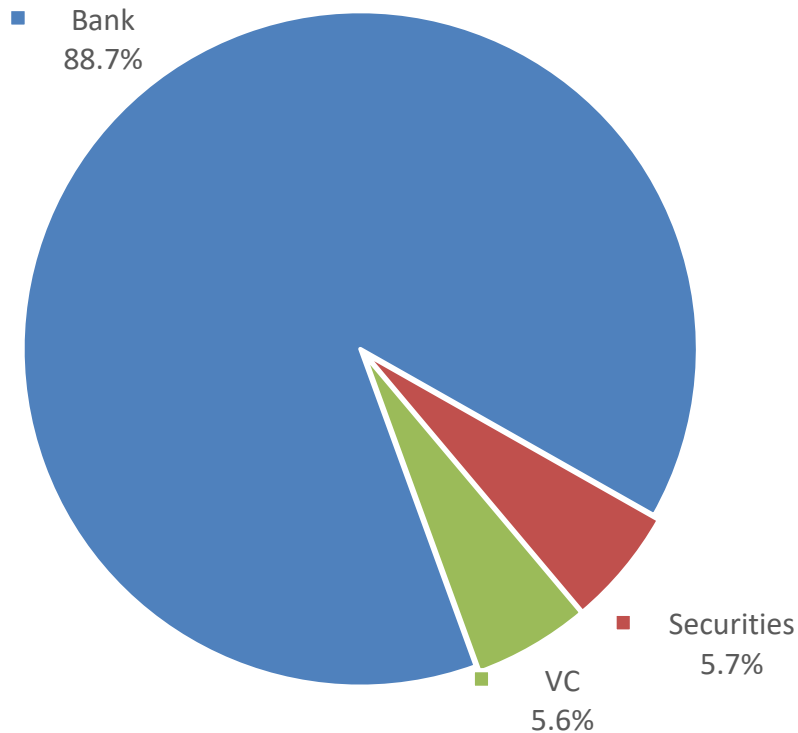


Note: Audit figures of June 2023



# Net Income of FHC & its Subsidiaries

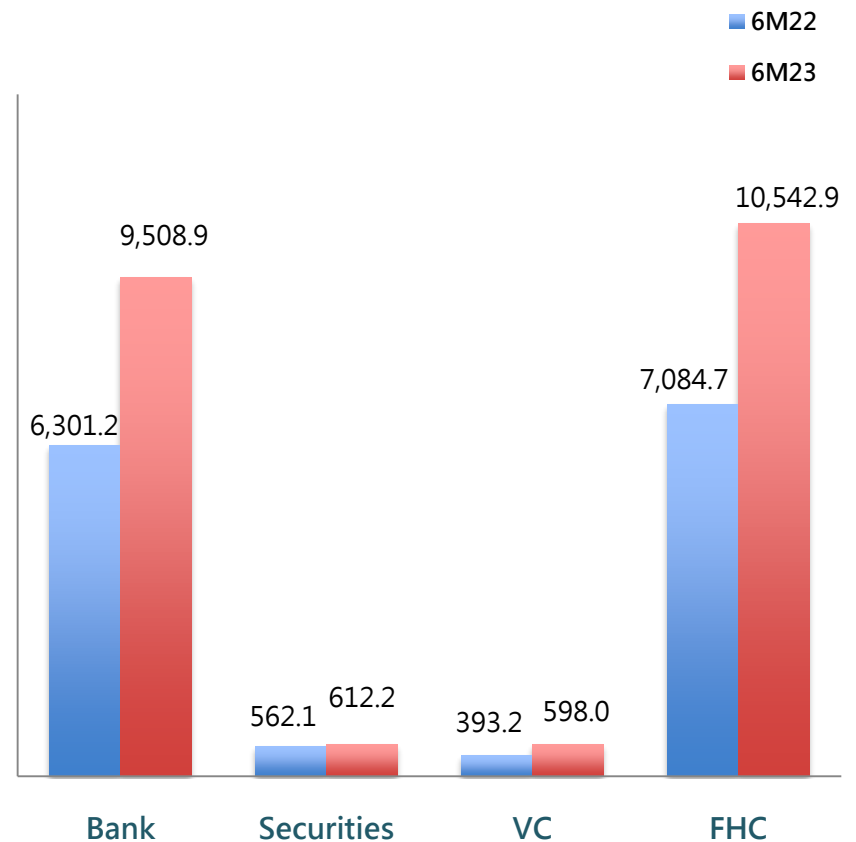
## Contribution by Subsidiaries



Note: Audit figures of June 2023

## Net Income of FHC and its Subsidiaries

Unit: NT\$ million

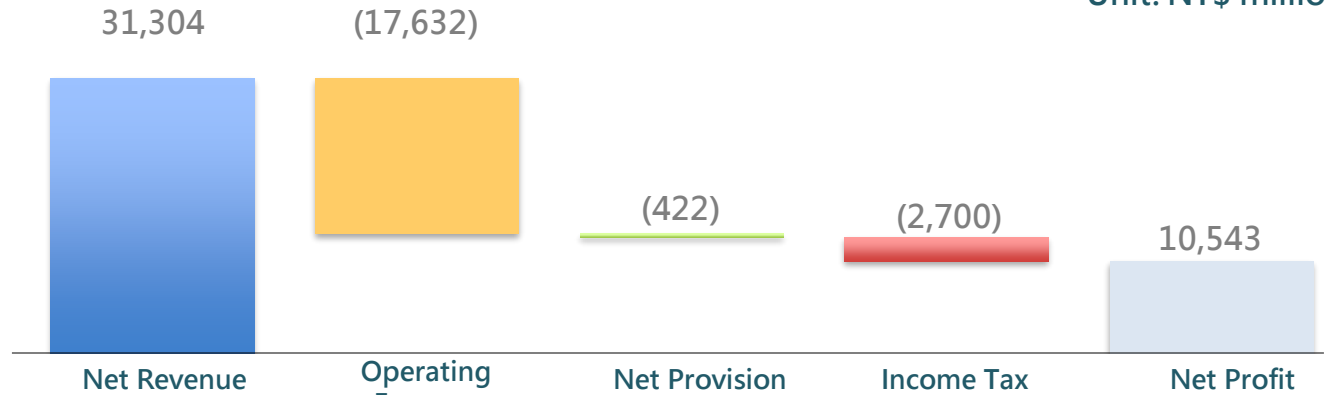




# Net Profit Breakdown

Unit: NT\$ million

## 6M23 P&L

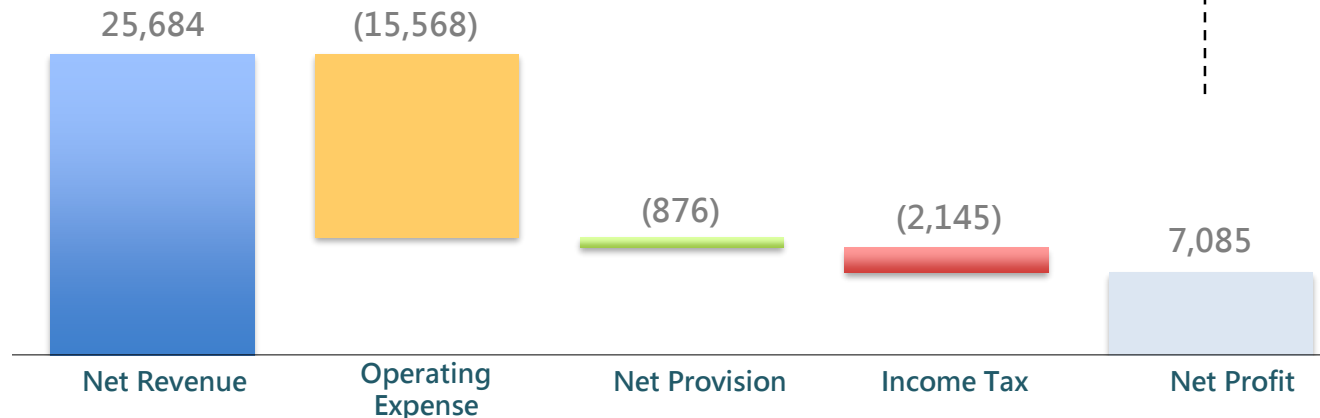


+21.9%

+13.3%

+48.8%

## 6M22 P&L



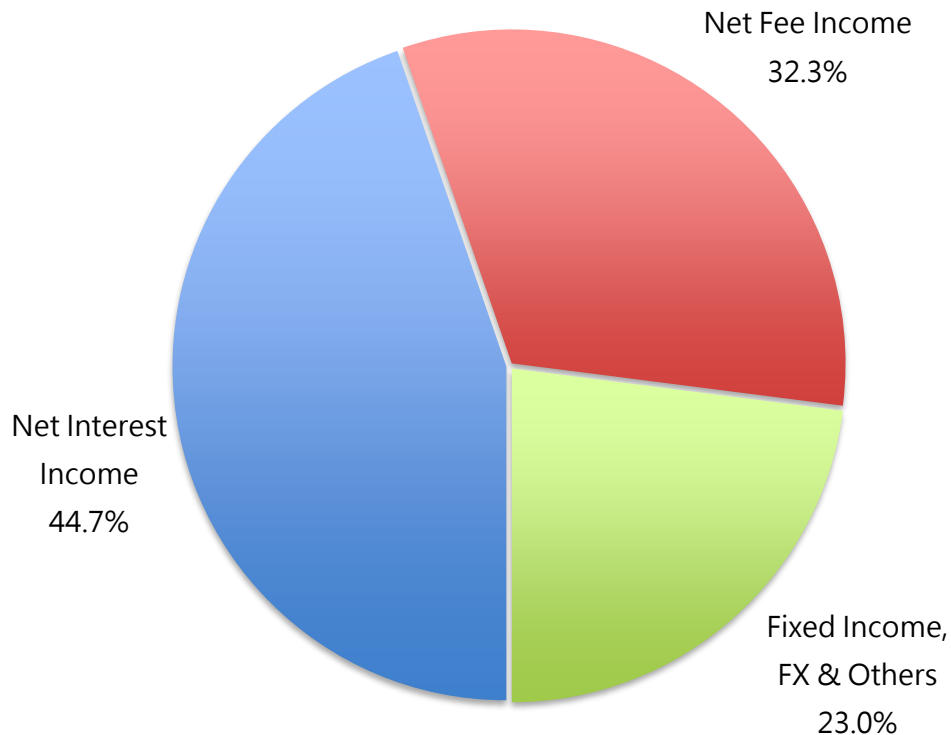
Note: Audit figures of June 2023





# FHC Revenue Breakdown

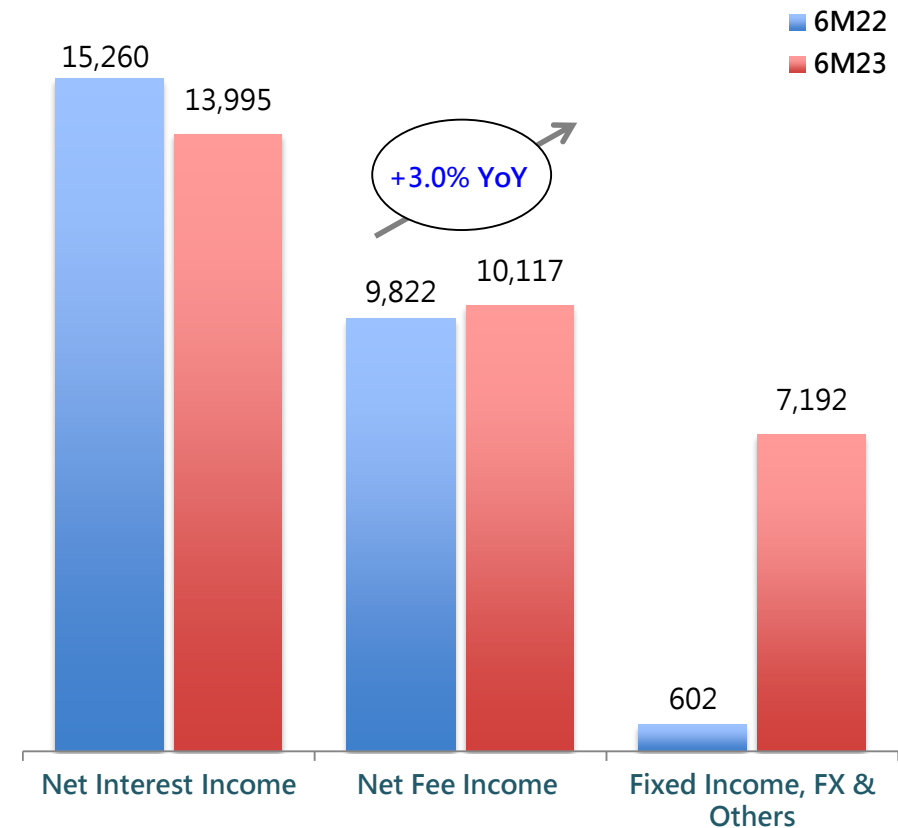
Total Net Revenue  
NT\$ 31,304 million



Note: Audit figures of June 2023

## YoY Comparison

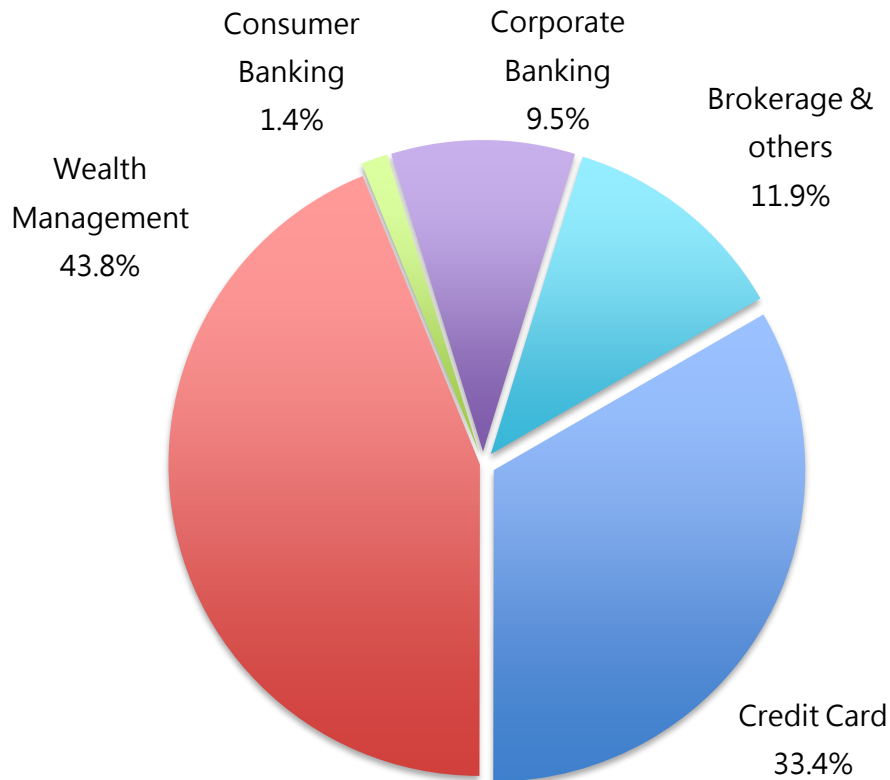
Unit: NT\$ million





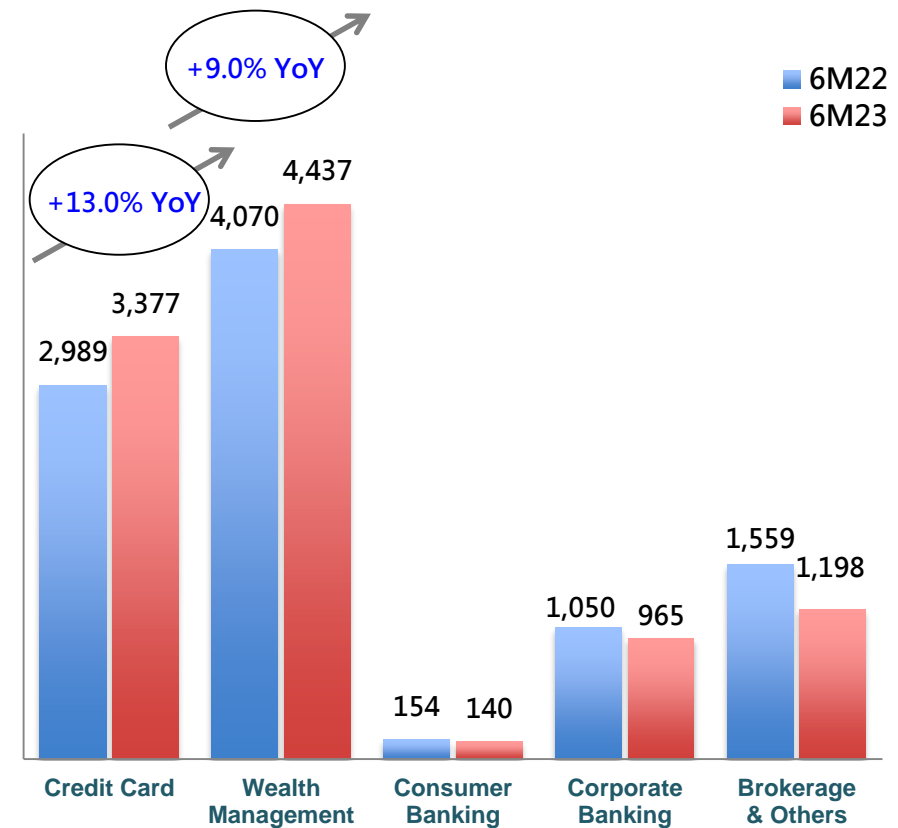
# Net Fee Income Breakdown

Total Net Fee Income  
NT\$ 10,117 million



## YoY Comparison

Unit: NT\$ million



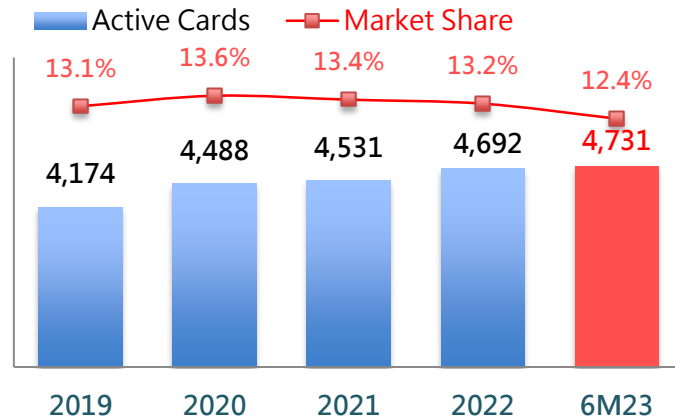
Note: Audit figures of June 2023



# Credit Card Business Breakdown

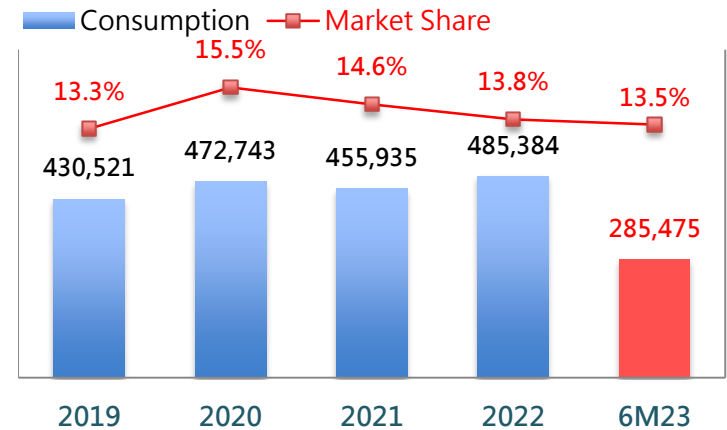
## Active Cards

Unit: Thousand Cards, %



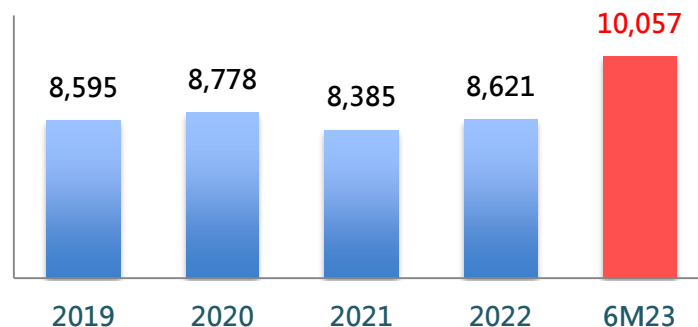
## Card Consumption

Unit: NT\$ million



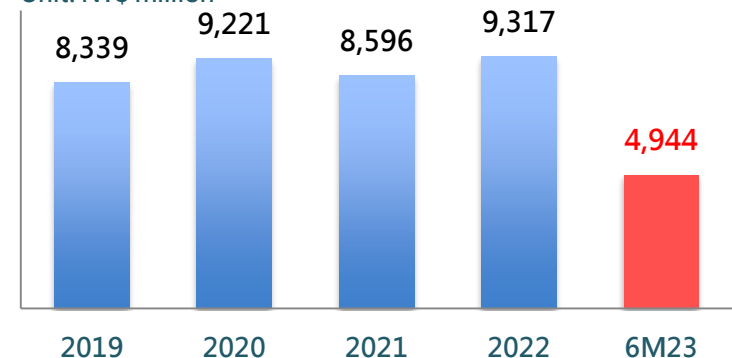
## Per Card Spending (Monthly)

Unit: NT\$ dollar



## Gross Fee Income

Unit: NT\$ million





# Deposit and Loan Structure

Unit: NT\$ Bn

Category	2023.6	QoQ Growth %	2023.3	Ytd Growth %	2022.12
Total Deposits <sup>/1</sup>	2,948.0	2.9%	2,865.0	1.6%	2,902.7
Demand Deposits	1,109.9	1.8%	1,090.5	0.7%	1,102.1
Time Deposits	809.2	10.6%	731.8	22.0%	663.1
FCY Deposits	1,028.9	-1.3%	1,042.6	-9.5%	1,137.5
Total Loans <sup>/1-2</sup>	1,986.3	1.7%	1,953.3	1.4%	1,959.1
Corporate Loans	938.4	1.7%	923.1	0.8%	931.1
SME Loans	516.7	1.7%	507.9	2.1%	506.0
FCY Loans <sup>/1-2</sup>	360.4	1.3%	355.6	-4.2%	376.3
Consumer Loans	987.2	1.8%	969.7	2.1%	967.0
Mortgage Loan	490.4	1.8%	481.8	2.1%	480.1
Unsecured Personal Loan	122.8	-1.9%	125.2	-5.9%	130.5
Credit Card Revolving Balance	12.7	0.0%	12.7	-4.5%	13.3

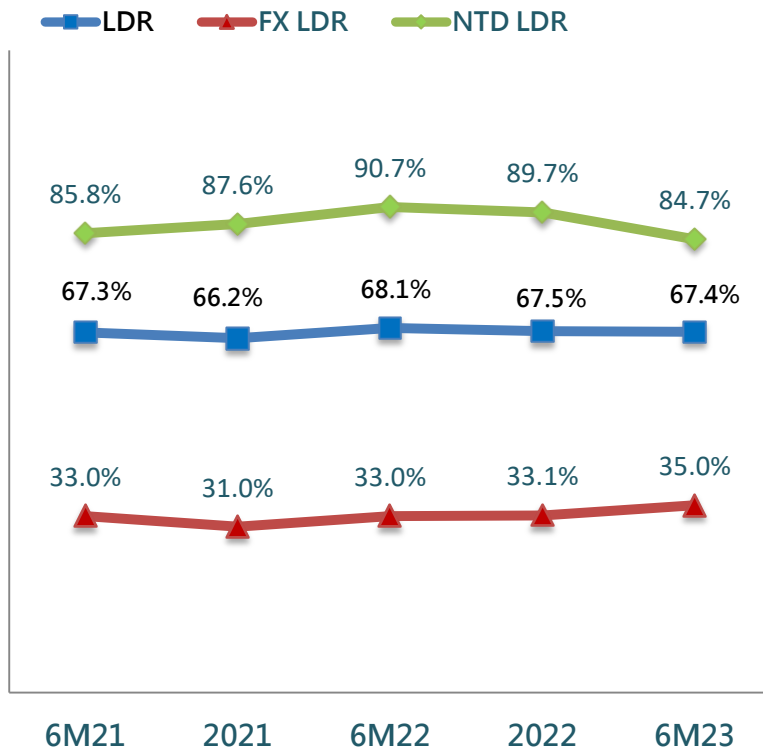
Note: 1. E.SUN Bank Consolidated

2. Loan balance of subsidiaries NT\$ 60.5 billion



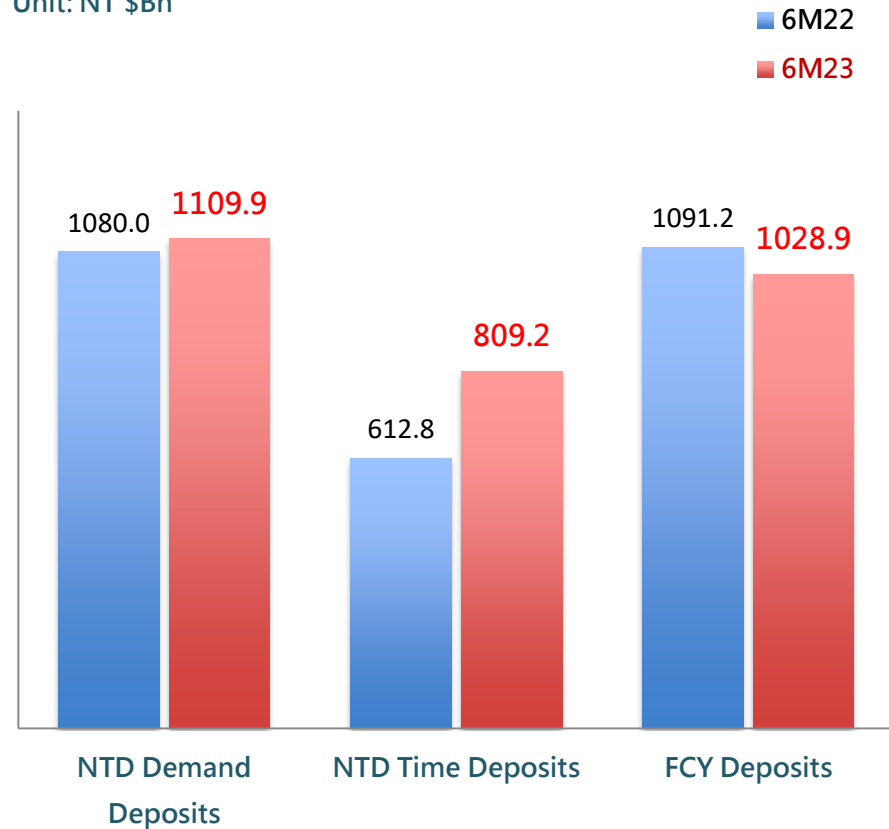
# Deposit Structure

## Loan to Deposit Ratio



## Deposit Structure

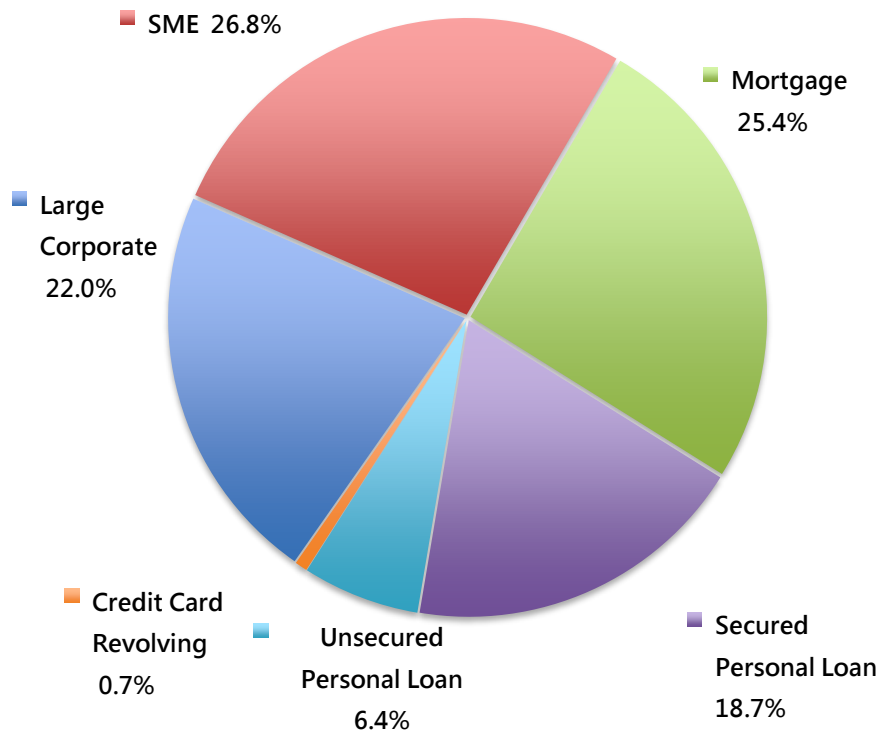
Unit: NT \$Bn





# Loan Portfolio Breakdown

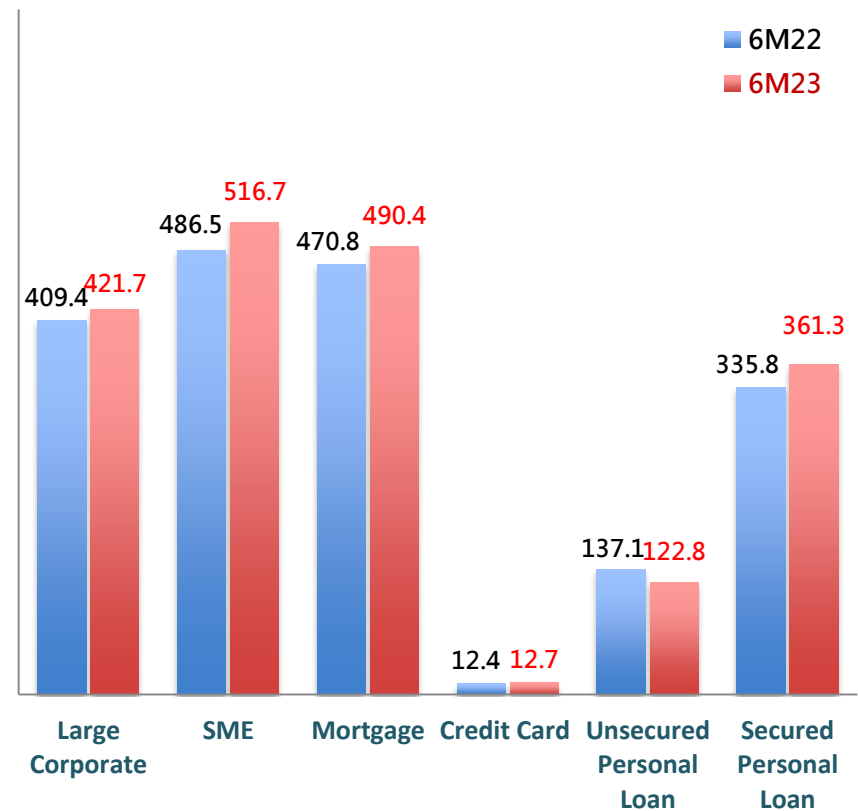
Total Loan  
NT\$ 1,926 billion



Note: 1. Secured Personal Loan is fully collateralized by fixed asset  
2. Data of E.SUN Bank standalone

## YoY Comparison

Unit: NT\$ Bn

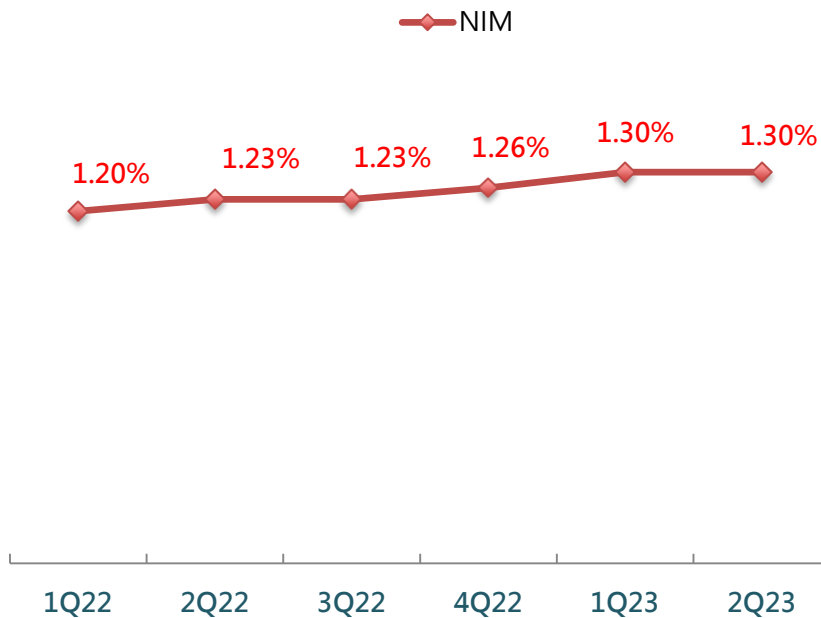




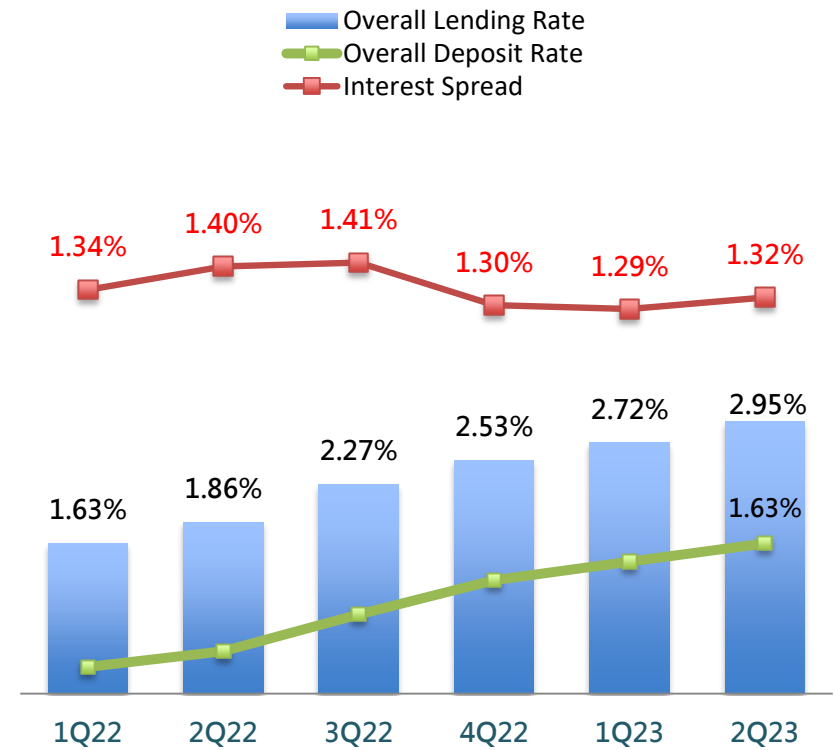


# NIM and Spread

## Quarterly Net Interest Margin



## Quarterly Interest Spread

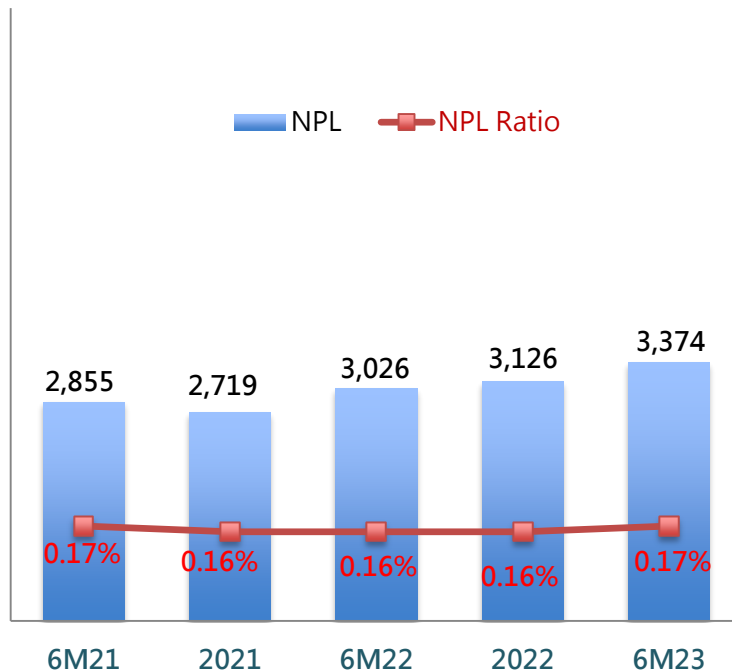




# Superior Asset Quality <sup>1/3</sup>

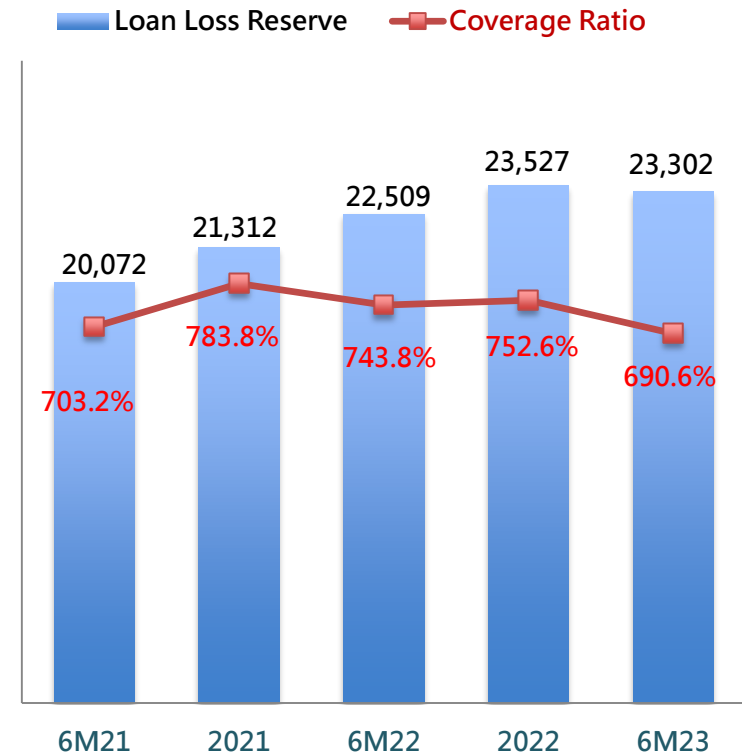
## NPL Ratio

Unit: NT\$ million



## Coverage Ratio

Unit: NT\$ million

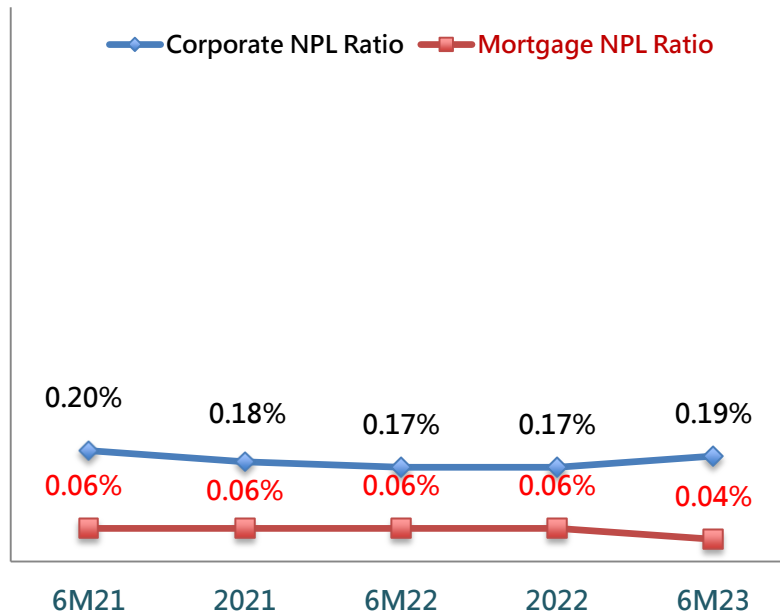


Note: Data of E.SUN Bank standalone



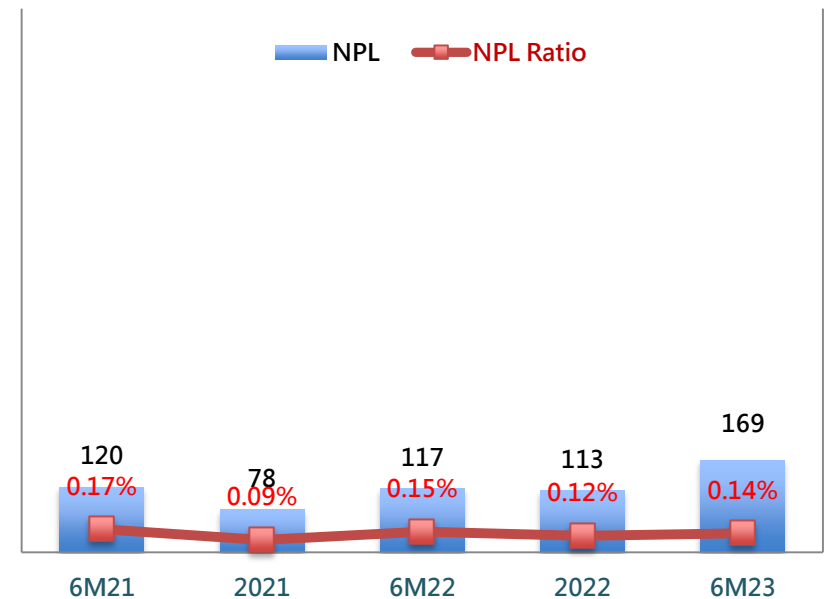
# Superior Asset Quality <sup>2/3</sup>

## NPL Ratio for Major Products



## NPL Ratio for Credit Card

Unit: NT\$ million

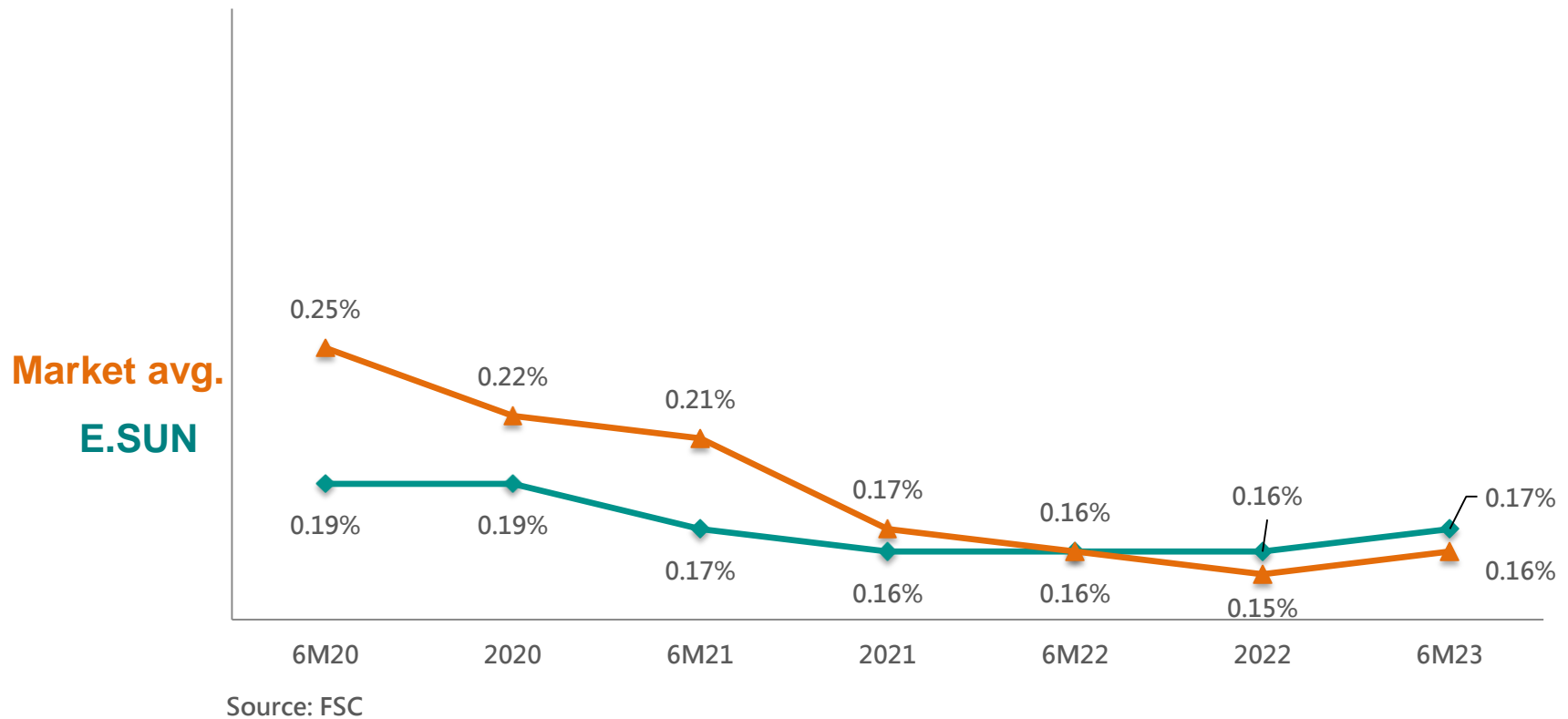


Note: Data of E.SUN Bank standalone



# Superior Asset Quality <sup>3/3</sup>

## NPL Comparison with Market

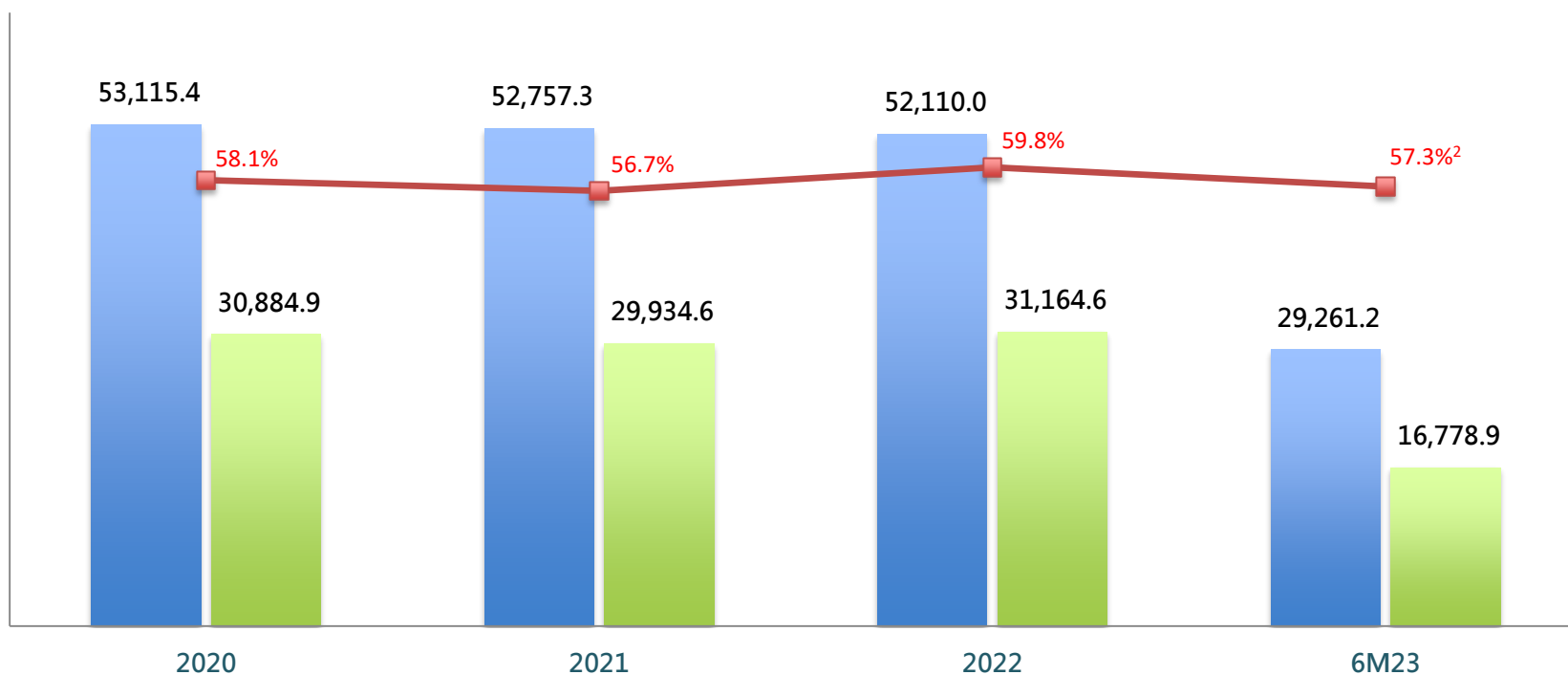




# Cost-Income Ratio

Unit: NT\$ million

Net Revenue    Operating Expense(exclu. provision)    Cost Income Ratio

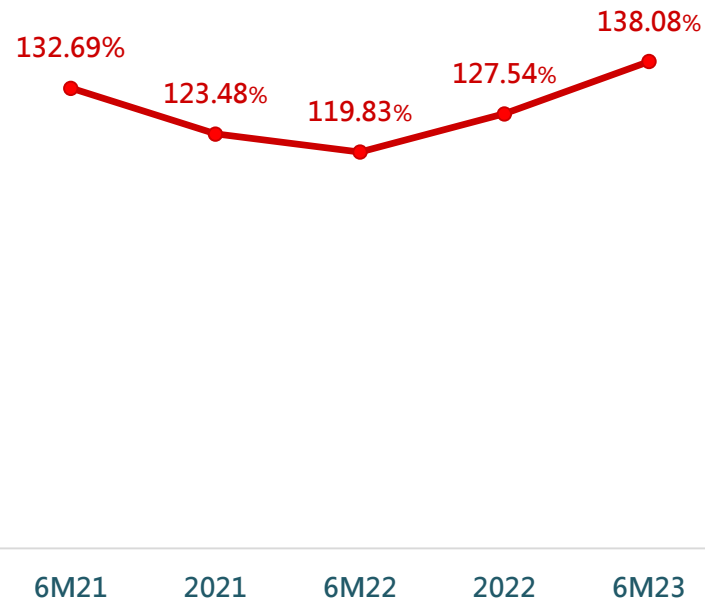


Note: 1. Data of E.SUN Bank  
2. Audit figures of June 2023

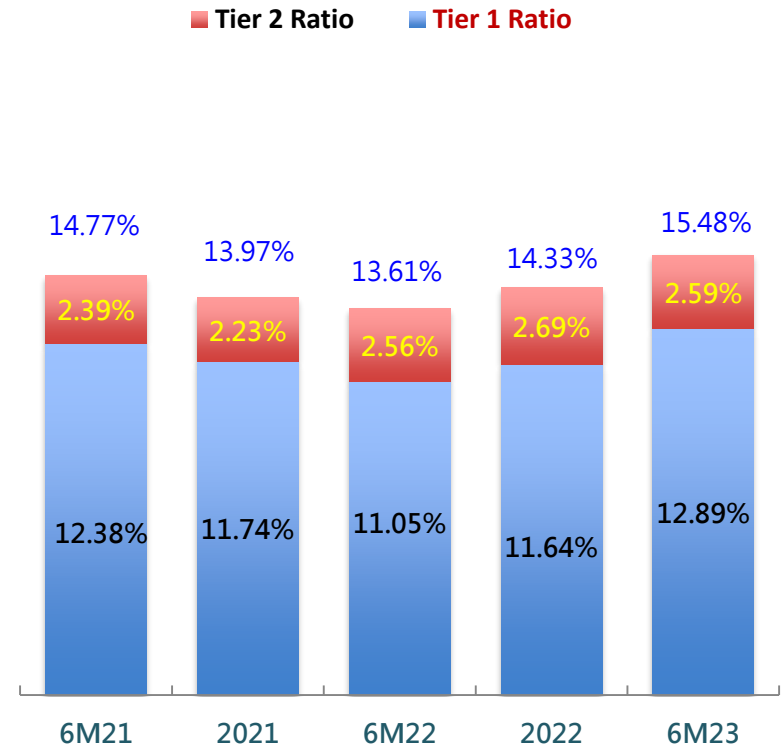


# Capital Adequacy Ratio

## FHC CAR Ratio



## Bank BIS Ratio



Note: 1. Audit figures of June 2023  
2. BIS of E.SUN Bank standalone





# Leadership in ESG

E

- ISO 14067 verified, the 1<sup>st</sup> carbon-neutral ATM
- Sponsor nature documentary in response to biodiversity
- Launch ESG-linked loan for convenient store franchisee

S

- Inclusion in 2023 Bloomberg Gender Equality Index

G

- Top 5% in Corporate Governance Evaluation for the 8<sup>th</sup> time





# Leadership in ESG

## Honors and Recognitions

Member of  
**Dow Jones  
Sustainability Indices**  
Powered by the S&P Global CSA

**DJSI**  
2014-2022



**MSCI ESG Ratings**  
2018-2022



**先行者聯盟**  
COALITION OF MOVERS AND SHAKERS  
ON SUSTAINABLE FINANCE

**Coalition of Movers and Shakers**  
2022



**Sustainalytics ESG Risk Ratings**  
2022



**FTSE4Good**  
2017-2023

## International ESG Standards



**SCIENCE  
BASED  
TARGETS**





# Thank You

- ❖ If you wish to know more about E.SUN, please visit our website site (<https://www.esunfhc.com>) for more information.
- ❖ If you have further questions, please feel free to contact us through email or conference call
- ❖ For more information, please contact Investor Relations Department  
+8862 2175 1313 Ext 9347, 9302  
[ir@esunbank.com](mailto:ir@esunbank.com)





## Balance Sheet of E.SUN FHC and its subsidiaries as of June 30, 2023

NT\$ million	E.SUN Bank (Consolidated)	E.SUN Securities (Consolidated)	E.SUN Venture Capital	E.SUN FHC (Standalone)	E.SUN FHC (Consolidated)
<b>Assets :</b>					
Cash and due from banks	243,704	721	417	2,340	244,060
Securities, net	1,053,361	2,624	5,113	121	1,061,209
Loans, net	1,961,979	-	-	-	1,961,979
A/R, net	142,813	13,455	3	833	155,977
Land, premises and equipments, net	34,082	383	2	2	34,808
Others	95,750	4,082	23	230,922	99,343
<b>Total assets</b>	<b>3,531,689</b>	<b>21,265</b>	<b>5,558</b>	<b>234,218</b>	<b>3,557,376</b>
<b>Liabilities:</b>					
Deposits	2,947,989	-	-	-	2,944,690
Other liabilities	367,030	14,390	114	11,665	389,959
<b>Total liabilities</b>	<b>3,315,019</b>	<b>14,390</b>	<b>114</b>	<b>11,665</b>	<b>3,334,649</b>
<b>Total stockholders' equity</b>	<b>216,670</b>	<b>6,875</b>	<b>5,444</b>	<b>222,553</b>	<b>222,727</b>
<b>Total equity attributable to owners of the company</b>	<b>216,485</b>	<b>6,875</b>	<b>5,444</b>	<b>222,553</b>	<b>222,553</b>
Non-Controlling interests	185	-	-	-	174
<b>Total liabilities and stockholders' equity</b>	<b>3,531,689</b>	<b>21,265</b>	<b>5,558</b>	<b>234,218</b>	<b>3,557,376</b>

Note: Audit figures of June 2023





## P&L of E.SUN FHC and its subsidiaries for 6M2023

NT\$ million	E.SUN Bank (Consolidated)	E.SUN Securities (Consolidated)	E.SUN Venture Capital	E.SUN FHC (Standalone)	E.SUN FHC (consolidated)
Operating income					
Net interest income	13,826	183	1	(16)	13,995
Net fee income	9,020	1,100	-	-	10,117
Net trading income/(loss) & Derivatives & FX	6,331	152	633	0	7,116
Others	84	87	1	10,763	76
Total Net Revenues	29,261	1,522	635	10,747	31,304
Allowance for bad-debt expenses	(423)	1	0	0	(422)
Operating expenses	(16,779)	(808)	(20)	(167)	(17,632)
Income before income tax	12,059	715	615	10,580	13,250
Income tax expenses	(2,543)	(103)	(17)	(37)	(2,700)
Net Income	9,516	612	598	10,543	10,550
Attributable to owners of the company	9,509	612	598	10,543	10,543
Non-controlling interests	7	0	0	0	7

Note: Audit figures of June 2023



## E.SUN FHC's Balance Sheet (Consolidated)

NT\$ million	Yearly Results			Quarterly Results					
	2020	2021	2022	Mar 22	Jun 22	Sep 22	Dec 22	Mar 23	Jun 23
Assets :									
Cash and due from banks	175,722	210,608	229,134	208,307	198,487	255,725	229,134	210,227	244,060
Securities, net	998,478	1,037,395	1,055,846	1,028,826	1,013,388	990,267	1,055,846	1,050,956	1,061,209
Loans, net	1,620,374	1,768,641	1,934,792	1,826,344	1,872,442	1,917,410	1,934,792	1,929,348	1,961,979
A/R, net	116,686	124,412	125,989	119,207	116,586	129,843	125,989	118,966	155,977
Land, premises and equipments, net	33,291	33,881	34,709	34,078	34,036	34,325	34,709	34,598	34,808
Others	27,194	55,971	99,090	75,752	108,375	164,094	99,090	83,176	99,343
<b>Total assets</b>	<b>2,971,745</b>	<b>3,230,908</b>	<b>3,479,560</b>	<b>3,292,514</b>	<b>3,343,314</b>	<b>3,491,664</b>	<b>3,479,560</b>	<b>3,427,271</b>	<b>3,557,376</b>
Liabilities:									
Deposits	2,484,605	2,693,343	2,900,914	2,711,688	2,774,699	2,852,345	2,900,914	2,863,518	2,944,690
Other liabilities	305,539	343,180	381,555	384,372	384,892	453,741	381,555	358,870	389,959
<b>Total liabilities</b>	<b>2,790,144</b>	<b>3,036,523</b>	<b>3,282,469</b>	<b>3,096,060</b>	<b>3,159,591</b>	<b>3,306,086</b>	<b>3,282,469</b>	<b>3,222,388</b>	<b>3,334,649</b>
Total stockholders' equity	181,601	194,385	197,091	196,454	183,723	185,578	197,091	204,883	222,727
Total equity attributable to owners of the company	181,469	194,226	196,926	196,294	183,572	185,424	196,926	204,714	222,553
Non-Controlling interests	132	159	165	160	151	154	165	169	174
<b>Total liabilities and stockholders' equity</b>	<b>2,971,745</b>	<b>3,230,908</b>	<b>3,479,560</b>	<b>3,292,514</b>	<b>3,343,314</b>	<b>3,491,664</b>	<b>3,479,560</b>	<b>3,427,271</b>	<b>3,557,376</b>

Note: Audit figures of June 2023





## E.SUN FHC's P&L account (Consolidated)

NT\$ million	Yearly Results			Quarterly Results					
	2020	2021	2022	1Q22	2Q22	3Q22	4Q22	1Q23	2Q23
Operating income									
Net interest income	21,339	25,984	29,618	7,384	7,876	7,756	6,602	6,624	7,371
Fee income	19,831	21,324	19,280	5,173	4,649	4,728	4,730	4,943	5,174
Net trading income/(loss) & Derivatives & FX	14,707	10,366	5,743	936	(477)	1,800	3,484	4,200	2,916
Others	372	223	165	58	85	64	(42)	33	43
<b>Total Net Revenues</b>	<b>56,249</b>	<b>57,897</b>	<b>54,806</b>	<b>13,551</b>	<b>12,133</b>	<b>14,348</b>	<b>14,774</b>	<b>15,800</b>	<b>15,504</b>
Allowance for bad-debt expenses	(3,226)	(2,130)	(2,077)	(344)	(532)	(615)	(586)	2	(424)
<b>Operating expenses</b>	<b>(32,494)</b>	<b>(31,808)</b>	<b>(32,826)</b>	<b>(7,868)</b>	<b>(7,700)</b>	<b>(8,131)</b>	<b>(9,127)</b>	<b>(8,266)</b>	<b>(9,366)</b>
Income before income tax	20,529	23,959	19,903	5,339	3,901	5,602	5,061	7,536	5,714
Income tax expenses	(2,481)	(3,373)	(4,122)	(1,012)	(1,133)	(1,037)	(940)	(1,489)	(1,211)
<b>Net Income</b>	<b>18,048</b>	<b>20,586</b>	<b>15,781</b>	<b>4,327</b>	<b>2,768</b>	<b>4,565</b>	<b>4,121</b>	<b>6,047</b>	<b>4,503</b>
Income Attributable to owners of the company	18,027	20,559	15,759	4,325	2,760	4,563	4,111	6,042	4,501
Non-Controlling interests	21	27	22	2	8	2	10	5	2

Note: Audit figures of June 2023



## E.SUN Bank's Balance Sheet (Consolidated)

NT\$ million	Yearly ResultsQuarterly			Quarterly Results					
	2020	2021	2022	Mar 22	Jun 22	Sep 22	Dec 22	Mar 23	Jun 23
Assets :									
Cash and due from banks	175,678	210,382	228,865	207,909	198,314	255,395	228,865	209,960	243,704
Securities, net	970,129	1,030,673	1,049,340	1,021,388	1,006,447	983,563	1,049,340	1,043,731	1,053,361
Loans, net	1,620,374	1,768,641	1,934,792	1,826,344	1,872,442	1,917,410	1,934,792	1,929,348	1,961,979
A/R, net	102,012	108,589	115,768	102,984	103,001	117,389	115,768	106,993	142,813
Land, premises and equipments, net	32,689	33,266	34,067	33,475	33,431	33,699	34,067	33,961	34,082
Others	46,097	44,566	95,192	71,903	104,888	160,200	95,192	79,815	95,750
Total assets	2,946,979	3,196,117	3,458,024	3,264,003	3,318,523	3,467,656	3,458,024	3,403,808	3,531,689
Liabilities:									
Deposits	2,486,232	2,696,351	2,902,696	2,713,813	2,784,022	2,854,324	2,902,696	2,864,964	2,947,989
Other liabilities	282,949	311,650	363,783	361,155	356,452	433,404	363,783	340,406	367,030
Total liabilities	2,769,181	3,008,001	3,266,479	3,074,968	3,140,474	3,287,728	3,266,479	3,205,370	3,315,019
Total stockholders' equity	177,798	188,116	191,545	189,035	178,049	179,928	191,545	198,438	216,670
Total equity attributable to owners of the company	177,657	187,947	191,370	188,864	177,888	179,765	191,370	198,258	216,485
Non-Controlling interests	141	169	175	171	161	163	175	180	185
Total liabilities andstockholders' equity	2,946,979	3,196,117	3,458,024	3,264,003	3,318,523	3,467,656	3,458,024	3,403,808	3,531,689

Note: Audit figures of June 2023



## E.SUN Bank's P&L account (Consolidated)

NT\$ million	Yearly Results			Quarterly Results					
	2020	2021	2022	1Q22	2Q22	3Q22	4Q22	1Q23	2Q23
Operating income									
Net interest income	21,095	25,591	29,239	7,278	7,772	7,670	6,519	6,547	7,279
Fee income	18,044	18,289	17,135	4,567	4,073	4,216	4,279	4,425	4,595
Net trading income/(loss) & Derivatives & FX	13,593	8,647	5,564	485	(529)	1,958	3,650	3,800	2,531
Others	383	230	172	60	88	66	(42)	35	49
Total Net Revenues	53,115	52,757	52,110	12,390	11,404	13,910	14,406	14,807	14,454
Allowance for bad-debt expenses	(3,241)	(2,134)	(2,081)	(345)	(532)	(617)	(587)	1	(424)
Operating expenses	(30,885)	(29,935)	(31,164)	(7,421)	(7,303)	(7,694)	(8,746)	(7,869)	(8,910)
Income before income tax	18,989	20,688	18,865	4,625	3,568	5,599	5,073	6,939	5,120
Income tax expenses	(2,501)	(3,101)	(4,032)	(950)	(931)	(1,151)	(1,000)	(1,436)	(1,107)
Net Income	16,488	17,587	14,833	3,675	2,637	4,448	4,073	5,503	4,013
Attributable to owners of the company	16,465	17,559	14,809	3,674	2,627	4,445	4,063	5,498	4,011
Non-controlling interests	23	28	24	1	10	3	10	5	2

Note: Audit figures of June 2023