

E.SUN FHC Financial Review of 1Q 2021



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Agenda

- 2021 1Q Financial Performance
- 2021 1Q Business Operation Overview
- Appendix



E.SUN FHC Summary

		Unit : NT\$ million	
		2021.03 ^{/1}	2020.12
Total Assets	FHC	2,928,281	2,971,745
	Bank	2,902,676	2,946,979
	Securities	22,104	21,645
	Venture Capital	4,589	4,143
Key Financials	Book value per share (NT\$)	14.89	14.44
	Double Leverage Ratio	103.13%	103.38%
	FHC CAR	136.20% ^{/2}	136.20%
Channels	Bank – domestic	139	139
	Oversea channels	Branch: HK, LA, Singapore, Vietnam, Myanmar, Japan, Sydney, Brisbane Subsidiary: China and Cambodia (UCB) Representative office in Hanoi 28 overseas sites	
	Securities - branches	16	16

Note: 1.Reviewed figures of Mar. 2021

2.Audit figures of Dec. 2020

3.Share owned by QFII: 35.24%, as of Mar. 31, 2021



1Q21 Business and Financial Review

Financial Performance

- For 1Q21, E.SUN FHC's net revenues was NT\$13.7 billion. Net profit was NT\$5.2 billion, (+14.6%, yoy).
- EPS NT\$0.41, ROE 11.28%, ROA 0.71%.

Business Operation

- Net fee income NT\$5.3 billion (+4.9%), wealth management fee income NT\$2.5 billion (+3.8%), both were record high of single quarter. Security brokerage and underwriting fee also delivered strong growth (+52.5%). (yoy)
- Loan balance grew by 9.0%, supported by strong domestic investment; SME loan grew by 15% and was awarded with "SME Partner Award" for the 16th consecutive year. (yoy)
- Asset quality was benign, NPL ratio at 0.19% and coverage ratio at 649.4%.

Highlights

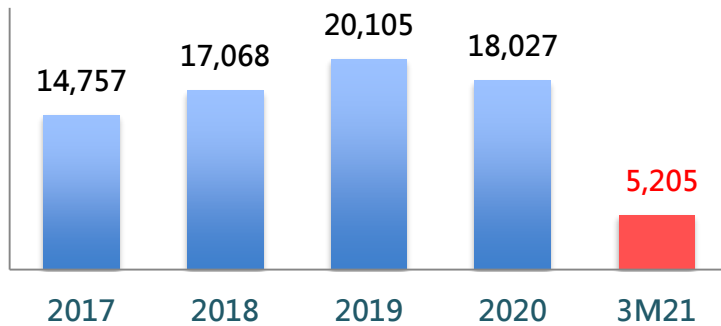
- Balanced dividend policy: The Board of Directors approved to pay NT \$1.22 per share, including \$0.61 in cash and \$0.61 in stock (subject to decision from the AGM).
- Excellence in overall performance: #1 in Taiwan by Forbes' "World's Best Banks 2021".
- ESG performance: Top 1% in diversified banks industry in Sustainalytics ESG Risk Ratings; the first financial institution in Asia to adopt 1.5°C climate target.



Financial Performance

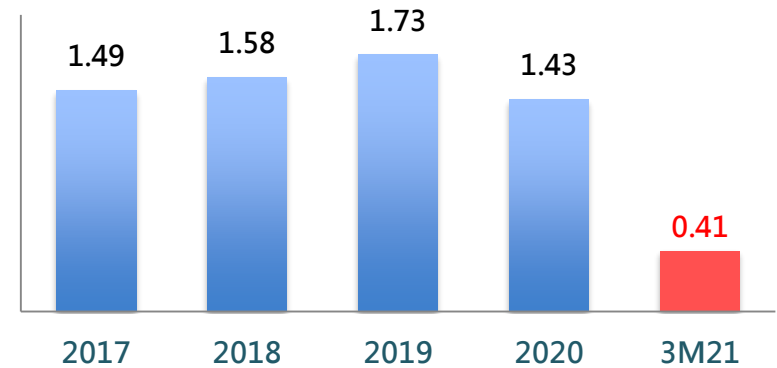
Net Profit

Unit: NT\$ million

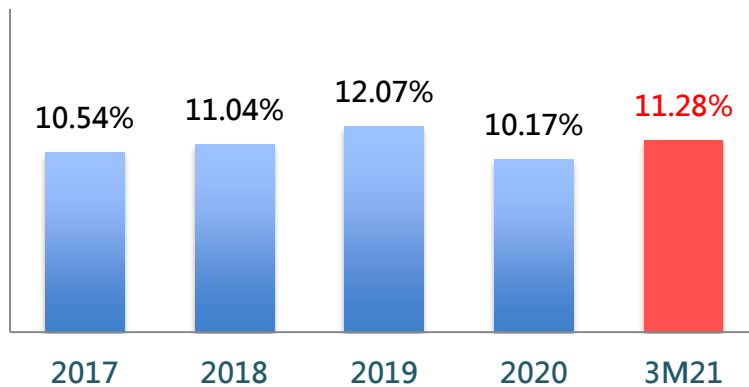


EPS

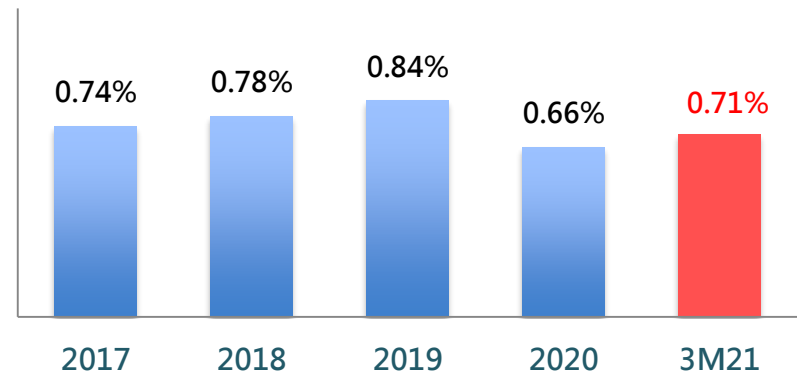
Unit: NT\$ dollars



ROE



ROA

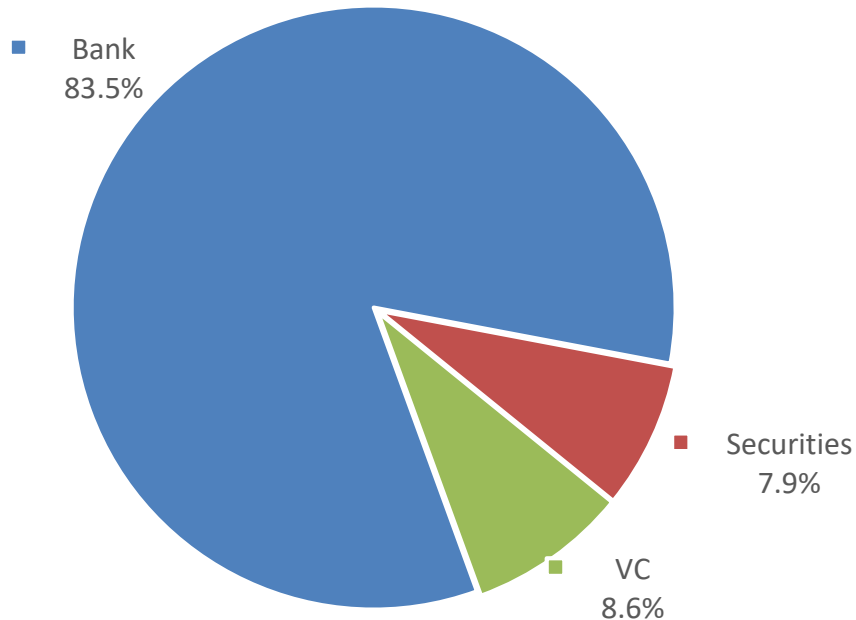


Note: Reviewed figures of Mar. 2021



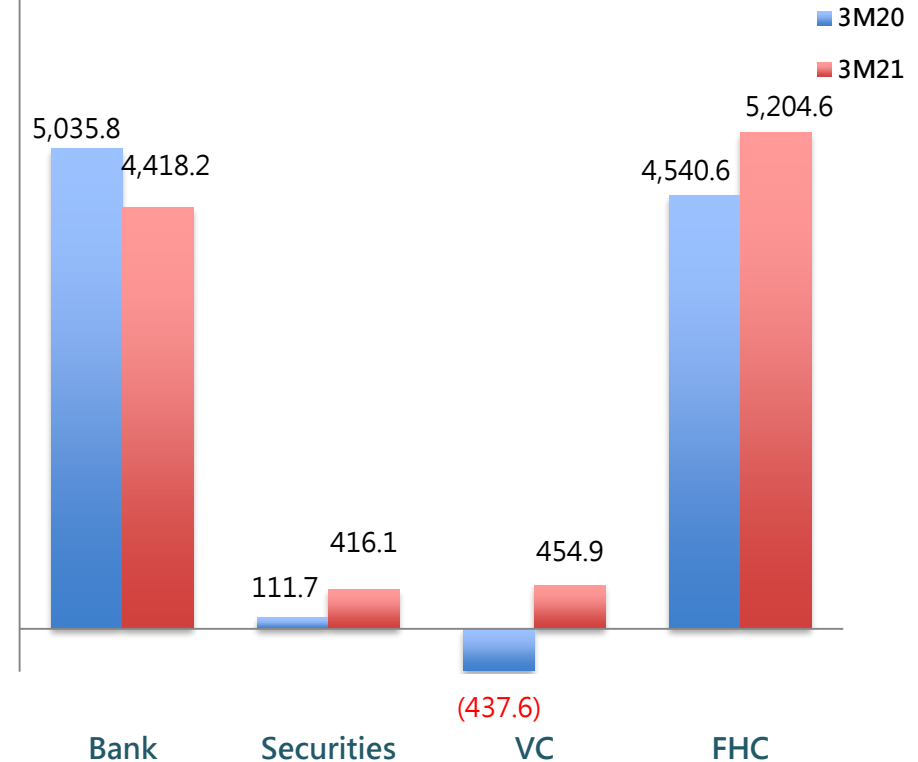
Net Income of FHC & its Subsidiaries

Contribution by Subsidiaries



Net Income of FHC and its Subsidiaries

Unit: NT\$ million



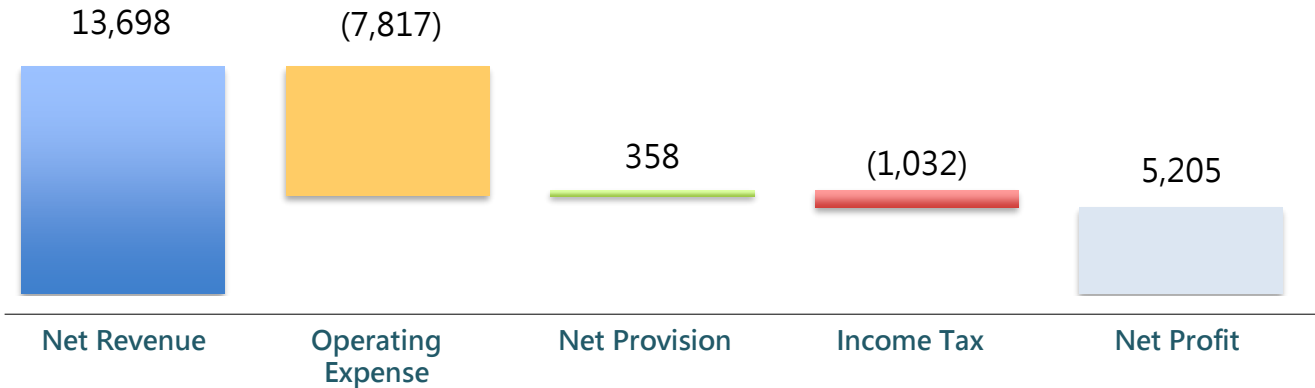
Note: Reviewed figures of Mar. 2021



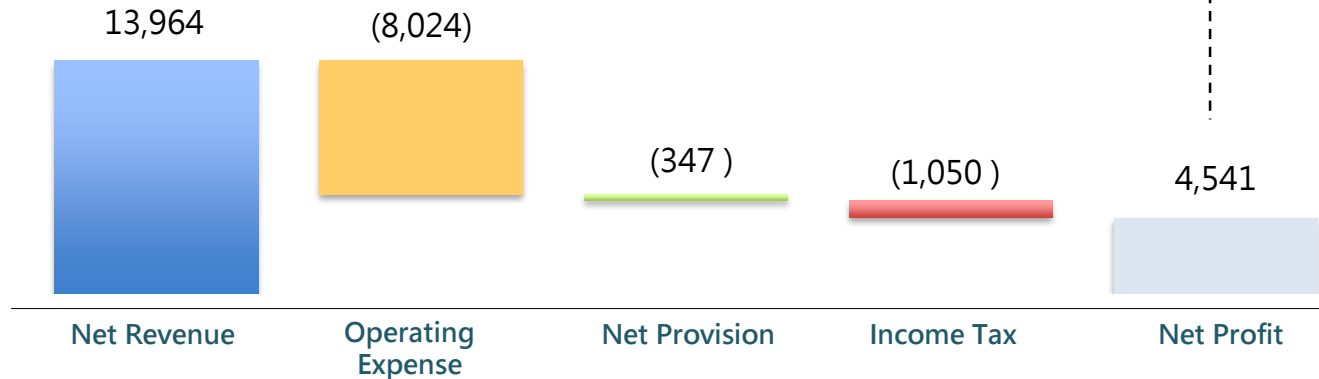
Net Profit Breakdown

Unit: NT\$ million

3M21 P&L



3M20 P&L

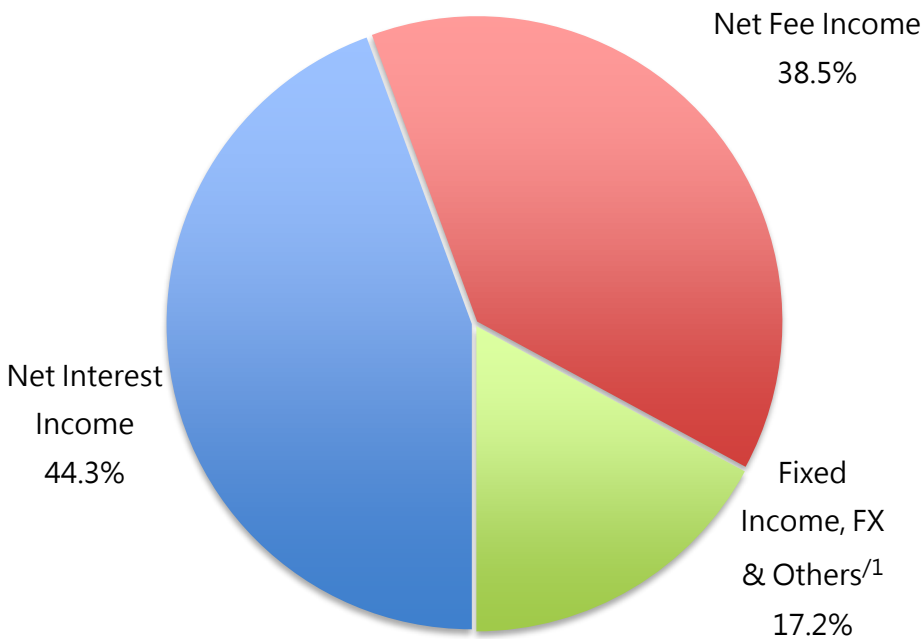


Note: Reviewed figures of Mar. 2021



FHC Revenue Breakdown

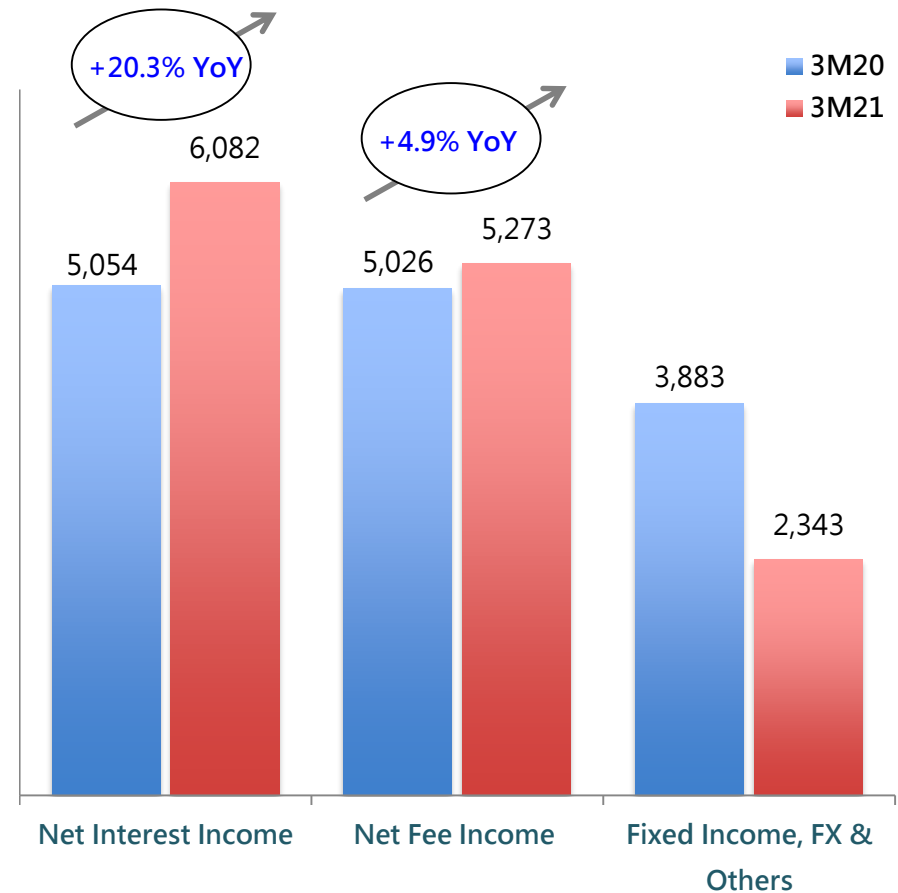
Total Net Revenue
NT\$ 13,698 million



Note: 1. 39.3% of "Fixed income, FX & Others" is associated with fixed income investment
2. Reviewed figures of Mar. 2021

YoY Comparison

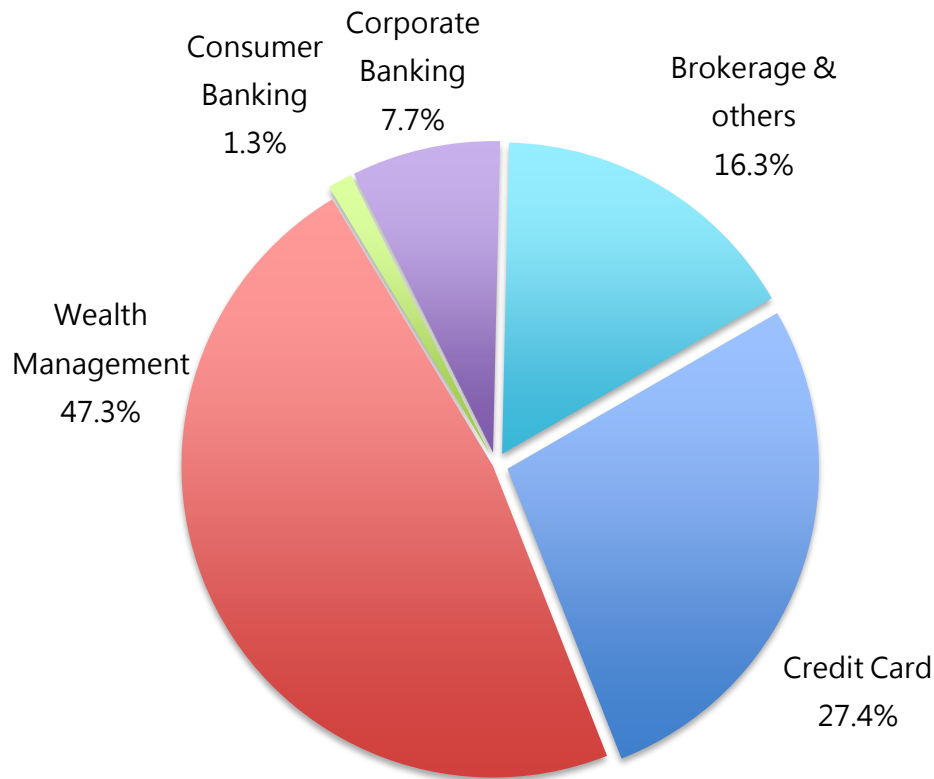
Unit: NT\$ million





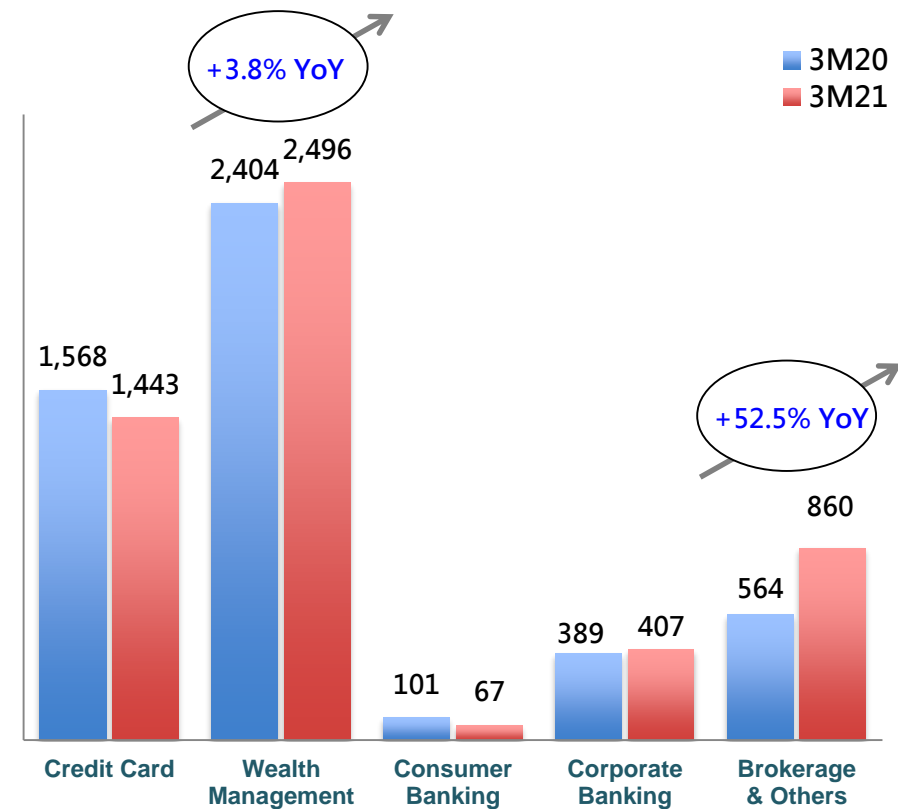
Net Fee Income Breakdown

Total Net Fee Income
NT 5,273 million



YoY Comparison

Unit: NT\$ million



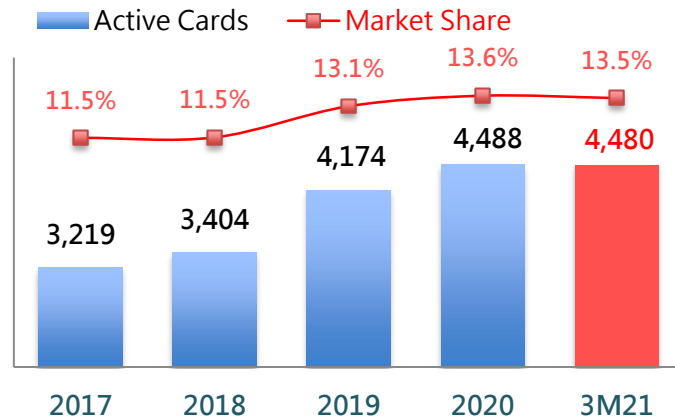
Note: Reviewed figures of Mar. 2021



Credit Card Business Breakdown

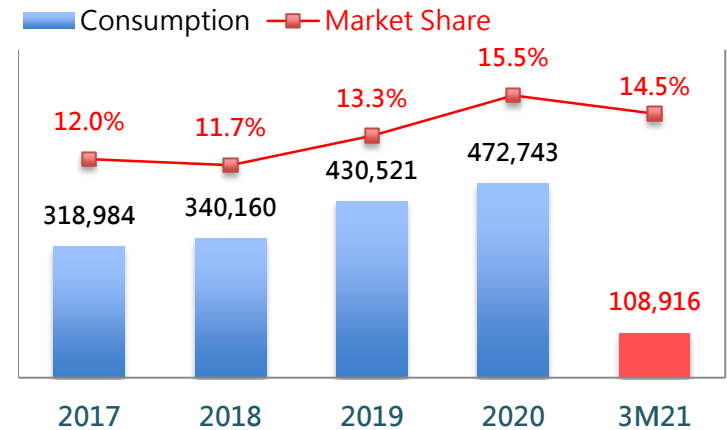
Active Cards

Unit: Thousand Cards, %



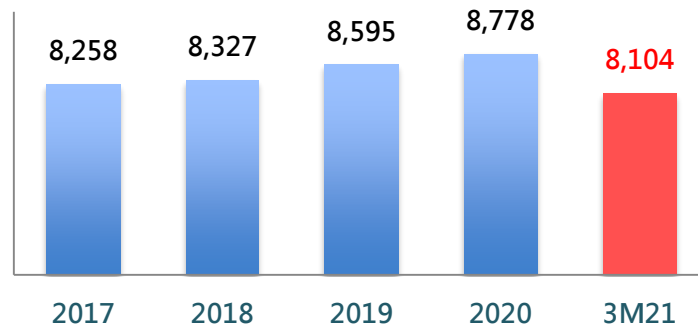
Card Consumption

Unit: NT\$ million



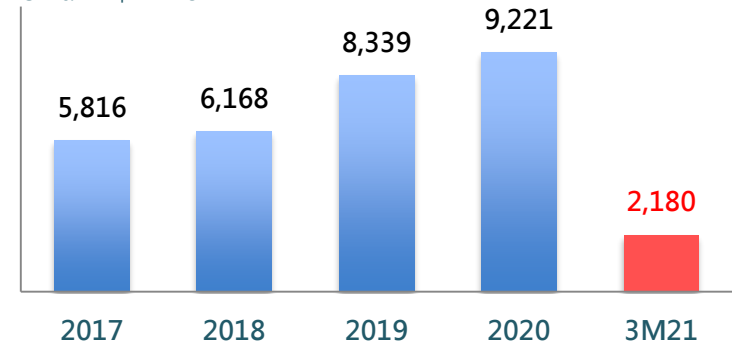
Per Card Spending (Monthly)

Unit: NT\$ dollar



Gross Fee Income

Unit: NT\$ million





Deposit and Loan Structure

Unit: NT\$ Bn

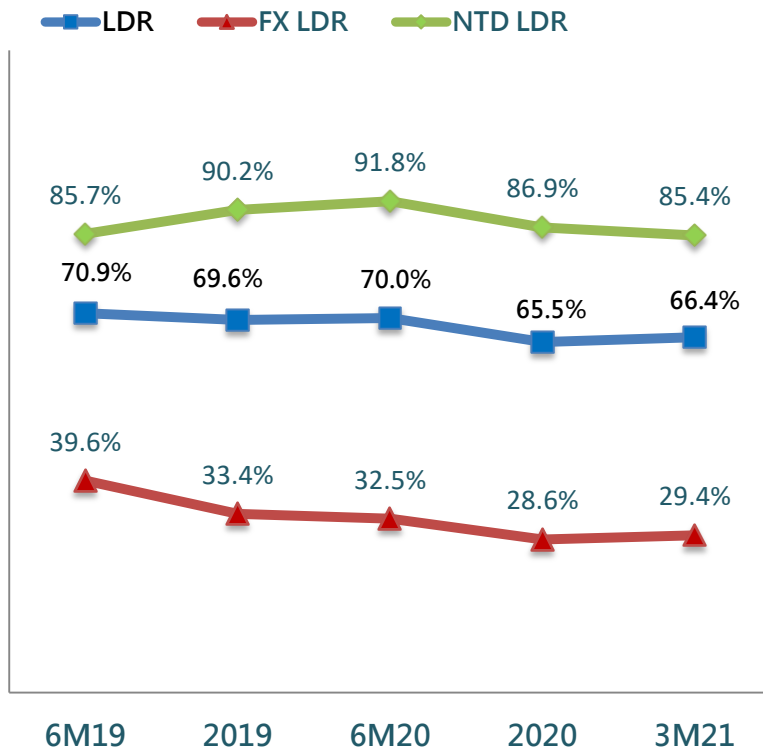
Category	2021.3	QoQ Growth %	2020	YoY Growth %	2020.3
Total Deposits	2,397.7	-1.8%	2,442.2	14.8%	2,089.4
Demand Deposits	1,017.4	0.4%	1,013.5	22.3%	831.6
Time Deposits	555.1	-5.1%	584.8	14.3%	485.7
FCY Deposits	825.2	-2.2%	843.9	6.9%	772.1
Total Loans ^{/1}	1,593.1	-0.4%	1,599.2	9.0%	1,462.2
Corporate Loans	770.5	0.1%	769.5	5.7%	728.9
SME Loans	429.7	0.4%	428.1	15.0%	373.6
FCY Loans	242.6	0.4%	241.6	-6.7%	260.0
Consumer Loans	822.6	-0.9%	829.7	12.2%	733.3
Mortgage Loan	403.7	-1.0%	407.6	19.7%	337.4
Unsecured Personal Loan	120.4	-0.4%	120.9	9.4%	110.1
Credit Card Revolving Balance	12.4	-3.1%	12.8	-6.1%	13.2

Note: Not including loan balance of subsidiaries NT\$ 43 billion



Deposit Structure

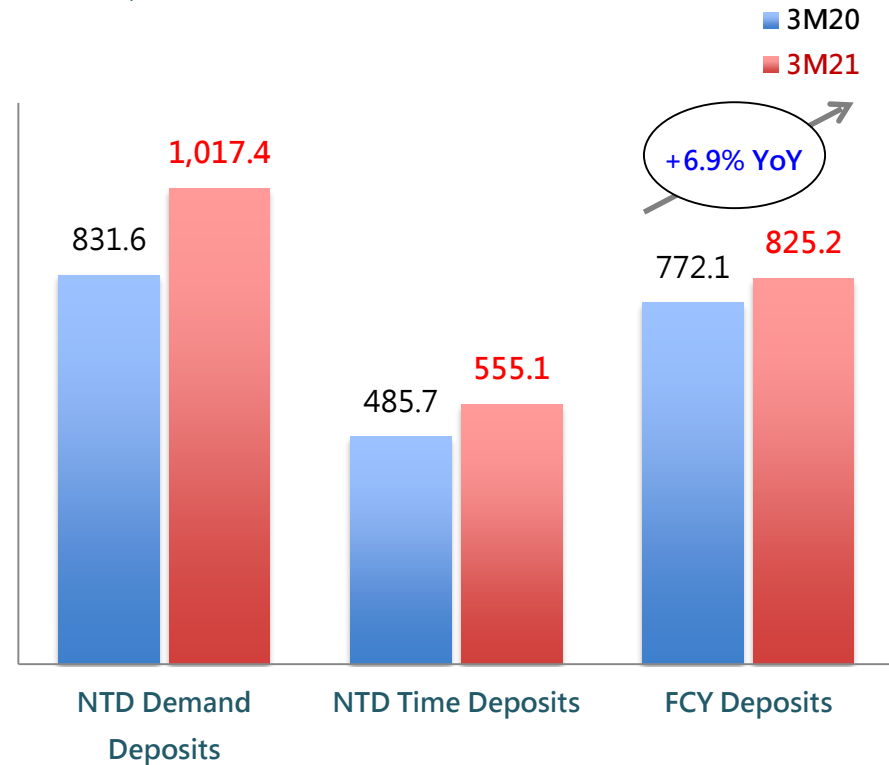
Loan to Deposit Ratio



Note: Data of E.SUN Bank

Deposit Structure

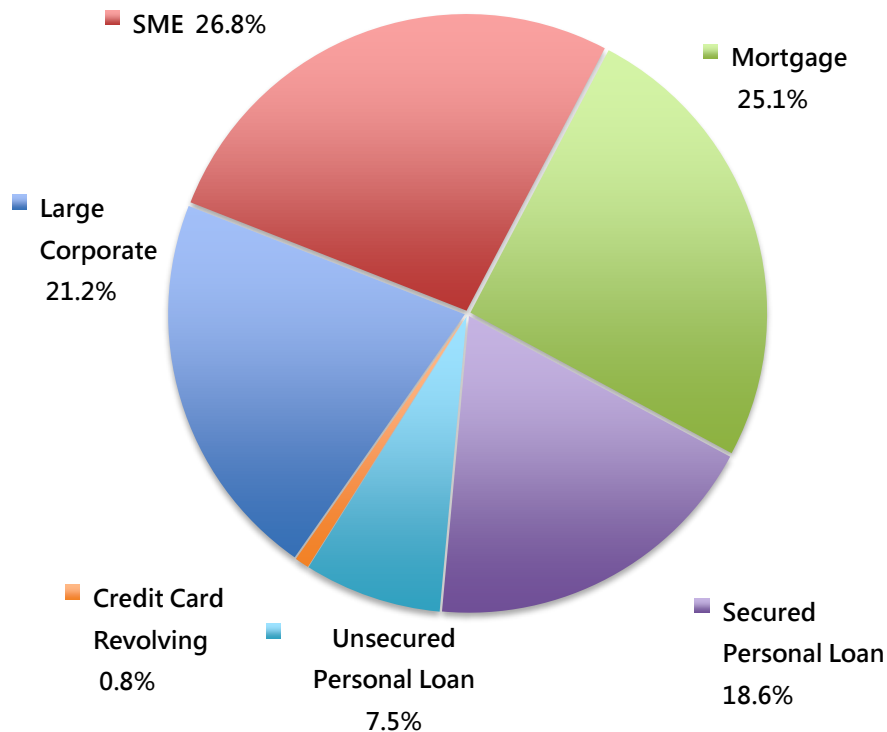
Unit: NT \$Bn





Loan Portfolio Breakdown

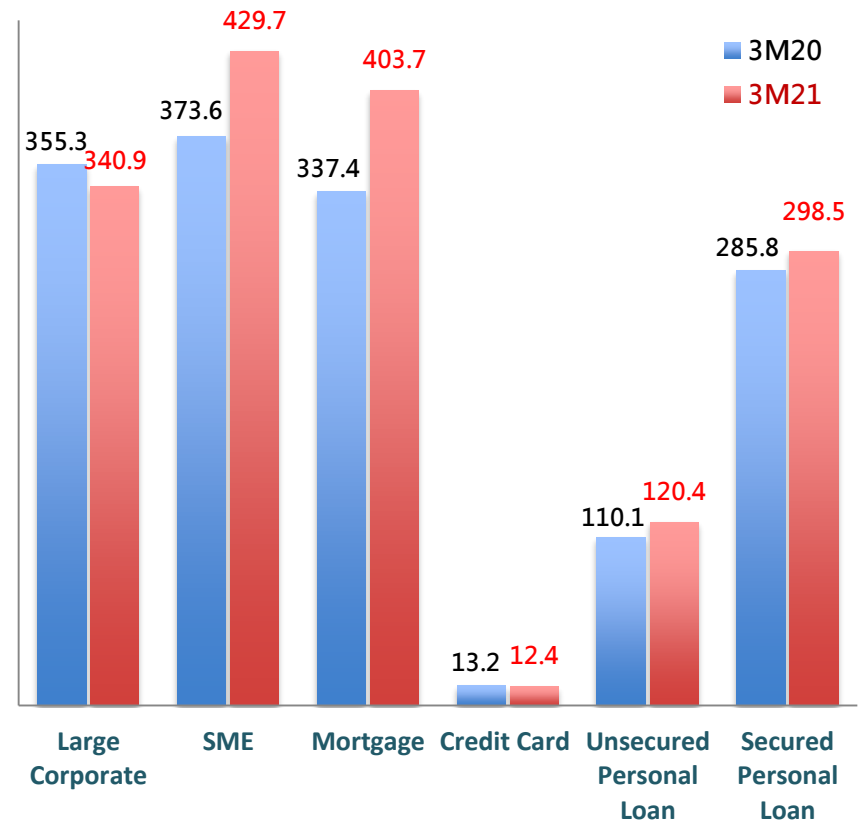
Total Loan
NT\$ 1,605.5 billion



Note: 1. Secured Personal Loan is fully collateralized by fixed asset
2. Excluded loan of subsidiaries

YoY Comparison

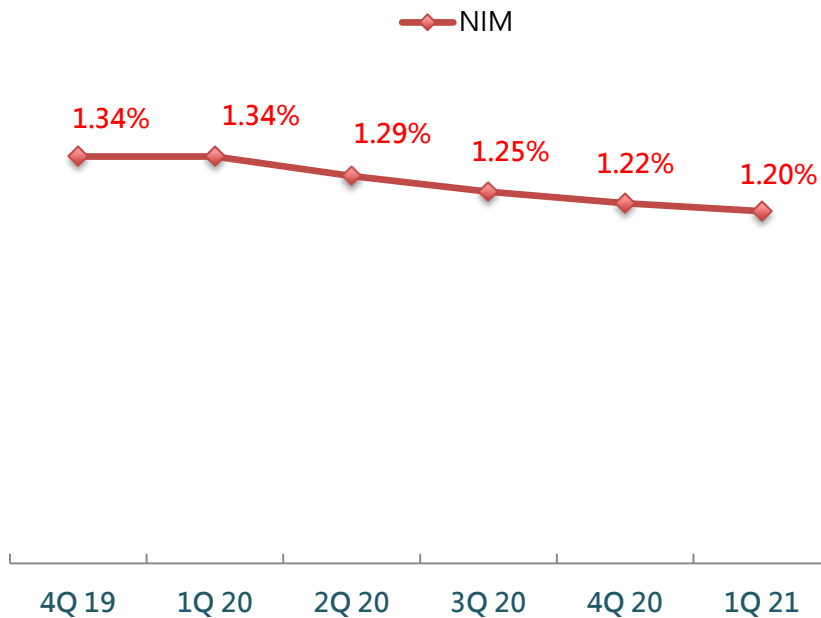
Unit: NT\$ Bn



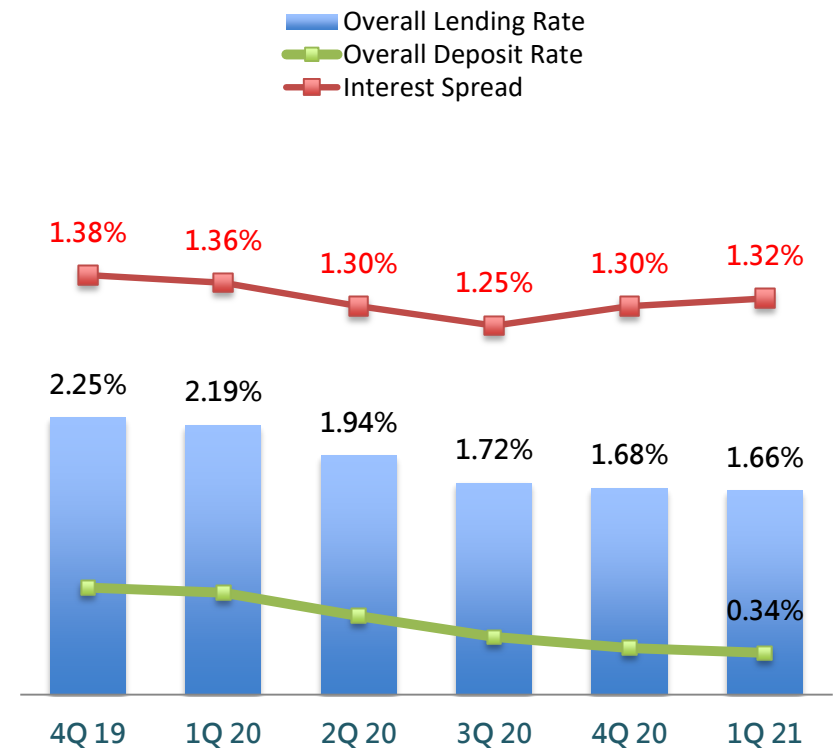


NIM and Spread

Quarterly Net Interest Margin



Quarterly Interest Spread



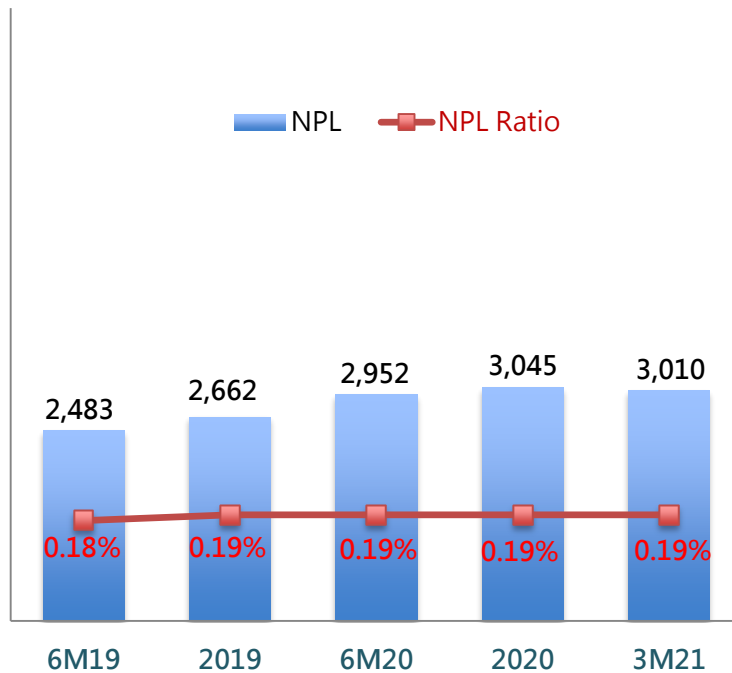
Note: Data of E.SUN Bank



Superior Asset Quality ^{1/3}

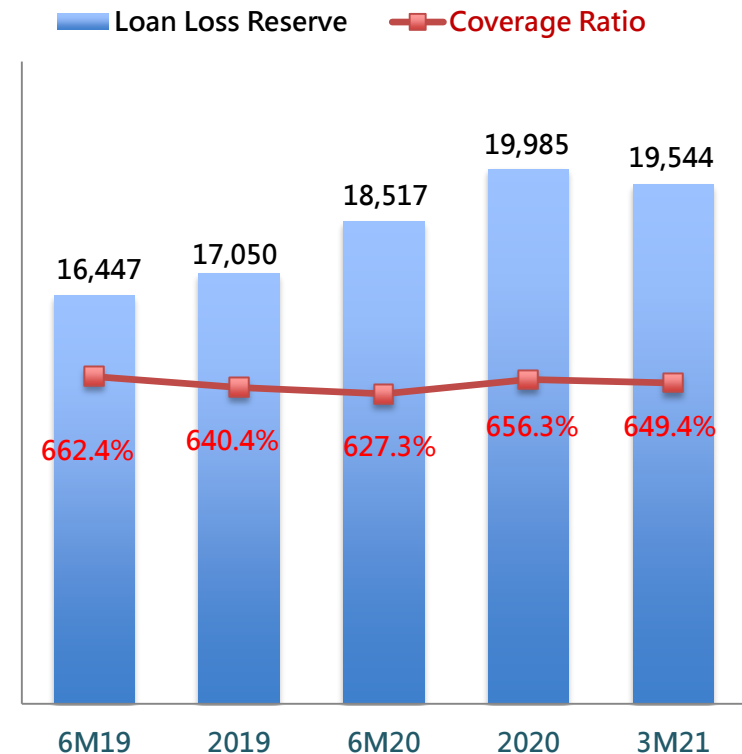
NPL Ratio(%)

Unit: NT\$ million



Coverage Ratio(%)

Unit: NT\$ million

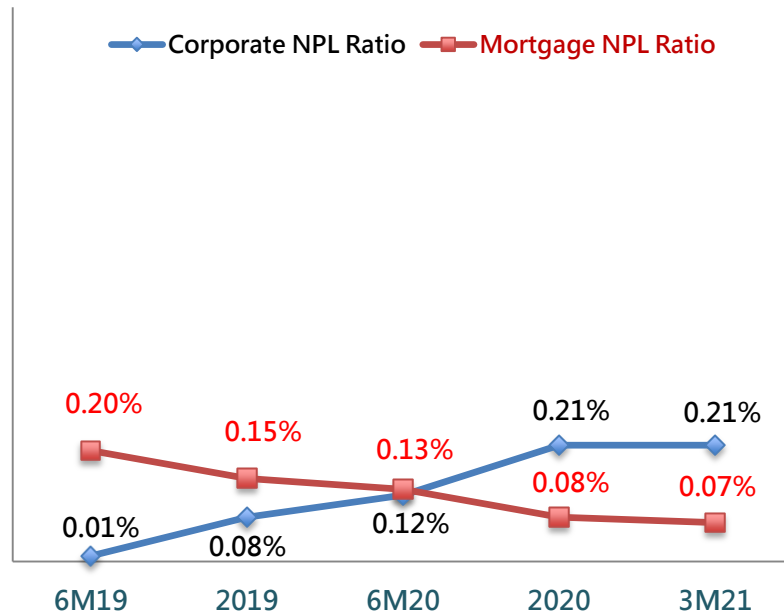


Note: Data of E.SUN Bank



Superior Asset Quality 2/3

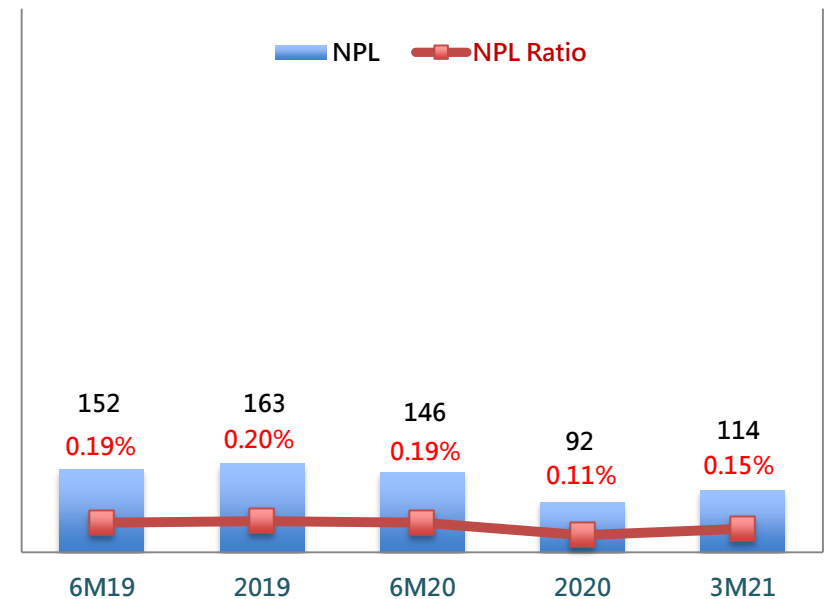
NPL Ratio for Major Products



Note: Data of E.SUN Bank

NPL Ratio for Credit Card

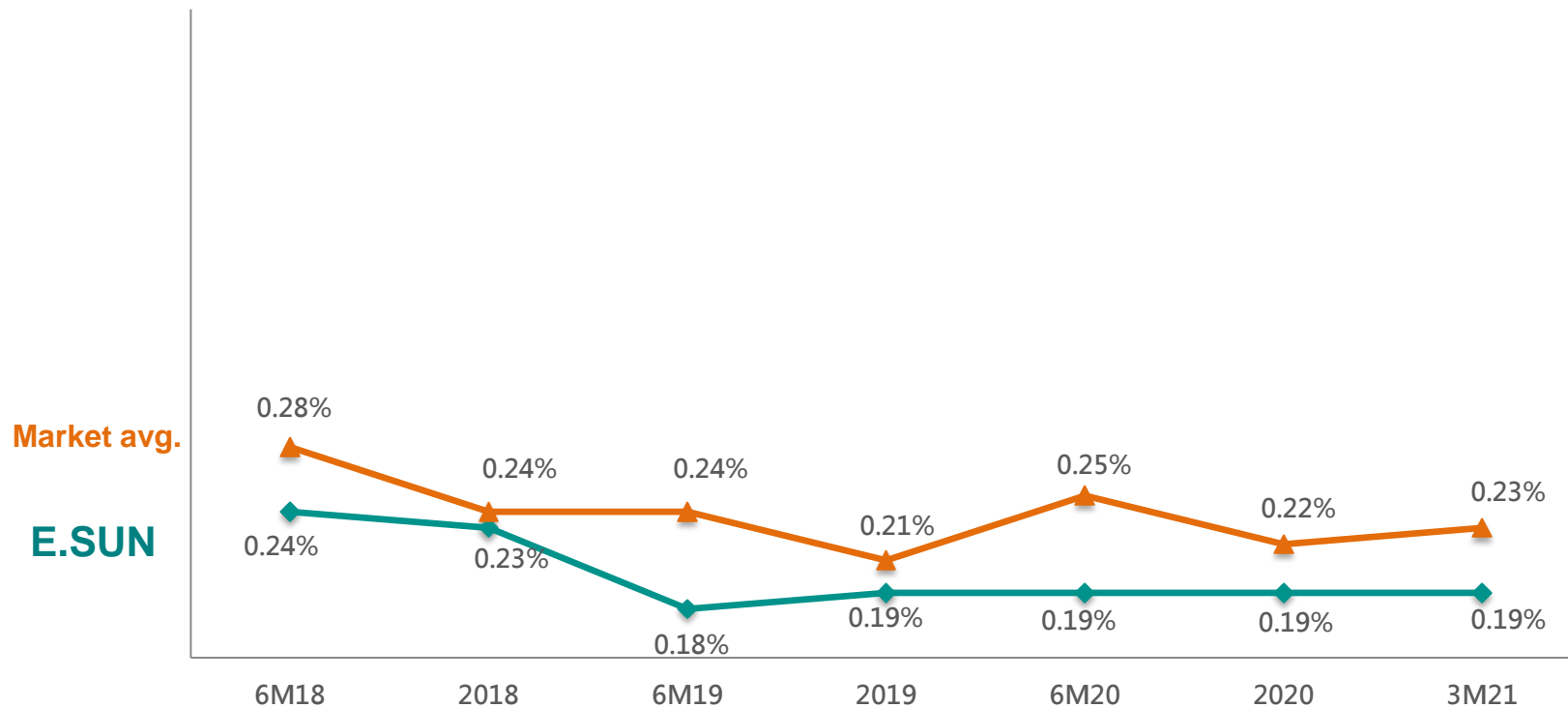
Unit: NT\$ million





Superior Asset Quality 3/3

NPL Comparison with Market



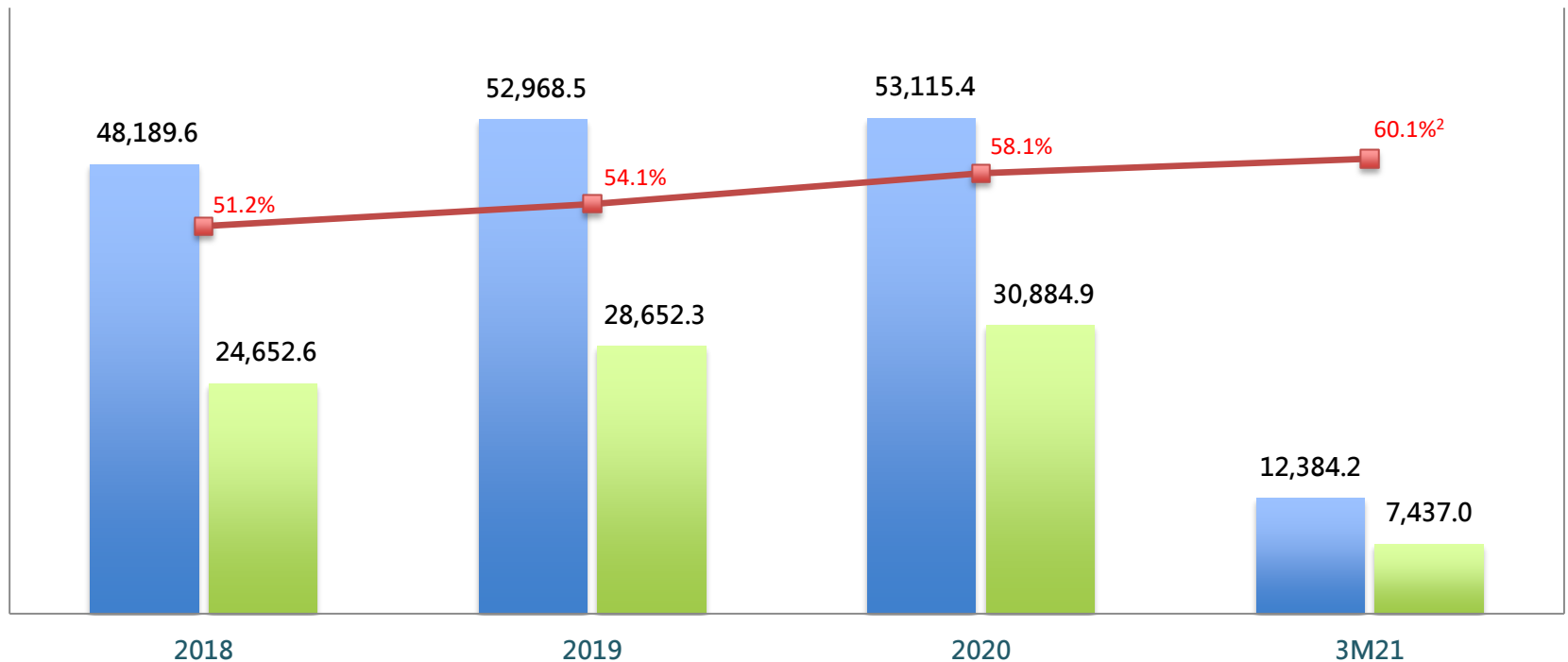
Source : FSC



Cost-Income Ratio

Unit: NT\$ million

Net Revenue Operating Expense(exclu. provision) Cost Income Ratio

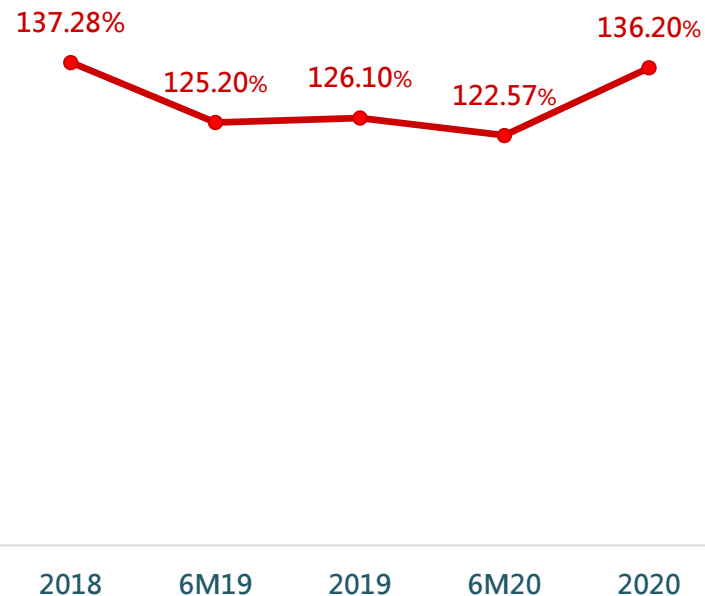


Note: 1. Data of E.SUN Bank
2. Reviewed figures of Mar. 2021

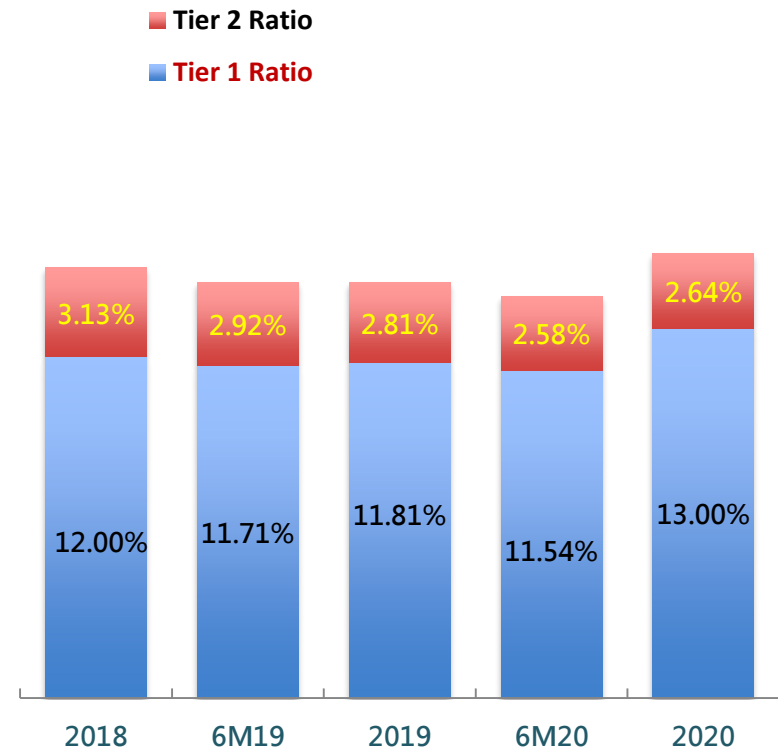


Capital Adequacy Ratio

FHC CAR Ratio



Bank BIS Ratio



Note: 1. Audit figures of Dec. 2020
2. BIS of E.SUN Bank standalone



Thank You

- ❖ If you wish to know more about E.SUN, please visit our website site (www.esunfhc.com.tw) for more information.
- ❖ If you have further questions, please feel free to contact us through email or conference call
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Balance Sheet of E.SUN FHC and its subsidiaries for 1Q2021

NT\$ million	E.SUN Bank (Consolidated)	E.SUN Securities (Consolidated)	E.SUN Venture Capital	E.SUN FHC (Standalone)	E.SUN FHC (Consolidated)
Assets :					
Cash and due from banks	142,869	555	209	636	142,928
Securities, net	969,116	1,638	4,334	121	994,628
Loans, net	1,617,494	0	0	0	1,617,494
A/R, net	94,333	15,667	18	104	109,846
Land, premises and equipments, net	35,473	335	0	7	36,071
Others	43,391	3,909	28	194,588	27,314
Total assets	2,902,676	22,104	4,589	195,456	2,928,281
Liabilities:					
Deposits	2,435,886	0	0	0	2,434,369
Other liabilities	284,233	15,910	62	8,065	306,387
Total liabilities	2,720,119	15,910	62	8,065	2,740,756
Total stockholders' equity	182,557	6,194	4,527	187,391	187,525
Total equity attributable to owners of the company	182,414	6,194	4,527	187,391	187,391
Non-Controlling interests	143	0	0	0	134
Total liabilities and stockholders' equity	2,902,676	22,104	4,589	195,456	2,928,281

Note: Reviewed figures of Mar. 2021



P&L of E.SUN FHC and its subsidiaries for 1Q2021

NT\$ million	E.SUN Bank (Consolidated)	E.SUN Securities (Consolidated)	E.SUN Venture Capital	E.SUN FHC (Standalone)	E.SUN FHC (consolidated)
Operating income					
Net interest income	6,001	96	0	(15)	6,082
Net fee income	4,598	677	0	0	5,273
Net trading income/(loss) & Derivatives & FX	1,746	97	463	0	2,306
Others	39	33	0	5,286	37
Total Net Revenues	12,384	903	463	5,271	13,698
Allowance for bad-debt expenses	355	2	0	0	358
Operating expenses	(7,437)	(408)	(6)	0	(7,817)
Income before income tax	5,302	497	457	5,271	6,239
Income tax expenses	(881)	(81)	(2)	(66)	(1,032)
Net Income	4,421	416	455	5,205	5,207
Attributable to owners of the company	4,419	416	455	5,205	5,205
Non-controlling interests	2	0	0	0	2

Note: Reviewed figures of Mar. 2021



E.SUN FHC's Balance Sheet (Consolidated)

NT\$ million	Yearly Results			Quarterly Results					
	2018	2019	2020	Dec 19	Mar 20	Jun 20	Sep 20	Dec 20	Mar 21
Assets :									
Cash and due from banks	132,444	128,579	175,722	128,579	138,228	180,827	167,787	175,722	142,928
Securities, net	660,622	742,487	998,478	742,487	782,218	779,124	840,680	998,478	994,628
Loans, net	1,333,277	1,444,322	1,620,374	1,444,322	1,483,179	1,542,228	1,576,579	1,620,374	1,617,494
A/R, net	93,451	113,150	116,686	113,150	107,951	113,367	109,452	116,686	109,846
Land, premises and equipments, net	32,605	33,351	33,291	33,351	33,220	33,268	33,163	33,291	36,071
Others	35,388	36,469	27,194	36,469	53,973	48,927	54,014	27,194	27,314
Total assets	2,287,787	2,498,358	2,971,745	2,498,358	2,598,769	2,697,741	2,781,675	2,971,745	2,928,281
Liabilities:									
Deposits	1,885,885	2,082,070	2,484,605	2,082,070	2,123,453	2,198,597	2,291,068	2,484,605	2,434,369
Other liabilities	241,772	243,107	305,539	243,107	298,498	325,828	313,621	305,539	306,387
Total liabilities	2,127,657	2,325,177	2,790,144	2,325,177	2,421,951	2,524,425	2,604,689	2,790,144	2,740,756
Total stockholders' equity	160,130	173,181	181,601	173,181	176,818	173,316	176,986	181,601	187,525
Total equity attributable to owners of the company	160,014	173,058	181,469	173,058	176,693	173,200	176,864	181,469	187,391
Non-Controlling interests	116	123	132	123	125	116	122	132	134
Total liabilities and stockholders' equity	2,287,787	2,498,358	2,971,745	2,498,358	2,598,769	2,697,741	2,781,675	2,971,745	2,928,281

Note: Reviewed figures of Mar. 2021



E.SUN FHC's P&L account (Consolidated)

NT\$ million	Yearly Results			Quarterly Results					
	2018	2019	2020	4Q19	1Q20	2Q20	3Q20	4Q20	1Q21
Operating income									
Net interest income	20,311	19,871	21,339	5,046	5,054	5,136	5,354	5,795	6,082
Fee income	16,371	18,725	19,831	4,921	5,026	4,800	4,810	5,195	5,273
Net trading income/(loss) & Derivatives & FX	12,459	15,629	14,707	3,688	3,650	5,001	3,430	2,626	2,306
Others	288	298	372	79	234	42	43	53	37
Total Net Revenues	49,429	54,523	56,249	13,734	13,964	14,979	13,637	13,669	13,698
Allowance for bad-debt expenses	(3,253)	(1,598)	(3,226)	(302)	(347)	(1,166)	(727)	(986)	358
Operating expenses	(25,839)	(29,855)	(32,494)	(8,273)	(8,024)	(8,018)	(8,004)	(8,448)	(7,817)
Income before income tax	20,337	23,070	20,529	5,159	5,593	5,795	4,906	4,235	6,239
Income tax expenses	(3,254)	(2,950)	(2,481)	(858)	(1,050)	(643)	(643)	(145)	(1,032)
Net Income	17,083	20,120	18,048	4,301	4,543	5,152	4,263	4,090	5,207
Income Attributable to owners of the company	17,069	20,105	18,027	4,298	4,541	5,149	4,256	4,081	5,205
Non-Controlling interests	14	15	21	3	2	3	7	9	2

Note: Reviewed figures of Mar. 2021



E.SUN Bank's Balance Sheet (Consolidated)

NT\$ million	Yearly Results			Quarterly Results					
	2018	2019	2020	Dec 19	Mar 20	Jun 20	Sep 20	Dec 20	Mar 21
Assets :									
Cash and due from banks	132,378	128,432	175,678	128,432	138,131	180,704	167,699	175,678	142,869
Securities, net	656,564	737,525	970,129	737,525	777,982	773,921	835,123	970,129	969,116
Loans, net	1,333,277	1,444,322	1,620,374	1,444,322	1,483,179	1,542,228	1,576,579	1,620,374	1,617,494
A/R, net	85,317	103,686	102,012	103,686	100,761	102,814	99,905	102,012	94,333
Land, premises and equipments, net	31,950	32,725	32,689	32,725	32,611	32,663	32,570	32,689	35,473
Others	32,851	34,320	46,097	34,320	51,276	46,098	45,715	46,097	43,391
Total assets	2,272,337	2,481,010	2,946,979	2,481,010	2,583,940	2,678,428	2,757,591	2,946,979	2,902,676
Liabilities:									
Deposits	1,886,850	2,083,226	2,486,232	2,083,226	2,125,245	2,208,996	2,292,727	2,486,232	2,435,886
Other liabilities	227,217	226,694	282,949	226,694	283,895	299,276	291,216	282,949	284,233
Total liabilities	2,114,067	2,309,920	2,769,181	2,309,920	2,409,140	2,508,272	2,583,943	2,769,181	2,720,119
Total stockholders' equity	158,270	171,090	177,798	171,090	174,800	170,156	173,648	177,798	182,557
Total equity attributable to owners of the company	158,147	170,959	177,657	170,959	174,666	170,033	173,518	177,657	182,414
Non-Controlling interests	123	131	141	131	134	123	130	141	143
Total liabilities and stockholders' equity	2,272,337	2,481,010	2,946,979	2,481,010	2,583,940	2,678,428	2,757,591	2,946,979	2,902,676

Note: Reviewed figures of Mar. 2021



E.SUN Bank's P&L account (Consolidated)

NT\$ million	Yearly Results			Quarterly Results					
	2018	2019	2020	4Q19	1Q20	2Q20	3Q20	4Q20	1Q21
Operating income									
Net interest income	20,031	19,657	21,095	4,977	4,991	5,088	5,288	5,728	6,001
Fee income	15,359	17,712	18,044	4,634	4,671	4,393	4,290	4,690	4,598
Net trading income/(loss) & Derivatives & FX	12,485	15,297	13,593	3,661	4,107	4,075	3,153	2,258	1,746
Others	314	302	383	79	236	48	45	54	39
Total Net Revenues	48,189	52,968	53,115	13,351	14,005	13,604	12,776	12,730	12,384
Allowance for bad-debt expenses	(3,209)	(1,603)	(3,241)	(302)	(354)	(1,166)	(736)	(985)	355
Operating expenses	(24,653)	(28,652)	(30,885)	(7,996)	(7,677)	(7,639)	(7,528)	(8,041)	(7,437)
Income before income tax	20,327	22,713	18,989	5,053	5,974	4,799	4,512	3,704	5,302
Income tax expenses	(3,204)	(3,054)	(2,501)	(959)	(936)	(755)	(622)	(188)	(881)
Net Income	17,123	19,659	16,488	4,094	5,038	4,044	3,890	3,516	4,421
Attributable to owners of the company	17,108	19,643	16,465	4,091	5,036	4,041	3,883	3,505	4,419
Non-controlling interests	15	16	23	3	2	3	7	11	2

Note: Reviewed figures of Mar. 2021